

ADELAIDE AT A GLANCE

Price Parameters - Adjusted for Current Interest Rate

	HOUSE AI	PRICE	UNIT AI	PRICE
AI FLOOR	21%	\$320,265	16%	\$244,063
AI CURRENT	43%	\$665,000	28%	\$433,750
AI CEILING	53%	\$790,435	40%	\$601,098
3 YR PRICE TARGET	\$730,000 - \$800,000 Low Conviction		\$470,000 - \$520	0,000 Low Conviction

In the current stage of cycle

The Adelaide house market has a **Hold Rating** while the unit market has a **Buy Momentum Rating**

If buying houses, it would be best suited to a **Short to Medium Term** Hold Strategy. If buying units, it would be best suited to a Short to **Medium Term Hold Strategy**

We classify the Adelaide house market currently as a **Medium to High** Risk Investment, and the Adelaide unit market as High Risk **Investment** based on the underlying economy.

Legend

Medium Term Strategy = 4 to 7 years Long Term Strategy = 10+ years

HOUSE YIELD 3.7%

UNEMPLOYMENT RATE

POPULATION

Current: 1,383,209

Current Growth Rate: 0.50% Avg 10 Yr Growth Rate: 1.05%

CURRENT MEDIAN HOUSE

CURRENT MEDIAN UNIT

\$433,750

LONG TERM COMPOUNDED GROWTH PA (1980) IS **7.07**% FOR HOUSES & (1983) 5.57% FOR UNITS.

\$665,000

Houses the last 3 years have seen 11.02% PA growth, units 8.62%.





EXECUTIVE SUMMARY

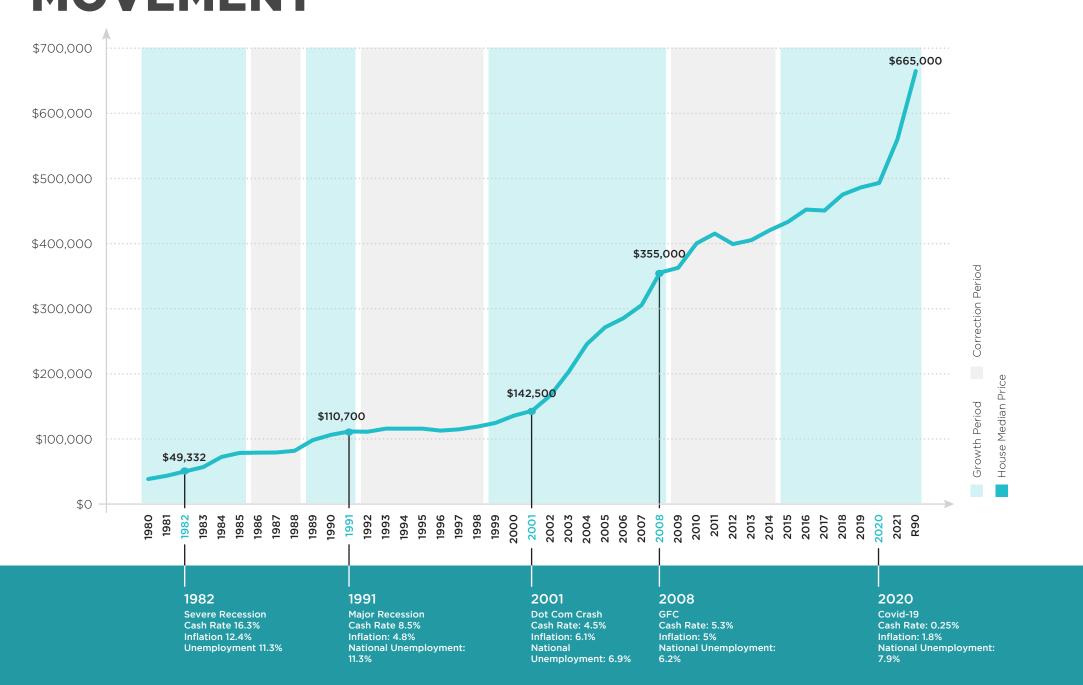
KEY MARKET INDICATORS Positive	
Affordability Index HOUSE V. Price Movement SA Monthly Housing Finance Stock on Market V. Avg Days on Market Vacancy Rate V. Median Rent Job Creation Index	<u>09</u> <u>10</u> <u>11</u>
SUPPLY & DEMAND - Neutral Does Demand Exceed Supply?	
Change in Population State Population Movement Foreign Investment Airport Arrivals Dwelling Sales Dwelling Approvals V. Population % Change Bedrooms V. Population Change	<u>14</u> <u>15</u> <u>16</u> <u>17</u> <u>18</u>
AFFORDABILITY - Negative Is Property Affordable?	
Affordability Index HOUSE V. Price Movement Affordability Index UNITS V. Price Movement Price to Income Ratio Rent to Income V Affordability	<u>20</u> <u>21</u>

Positive
Slightly Positive
Neutral
Slightly Negative
Negative

CONFIDENCE - Positive
Is There Confidence In The Market?
Retail Turnover Growth 24 Mortgage Arrears 25 Unemployment Rate 26 Underemployment Rate 27 State Job Vacancies 28
Business Investment
MONEY SUPPLY - Slightly Negative Will There Be More or Less Money Into The Economy?
State Budget
INVESTMENT VALUE - Slightly Positive Is This Market Showing Value?
Current Investment Value - Per Capital City
RISK - Negative Is There Potentially Downside Volatility?
Affordability Index HOUSE V. Price Movement

ADELAIDE HOUSE PRICE MOVEMENT

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OUR VIEW OF THE ADELAIDE **HOUSE** MARKET

HOLD

Hold and monitor property in this market. Potential for growth in the short term is predicted but limited. Investing at this stage in the cycle holds extreme risk, due to low yields and aggressive prices.

BUY MOMENTUM

On a macro level the market is at or close to halfway through this growth cycle and demand for quality property is strong and rising. Macro fundamentals are present to support growth in the short term.

elds PANGE - HOUSES **SELL** FORMANCE BUY . MOMENTUM DOWNTURN BUY

SELL

The market has peaked and prices are likely to soften or stagnate in the short to medium term. Consider selling in this market after consultation with your financial planner or property investment adviser.

DOWNTURN

The market is moving through a correction stage. We see minimal growth in the short to medium term.

BUY VALUE

This market offers good investment value with macro fundamentals present to support growth in the short to medium term. Buy at the true market bottom to take advantage of the full growth upswing, with cyclical risk at its lowest.

For more information on the Adelaide market, including individual property and suburb information, call to speak to one of our professional property advisors on (03) 8539 0300.

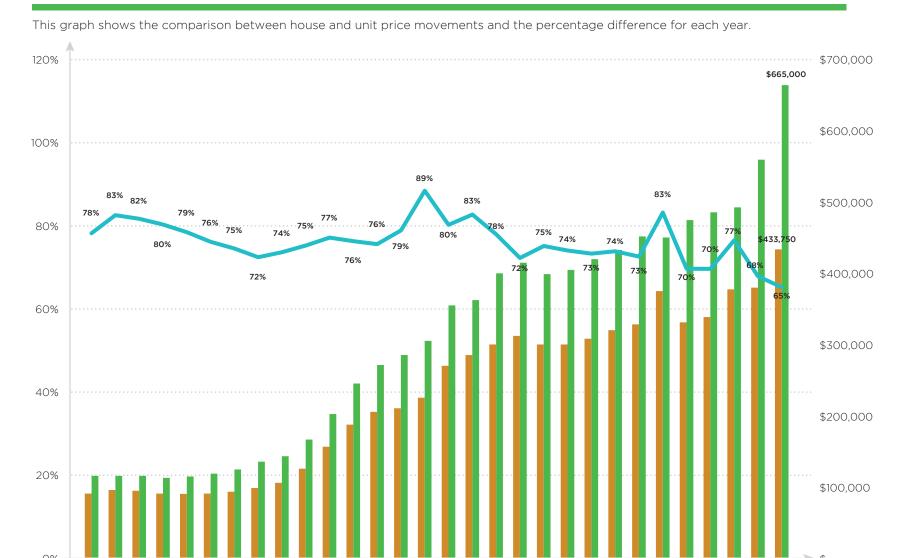


ADELAIDE HOUSE V. **UNIT PRICE COMPARISON**

House Price

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2010

% Difference (Avg 76%)

2012





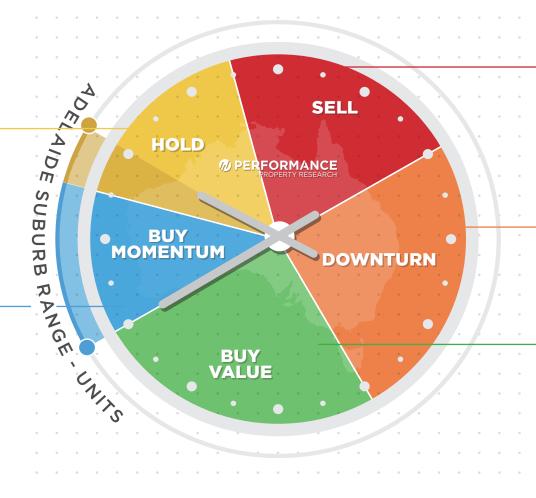
OUR VIEW OF THE ADELAIDE **UNIT** MARKET

HOLD

Hold and monitor property in this market. Potential for growth in the short term is predicted but limited. Investing at this stage in the cycle holds extreme risk, due to low yields and aggressive prices.

BUY MOMENTUM

On a macro level the market is at or close to halfway through this growth cycle and demand for quality property is strong and rising. Macro fundamentals are present to support growth in the short term.



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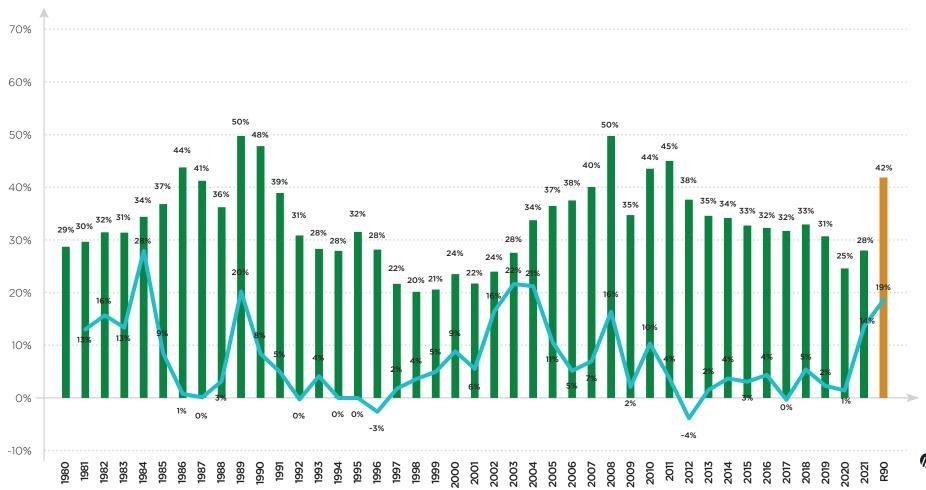
Al (P&l Loan) Avg 34%

AFFORDABILITY INDEX V. PRICE MOVEMENT - HOUSE

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This graph displays the impact interest rates have on house price movements. PPA's Gross Affordability Index (AI) is a measure of the average mortgage repayments versus the average income. The AI is calculated using the median price, average wage (before tax), assumes a 20% deposit, the current variable interest rate and Principle & Interest repayments over a 30 year loan term. For the current year 2021, the rolling 90 days (R90) is shown to convey latest market status.



OC Lending

Investor Lending

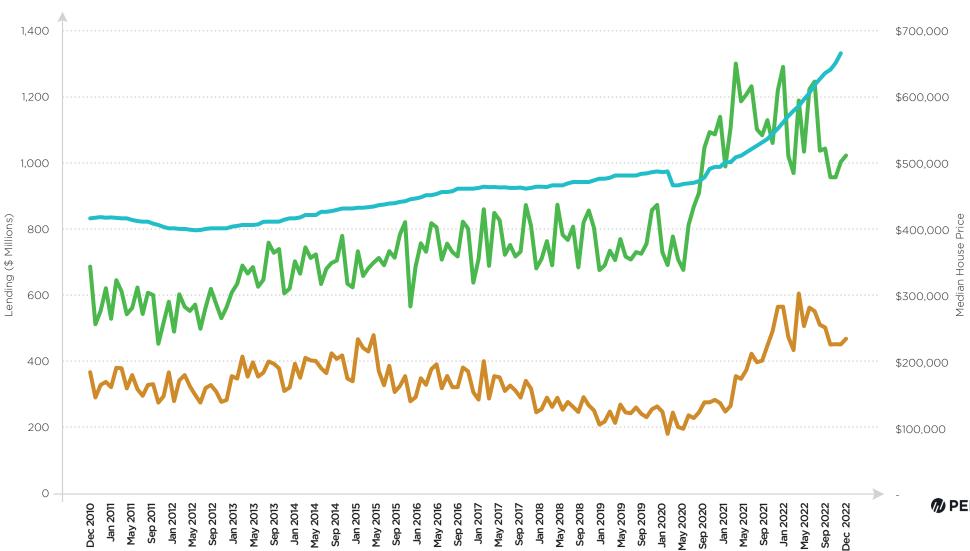
SA MONTHLY HH LENDING TO OC V. MEDIAN HOUSE PRICE

Median House Price

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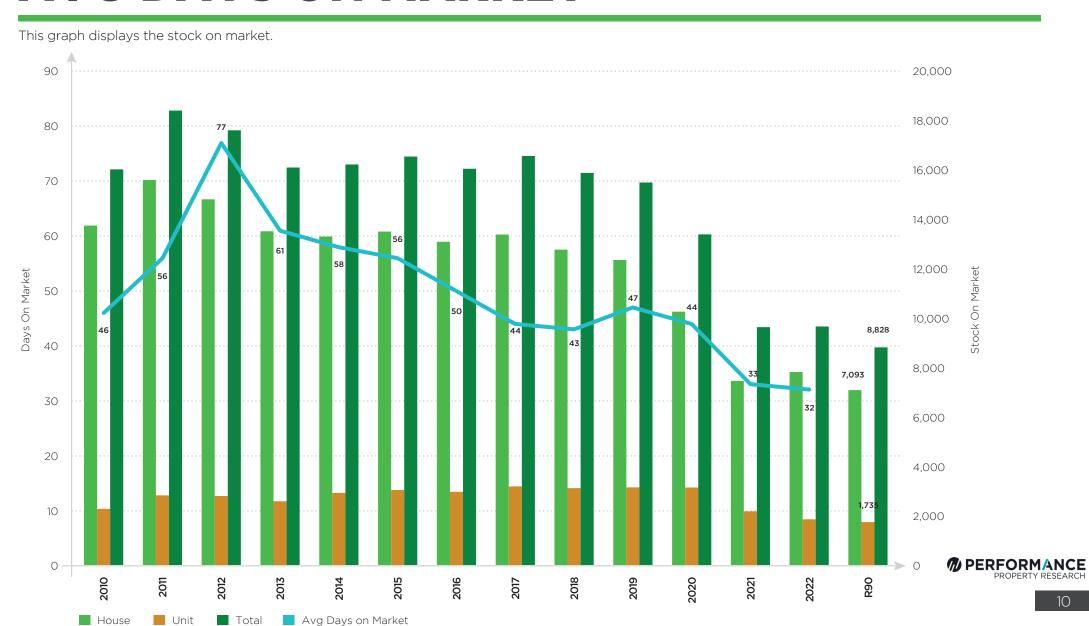
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This graph displays the value of housing finance for the state each month for owner occupiers and investors versus the median house price.



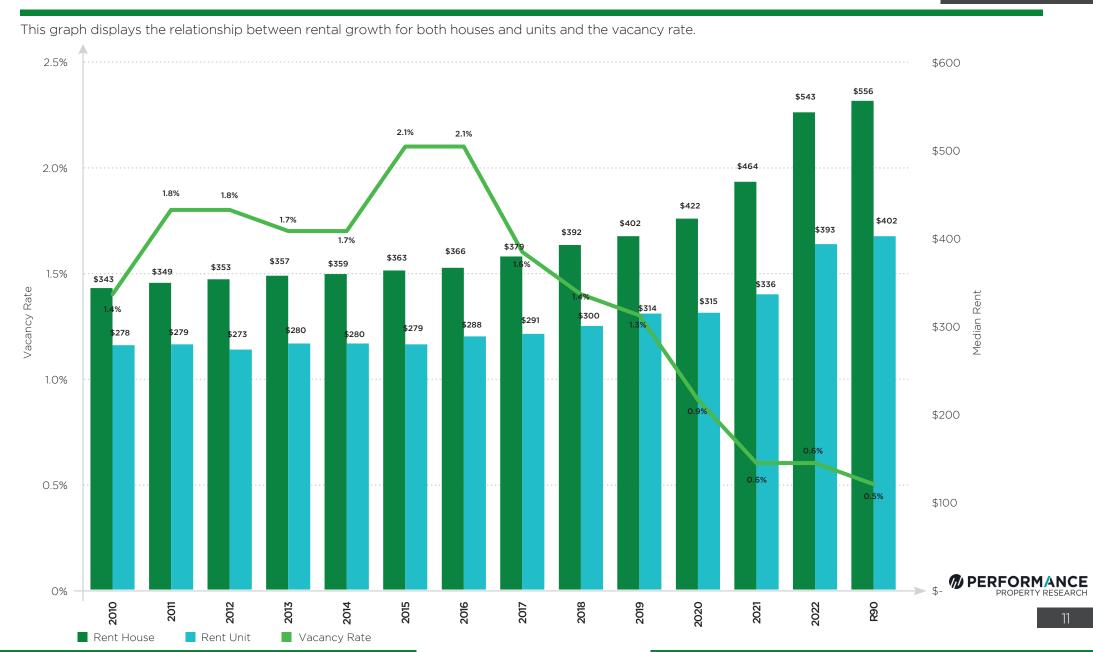
STOCK ON MARKET V. AVG DAYS ON MARKET

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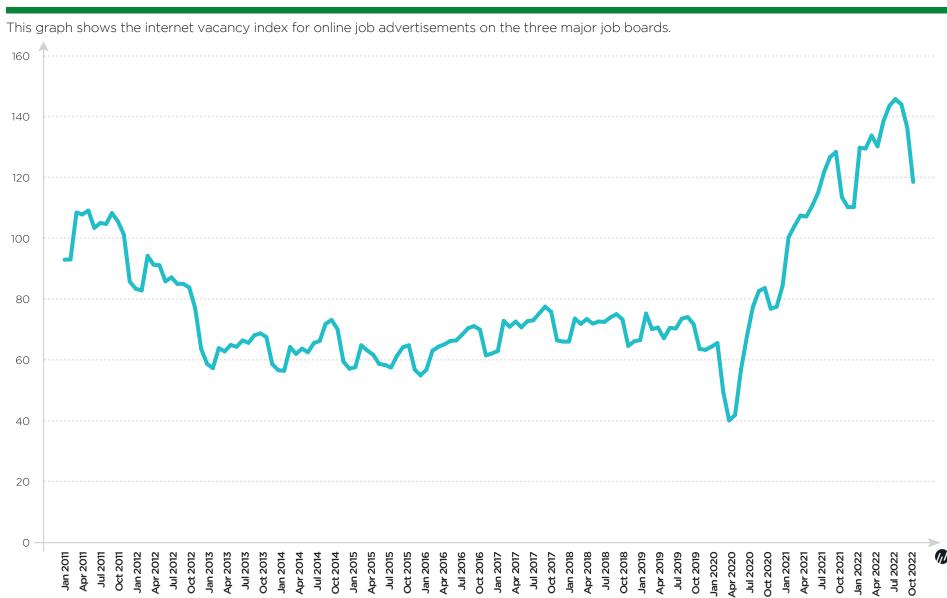
VACANCY RATE V. RENT

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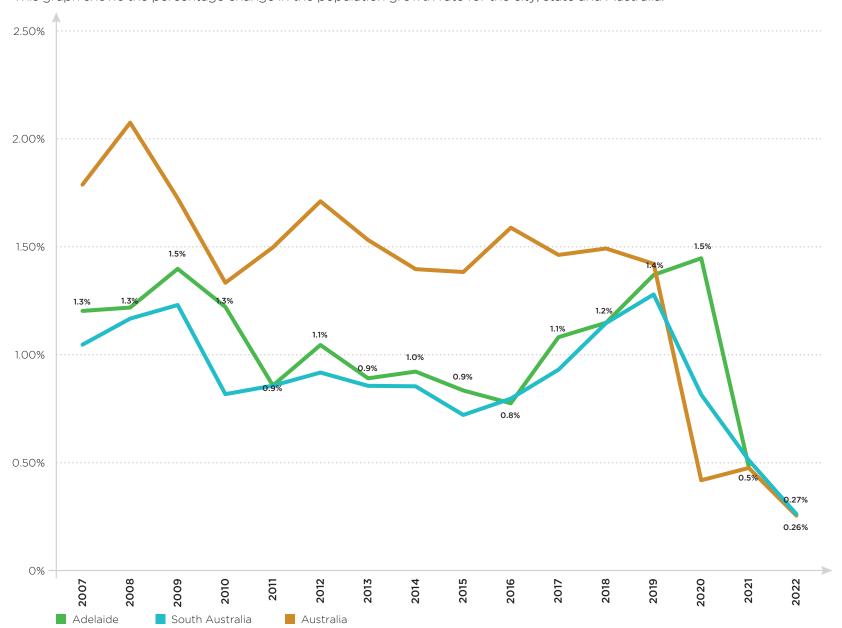
JOB CREATION INDEX - ADELAIDE

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CHANGE IN POPULATION

This graph shows the percentage change in the population growth rate for the city, state and Australia.



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SLIGHTLY

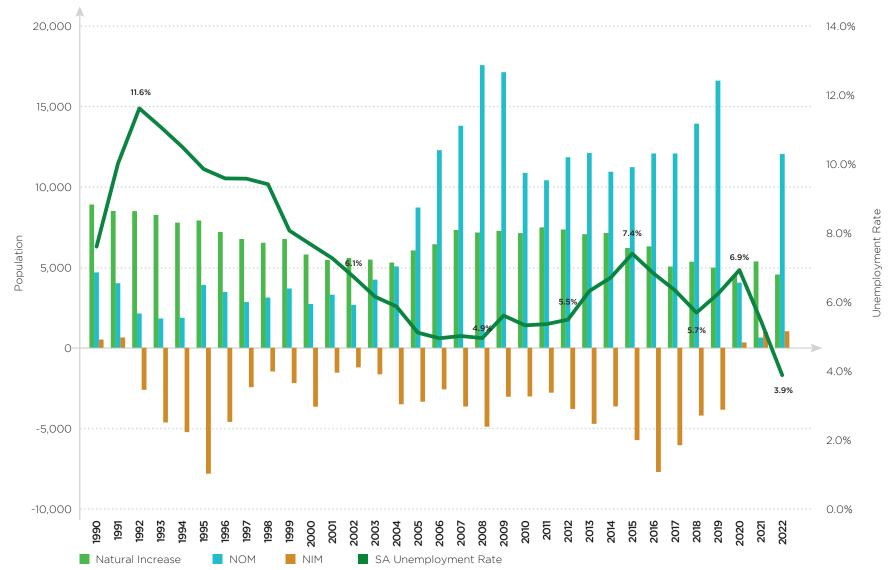


SOUTH AUSTRALIAN POPULATION MOVEMENT TYPE

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This graph demonstrates the breakdown of Natural Increase, Net Overseas Migration (NOM) and Net Interstate Migration (NIM) for the state.

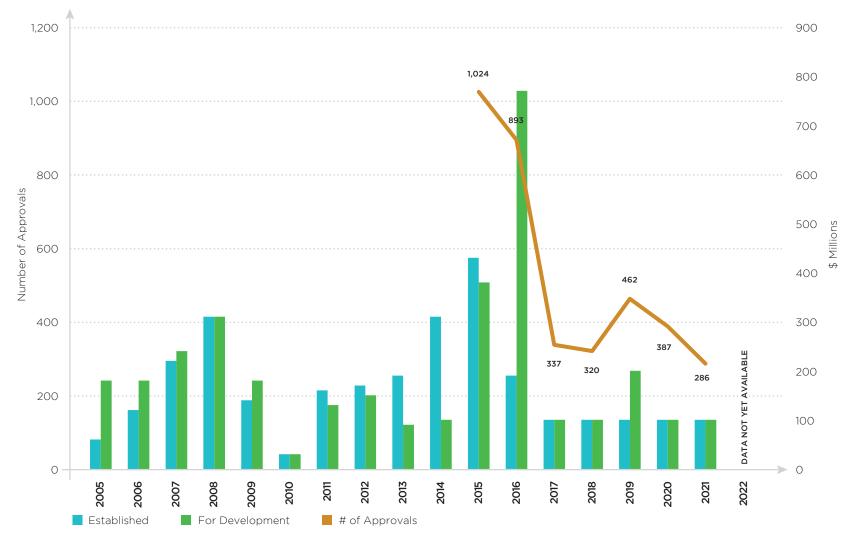






FOREIGN INVESTMENT APPROVALS - NEW V. ESTABLISHED PROPERTY

This graph shows the amount of foreign investment approvals for the state's residential market since 2005. Approvals are broken down into established property and developed/for development.



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POSITIVE

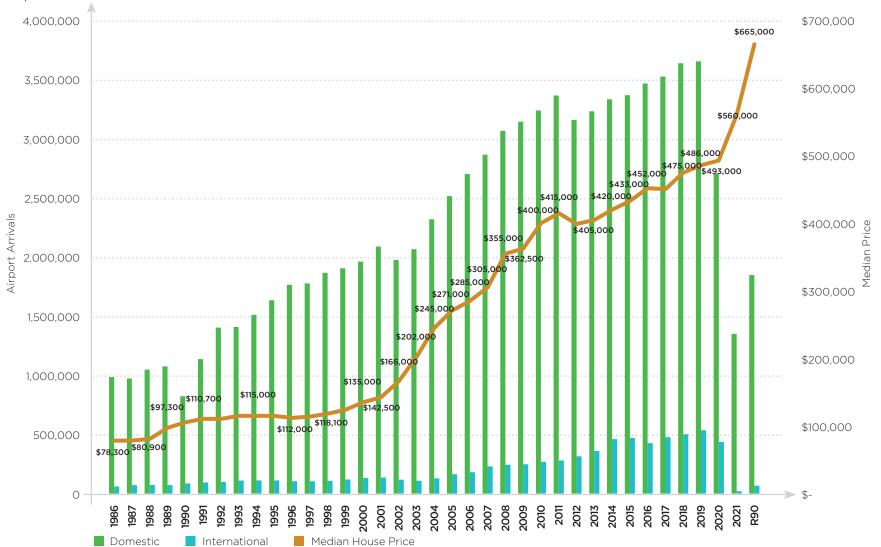


AIRPORT ARRIVALS V. MEDIAN HOUSE PRICE

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This graph shows the numbers for International and Domestic arrivals into the city's airport from 1986 plotted against the median house price. For the current year 2021, the rolling 90 days (R90) depicted with dotted line, is specifically shown to give emphasis on current house median movement.





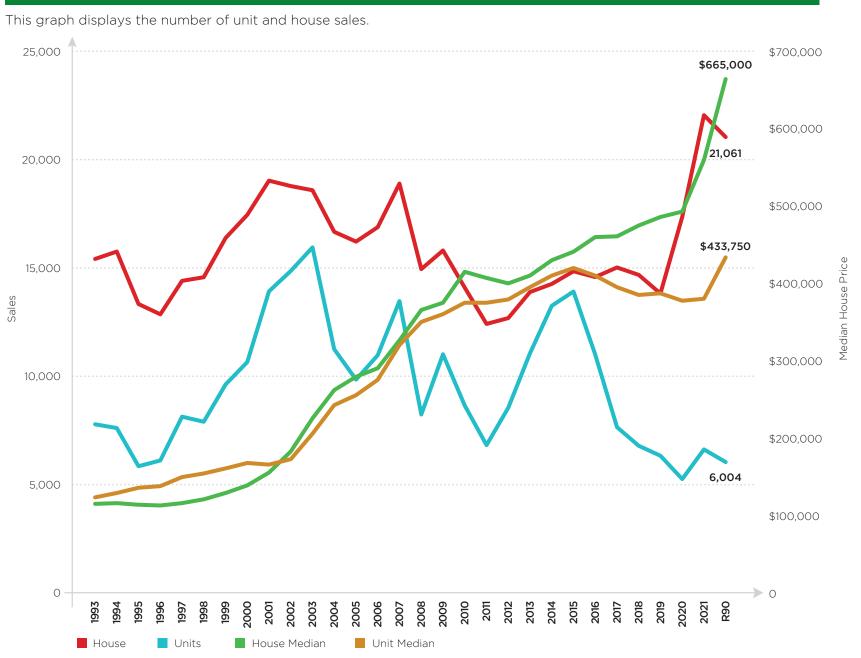
DWELLING SALES

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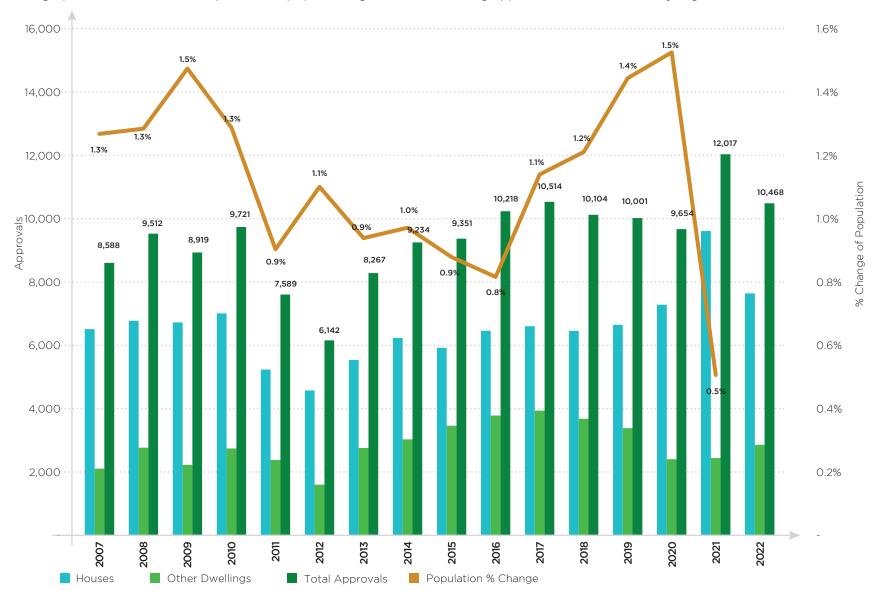
POSITIVE





DWELLING APPROVALS V. POPULATION % CHANGE

This graph shows the relationship between population growth and dwelling approvals in the Greater City region.



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SLIGHTLY NEGATIVE

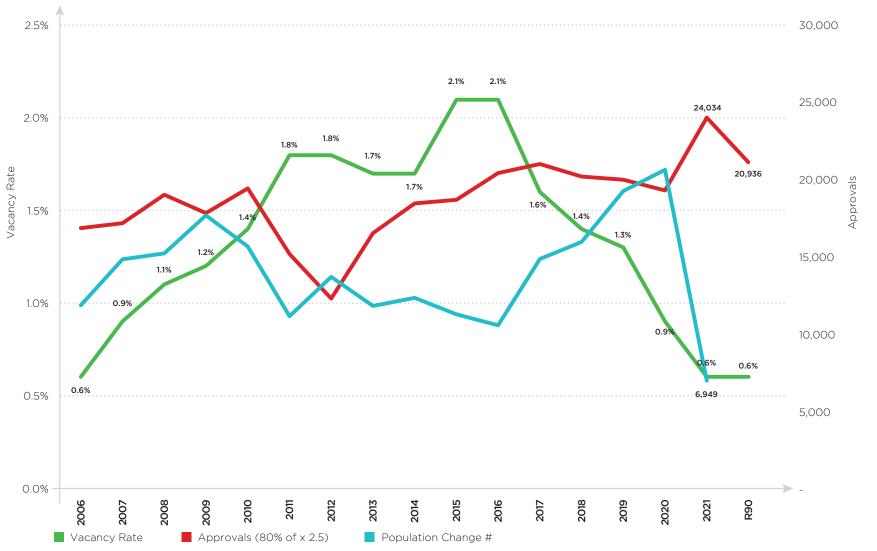


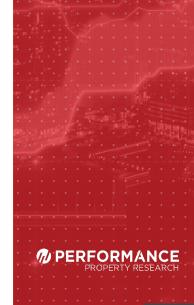
BEDROOM APPROVALS V. POPULATION CHANGE

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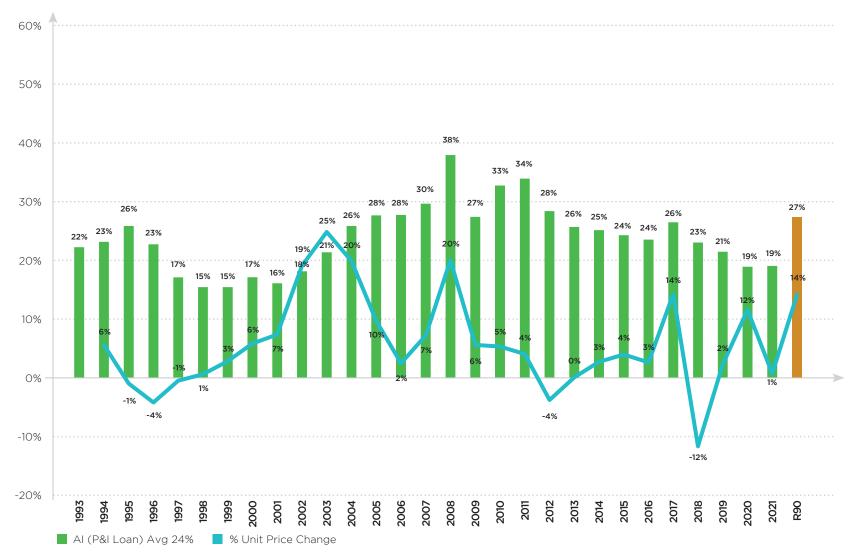
This graph shows the relationship between the assumed number of bedrooms being commenced, the change in population numbers and the vacancy rate. PPA calculates this assuming 80% of approvals commence, and multiplying by the average household size of the city.





AFFORDABILITY INDEX V. PRICE MOVEMENT - UNIT

This graph displays the impact interest rates have on unit price movements. PPA's Gross Affordability Index (AI) is a measure of the average mortgage repayments versus the average income. The AI is calculated using the median price, average wage (before tax), assumes a 20% deposit, the current variable interest rate and Principle & Interest repayments over a 30 year loan term.



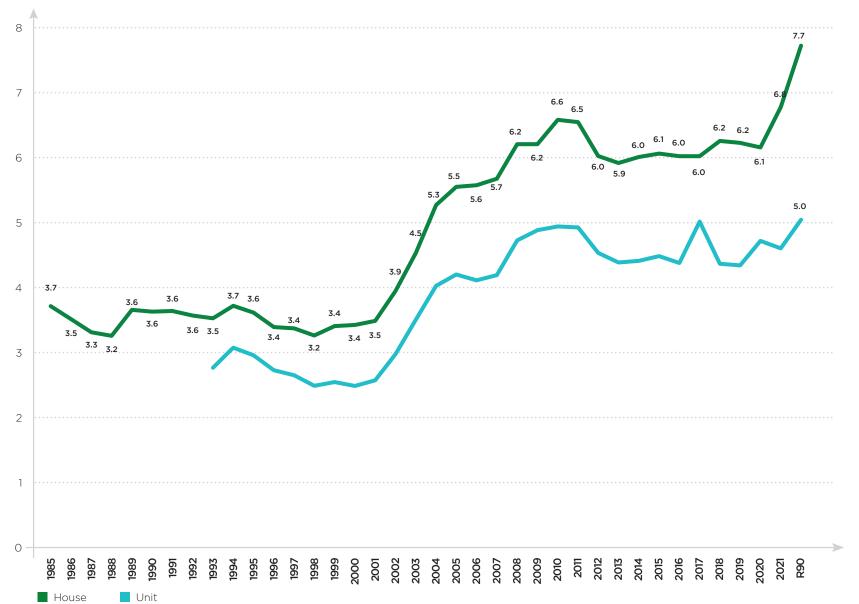
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PRICE TO INCOME RATIO

This graph displays the price to income ratio which is the relationship between the median house price and the average annual income. This also represents the average time taken to save a 20% deposit when assuming 20% of the average wage is saved.



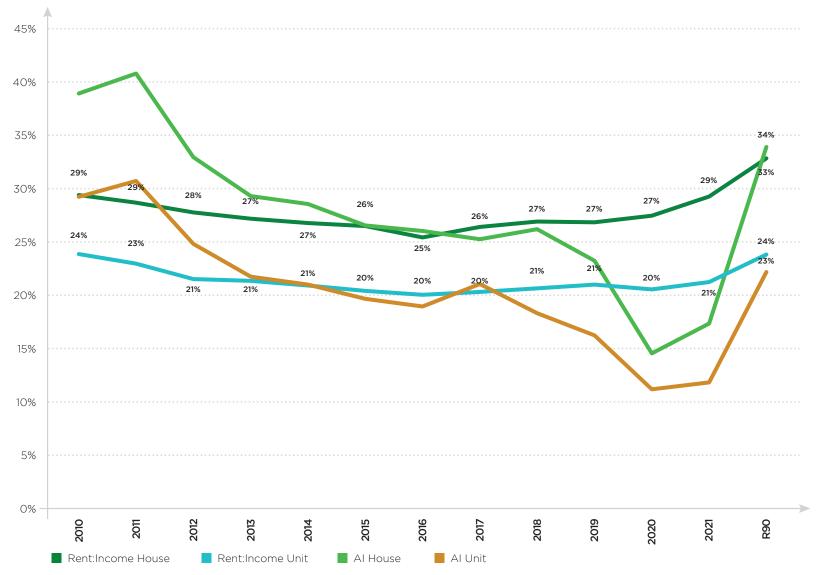
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INCOME TO RENT V. AFFORDABILITY INDEX

This graph displays the percentage of the average wage that pays the median rent versus the PPA Affordability Index using an Interest Only Loan.



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SLIGHTLY



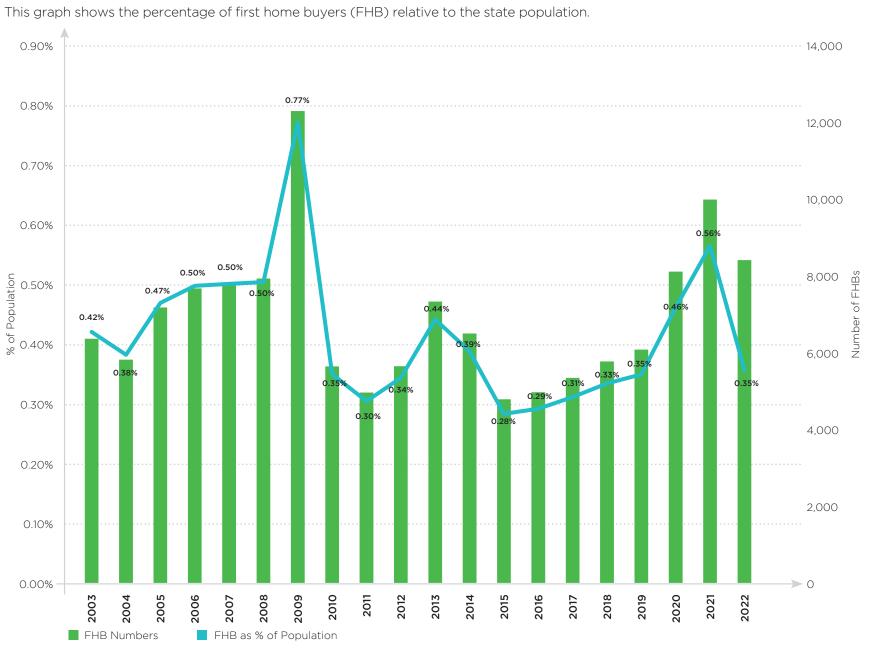
FHBS AS A % OF POPULATION

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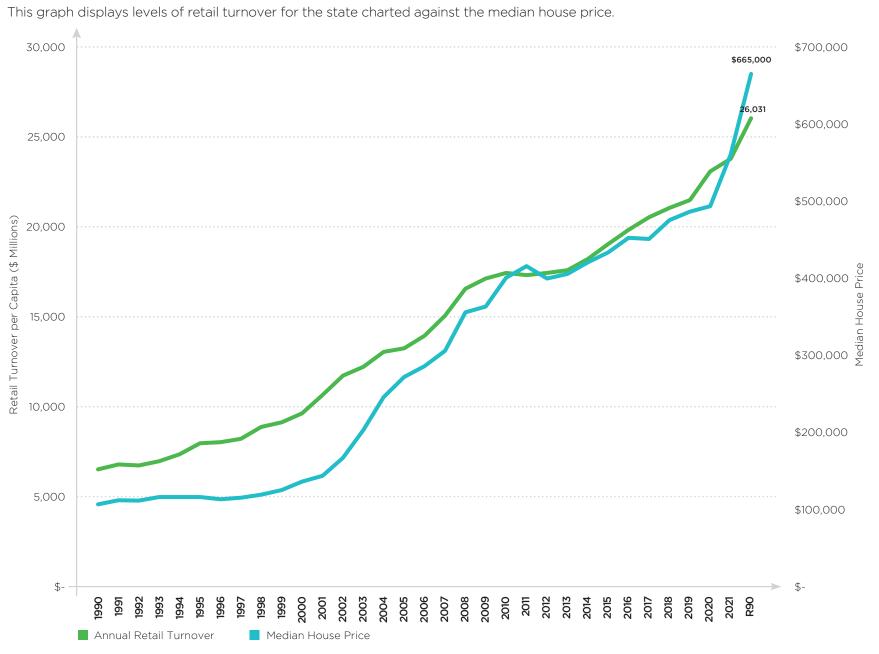
RETAIL TURNOVER GROWTH

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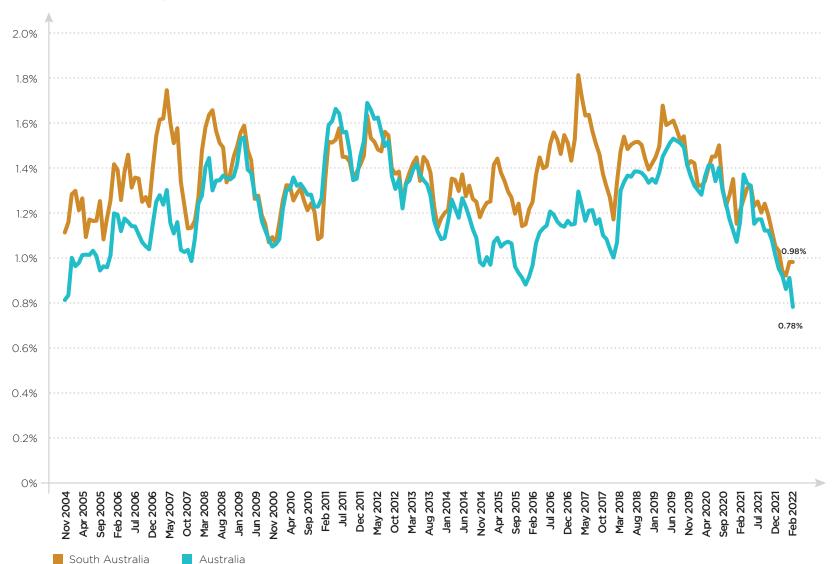
SLIGHTLY





SOUTH AUSTRALIAN MORTGAGE ARREARS

This graph displays the percentage of mortgages that are 30+ days in arrears in the state and Nationally. Supplied by Standard and Poor's Global Ratings.



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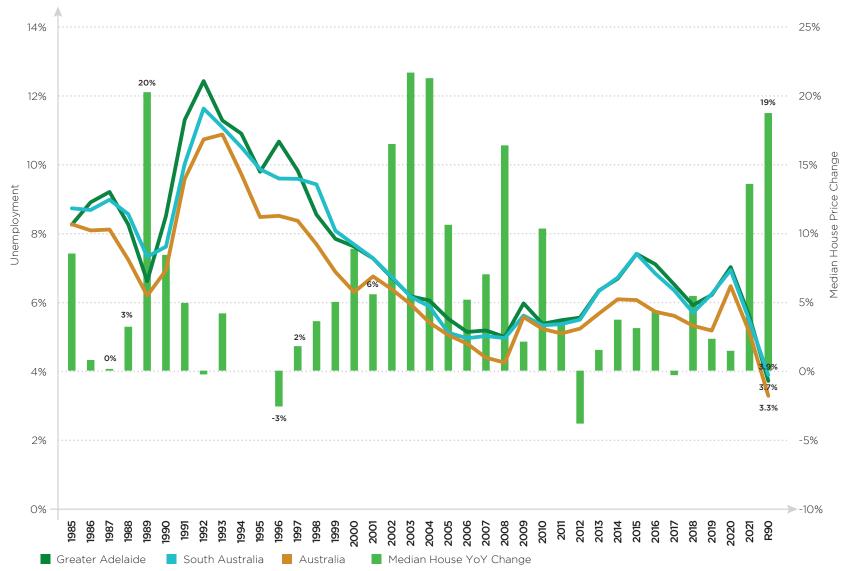
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UNEMPLOYMENT V. MEDIAN HOUSE PRICE CHANGE

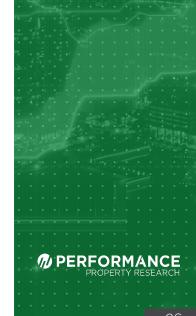
This graph shows the relationship between the state and national unemployment rate as a yearly average from 1980 and the current, most recent rate.



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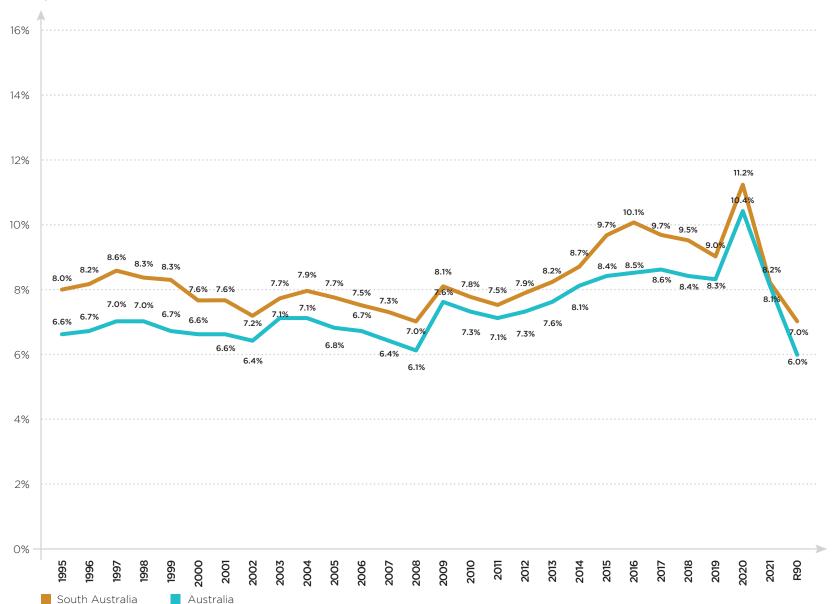
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UNDEREMPLOYMENT

This graph shows the relationship between the state and national underemployment rate as a yearly average from 1995 and the current, most recent rate.



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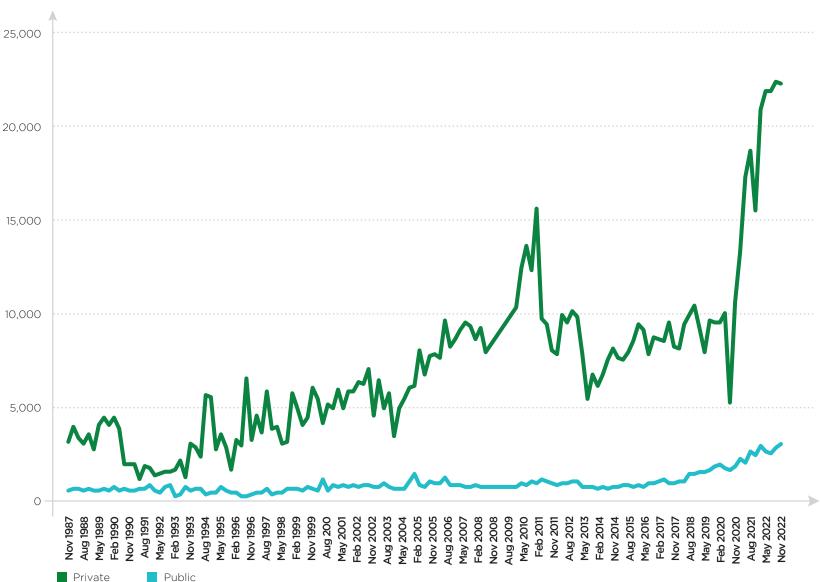
EDITION 22

SLIGHTLY POSITIVE



JOB VACANCIES PRIVATE & PUBLIC - SOUTH AUSTRAI

This graph displays the ABS figure for the number of jobs created in the private and public sectors state wide.



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SOUTH AUSTRALIAN PRIVATE BUSINESS INVESTMENT

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POSITIVE



This graph displays private business investment into the state charted against the median house price. 10,000 \$700,000 \$665,000 8,904 9,000 \$600,000 8,000 \$500,000 \$486,000 7,000 \$452,000 Business Investment (\$ Millions) 475,000 \$415.000 \$400,000 6.000 \$400,000 5,000 \$362,500 \$285,600 \$271,000 \$300,000 4,000 \$245,000 3,000 \$200,000 \$166.000 \$142.500 \$124,000 2.000 \$135,000 \$100,000 \$114.000 1,000 0 2012

Total Investment

Median House Price

SOUTH AUSTRALIA STATE BUDGET

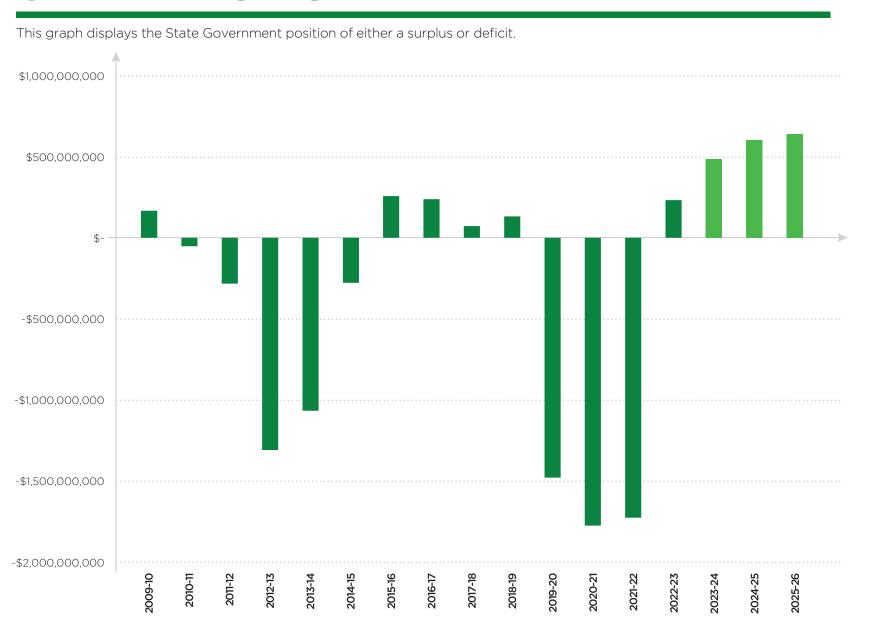
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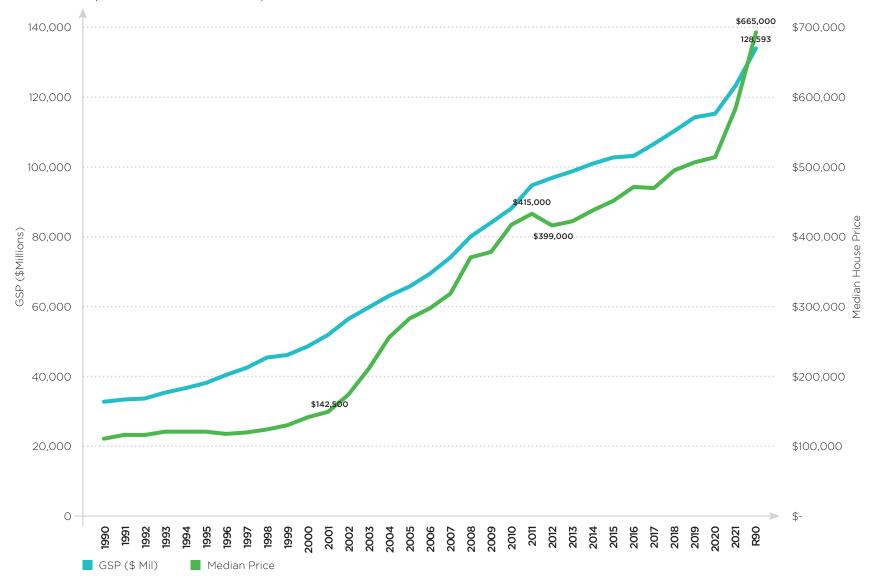
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GROSS STATE PRODUCT V. MEDIAN PRICE

This graph displays Gross State Product charted against the median house price. Gross State Product is the measure of final goods and services produced in the state in a period of time.



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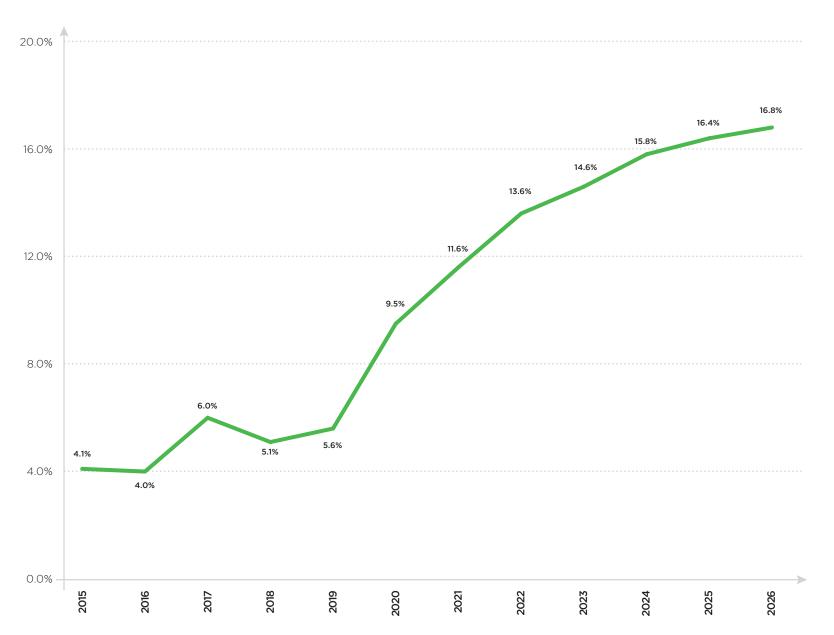
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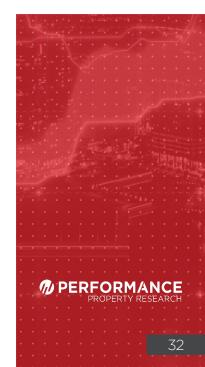
NET DEBT AS % OF GSP

This graph displays the state's net debt as a proportion of Gross State Product.



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CURRENT INVESTMENT VALUE

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SLIGHTLY POSITIVE



This graph compares the gross yield for houses and units in each of the five major capital cities. 5.2% 4.3% 4.2% 4.2% 3.6% 2.8% 2.8% 0% Brisbane Adelaide Melbourne Perth Sydney

Houses

Units

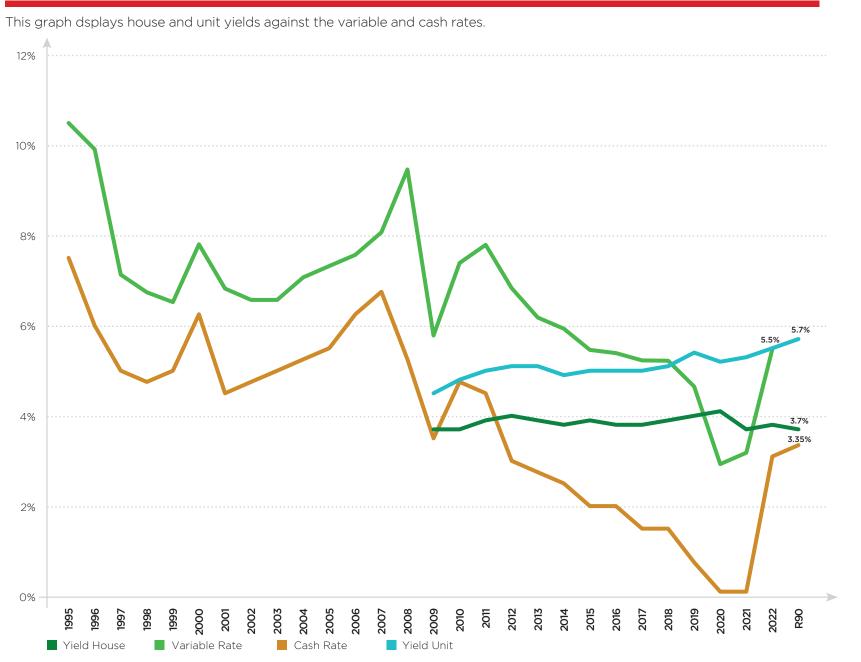
YIELD V. INTEREST RATES





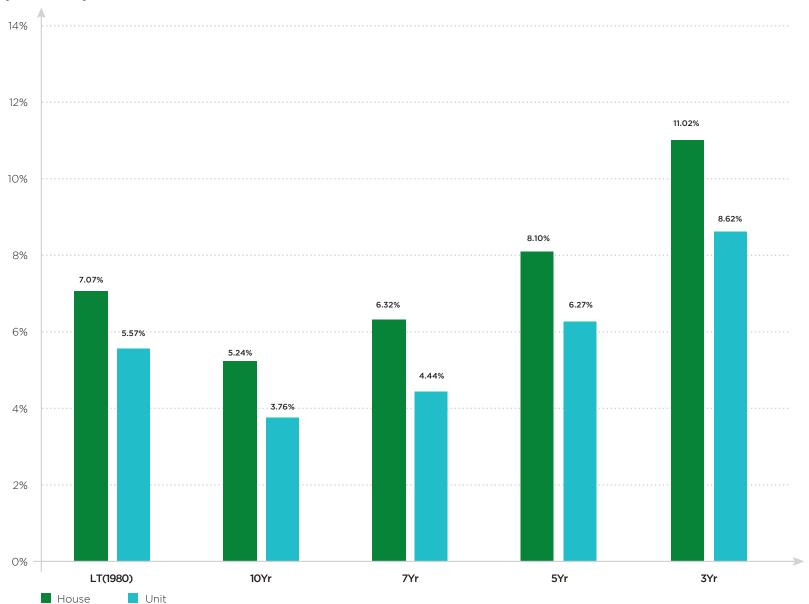






LONG TERM TRENDS

This graph displays the annual compounded growth rates for houses and units over the long term, and the last 10 years, 7 years, 5 years and 3 years.



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SLIGHTLY

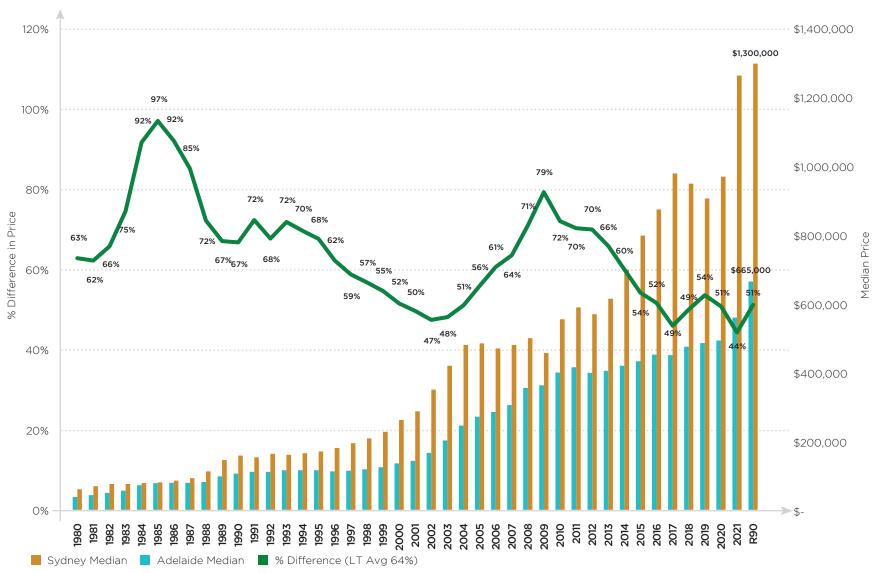


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ADELAIDE V. SYDNEY PRICE MOVEMENT

This graph shows a relationship between the Adelaide median and the Sydney median and the percentage difference between them for each year.



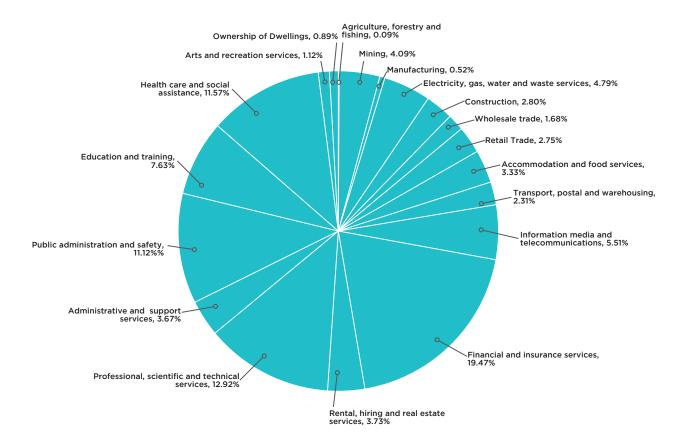
SLIGHTLY



INDUSTRY VALUE ADDED

Industry Value Added is the total value of goods and services produced by an industry after deducting production costs.

ADELAIDE



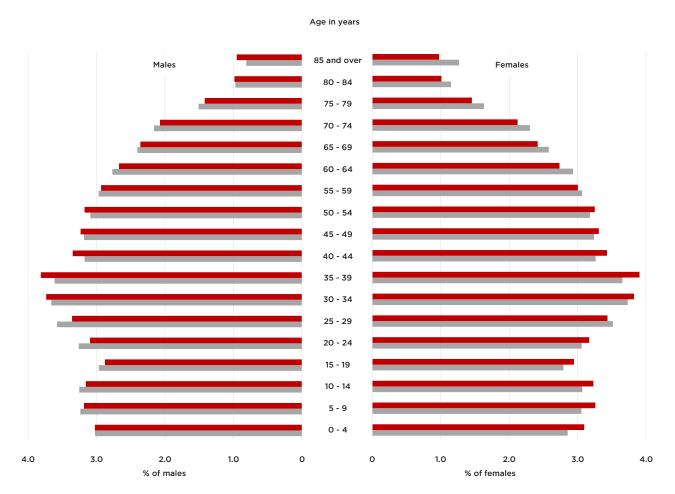
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POPULATION PYRAMID

The population pyramid demonstrates the breakdown of the different ages and sex percentages of the population. The dominant consumer base of a population is the 35 to 49 age bracketsand ideally we like to see the preceding age brackets larger as they age to replace the existing group.



Source: Australian Bureau of Statistics, Census of Population and Housing, 2021 (Usual residence data).

■ Greater Adelaide ■ Australia

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PERFORMANCE WHY USE US?



PERFORMANCE PROPERTY ADVISORY IS A DYNAMIC PROPERTY FIRM PROVIDING **PROPERTY ACQUISITION SERVICES ACROSS AUSTRALIA. OUR** FIRM IS COMPLETELY **RESEARCH DRIVEN AND WE APPLY A SOUND** COUNTERCYCLICAL INVESTMENT APPROACH.

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Each property must pass our stringent investment criteria and is subject to a thorough due diligence and price analysis process. This low risk approach excludes 99% of all properties currently on the market or for sale off market. We provide quality ethical and personalised advice, exceptional customer service, and pride ourselves on delivering successful outcomes.

Our objective is not to buy you a property. Purchasing a property is the last step in our considered and thorough process.

Our mission is to understand and satisfy your needs - financial or emotional, in a low risk and efficient manner. Our objective is to build your wealth through sophisticated property investment. We believe in everything we do because we treat your investment portfolio like it was our own.

OUR PROCESS



PERFORMANCE PROPERTY ADVISORY SERVICES

- Property Acquisition
- Property Management
- Portfolio Review
- Sales Advisory / Vendor Advocacy

DATA **SOURCES:**

- Australian Bureau of Statistics
- BIS Shrapnel
- Residex
- SQM Research
- CoreLogic RP Data
- Foreign Investment Review Board
- Australian Trade & Investment Commission

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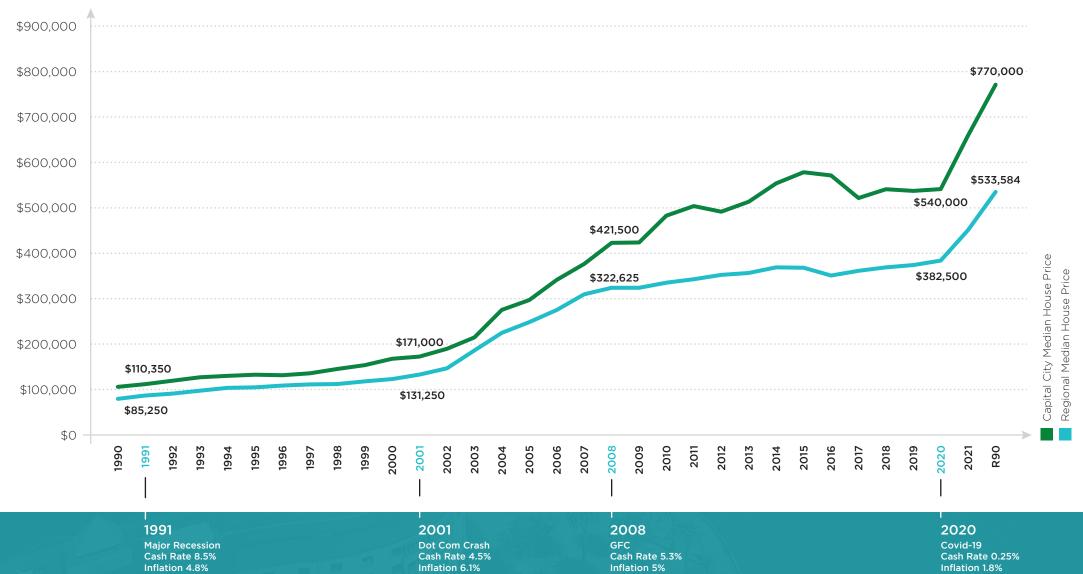
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HEAD OFFICE

Level 10, 30 Collins St Melbourne VIC 3000 Phone: (03) 8539 0300

Capital Cities and Regions Median House Price



Unemployment 9.6%

Unemployment 6.8%

Unemployment 4.25%

Unemployment 6.8%