

The data presented in this report are sourced from 3rd party resources that we have selected due to their reliability and availability over the historical periods that we require for our research to be relevant. Due to the fact that the current year is not yet complete, data presented for the current year are estimated to represent a full year.

BENDIGO AT A GLANCE

Price Parameters - Adjusted for Current Interest Rate

	HOUSE AI	PRICE	UNIT AI	PRICE
AI FLOOR	14%	\$246,092	13%	\$235,673
AI CURRENT	33%	\$585,000	23%	\$410,000
AI CEILING	42%	\$735,220	34%	\$602,918
3 YR PRICE TARGET	\$526,000 - \$700,000 Low Conviction		\$369,000 - \$492,000 Low Conviction	

In the current stage of cycle

The Bendigo house market has a **Buy Momentum Rating** while the unit market has a **Buy Value Rating**.

If buying houses, it would be best suited to a **Long Term Hold Strategy**. If buying units, it would be best suited to a **Medium to Long Term Hold Strategy**.

We classify the Bendigo house market currently as a **Medium to High Risk Investment**, and the Bendigo unit market as a **Medium to High Risk Investment** based on the stage of cycle.

Legend

Medium Term Strategy = 4 to 7 years

Long Term Strategy = 10+ years

HOUSE YIELD 3.9%

UNIT 4.7%

UNEMPLOYMENT RATE

POPULATION



Current: **121,221**

Current Growth Rate: **1.23%**Avg 10 Yr Growth Rate: **1.74%**

CURRENT MEDIAN HOUSE

\$585,000

CURRENT MEDIAN UNIT

\$410,000

LONG TERM (1983) COMPOUNDED GROWTH PA IS **7.91%** FOR HOUSES & **6.51%** FOR UNITS.

Houses the last 3 years have seen 16.08% PA growth, units 15.66%.



RESEARCH REPORT



EXECUTIVE SUMMARY

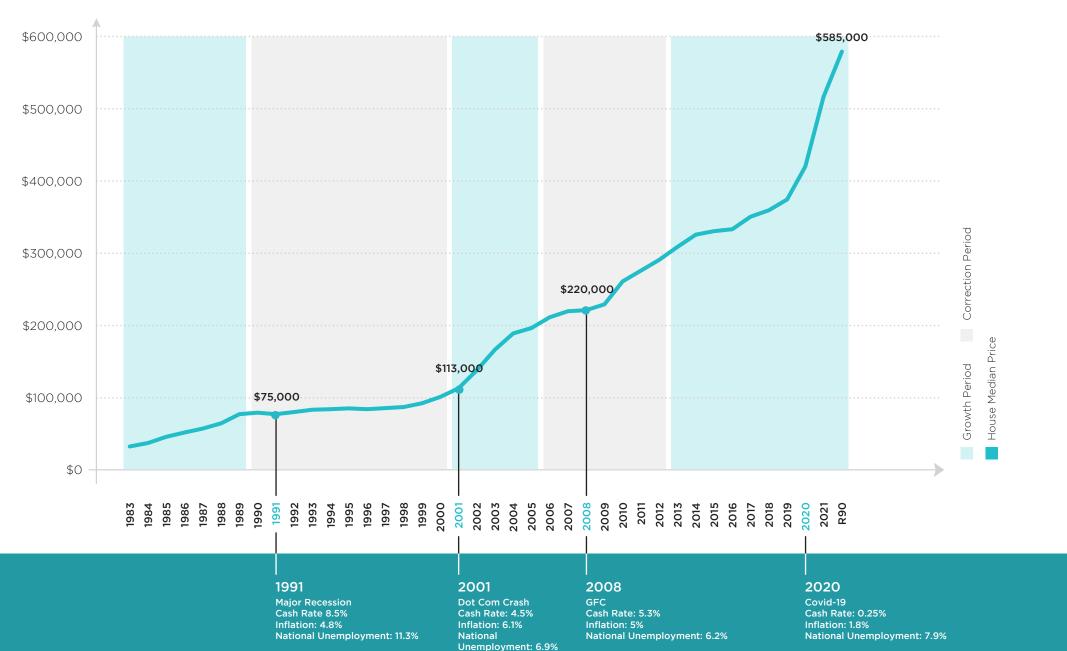
SHORT-TERM MARKET INDICATORS Neutral
Affordability Index HOUSE V. Price Movement08 VIC HH Lending OC V investor Monthly
SUPPLY & DEMAND - Slightly Negative Does Demand Exceed Supply?
Change in Population13Population Movement14Dwelling Sales15Dwelling Approvals V. Population % Change16Bedrooms V. Population Change17
AFFORDABILITY - Negative Is Property Affordable?
Affordability Index HOUSE V. Price Movement 08 Affordability Index UNITS V. Price Movement 18 Price to Income Ratio

CONFIDENCE - Positive Is There Confidence In The Market?	
Unemployment Rate	<u>21</u>
MONEY SUPPLY - Neutral Will There Be More or Less Money Into The Economy?	
GRP V. Median House Price Council Budget	
INVESTMENT VALUE - Neutral Is This Market Showing Value?	
YieldLong Term TrendsHouse V. Unit Price ComparisonBendigo V. Melbourne HOUSE Price Movement	<u>25</u> <u>06</u>
RISK - Negative Are We In A Bubble?	
Affordability Index HOUSE V. Price Movement Price to Income Ratio Industry Value Added Population Pyramid	<u>19</u> <u>27</u>

Positive
Slightly Positive
Neutral
Slightly Negative
Negative

EDITION 21

BENDIGO HOUSE PRICE MOVEMENT



OUR VIEW OF THE BENDIGO HOUSE MARKET

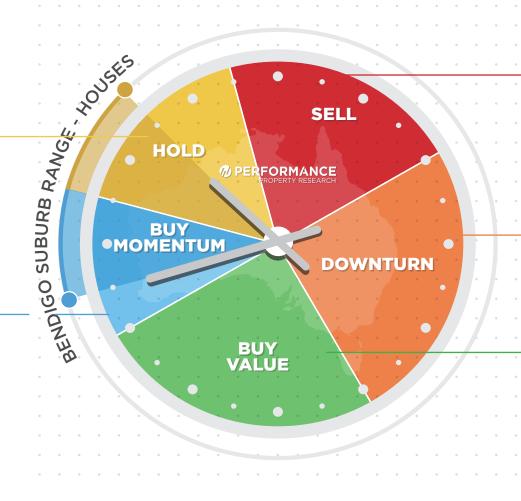
EDITION 21

HOLD

Hold and monitor property in this market. Potential for growth in the short term is predicted but limited. Investing at this stage in the cycle holds extreme risk, due to low yields and aggressive prices.

BUY MOMENTUM

On a macro level the market is at or close to halfway through this growth cycle and demand for quality property is strong and rising. Macro fundamentals are present to support growth in the short term.



SELL

The market has peaked and prices are likely to soften or stagnate in the short to medium term. Consider selling in this market after consultation with your financial planner or property investment adviser

DOWNTURN

The market is moving through a correction stage. We see minimal growth in the short to medium term.

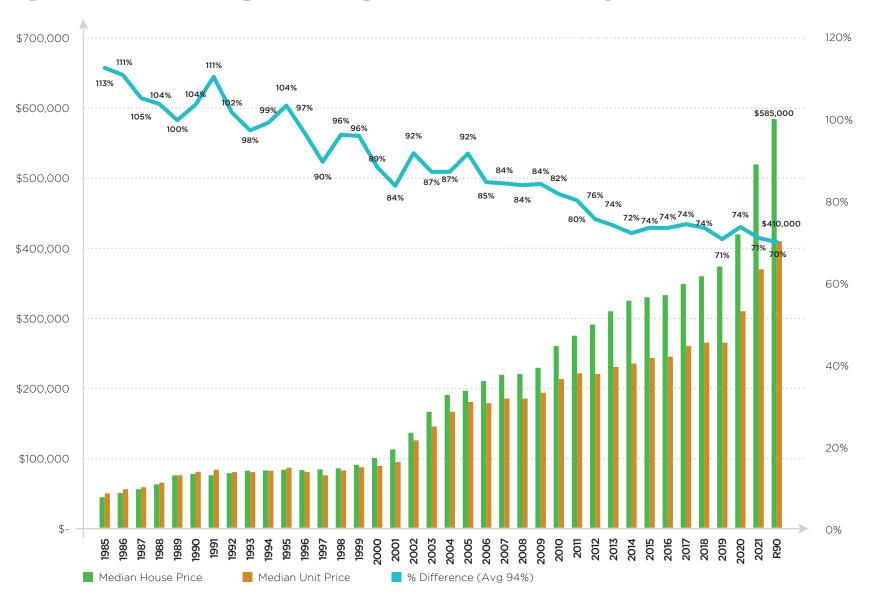
BUY VALUE

This market offers good investment value with macro fundamentals present to support growth in the short to medium term. Buy at the true market bottom to take advantage of the full growth upswing, with cyclical risk at its lowest.

For more information on the Bendigo market, including individual property and suburb information, call to speak to one of our professional property advisors on (03) 8539 0300.



HOUSE V. **UNIT PRICE MOVEMENTS**





POSITIVE



OUR VIEW OF THE BENDIGO UNIT MARKET

RESEARCH REPORT BENDIGO REGIONAL CENTRE

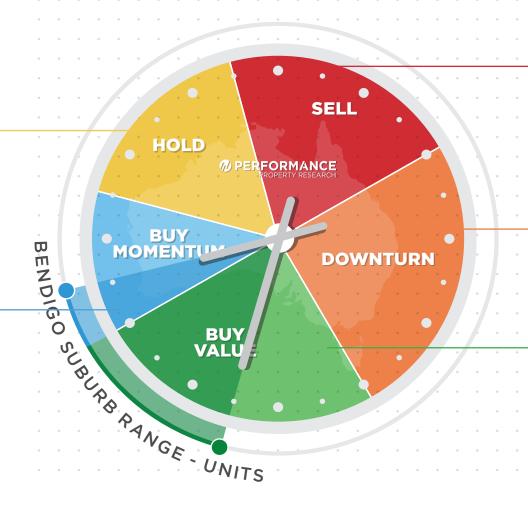
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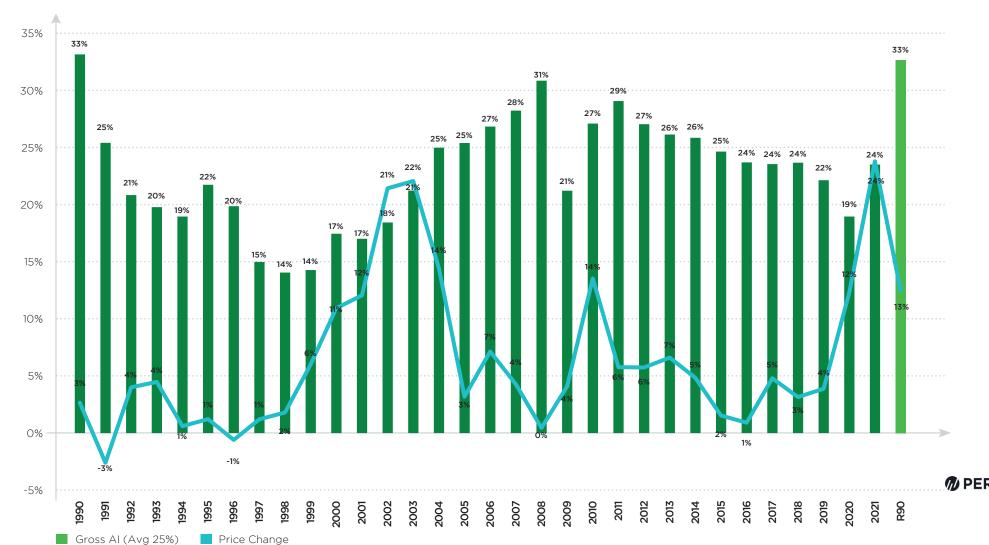


AFFORDABILITY INDEX V. PRICE MOVEMENT - HOUSE

OVERVIEWBENDIGO REGIONAL CENTRE

EDITION 19

This graph displays the impact interest rates have on house price movements. PPA's Gross Affordability Index (AI) is a measure of the average mortgage repayments versus the average income. The AI is calculated using the median price, average wage (before tax), assumes a 20% deposit, the current variable interest rate and Principle & Interest repayments over a 30 year loan term.

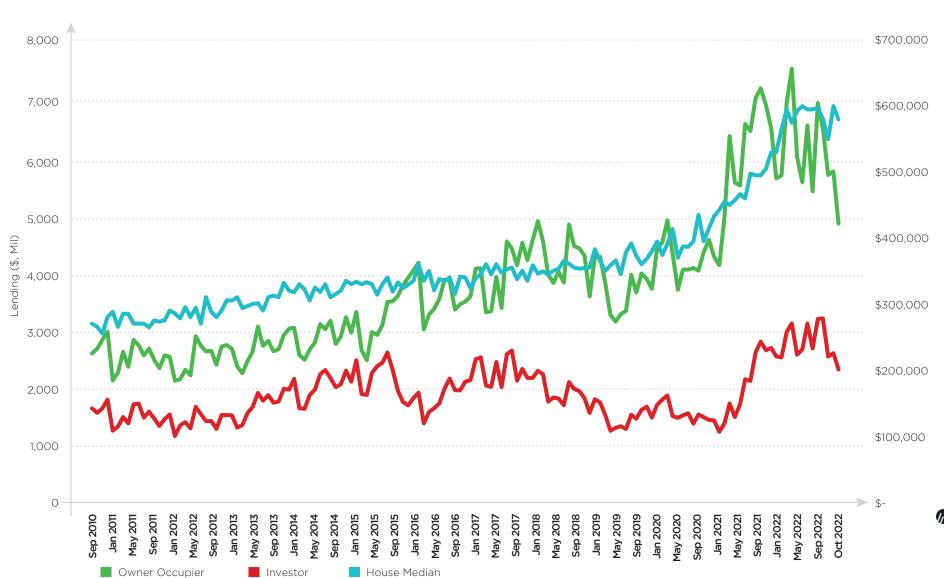


VIC MONTHLY HH LENDING TO OC V. MEDIAN HOUSE PRICE

OVERVIEWBENDIGO REGIONAL CENTRE

EDITION 19

This graph displays the value of housing finance for the state each month for owner occupiers and investors versus the median house price.



STOCK ON MARKET V. AVG DAYS ON MARKET

OVERVIEWBENDIGO REGIONAL CENTRE

EDITION 19



House Rent Unit Rent

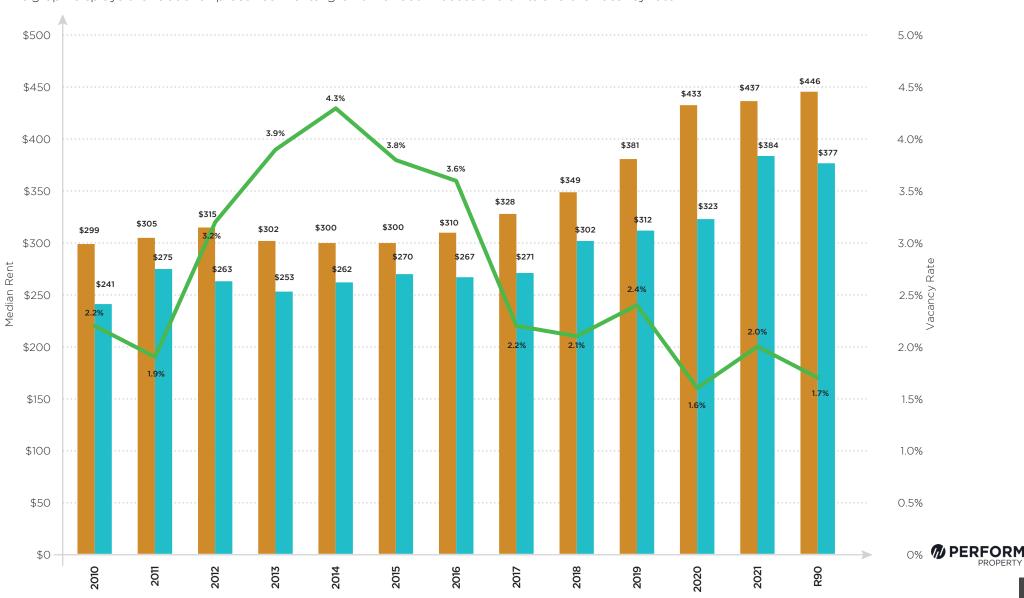
VACANCY RATE V. RENT

Vacancy Rate

OVERVIEWBENDIGO REGIONAL CENTRE

EDITION 19

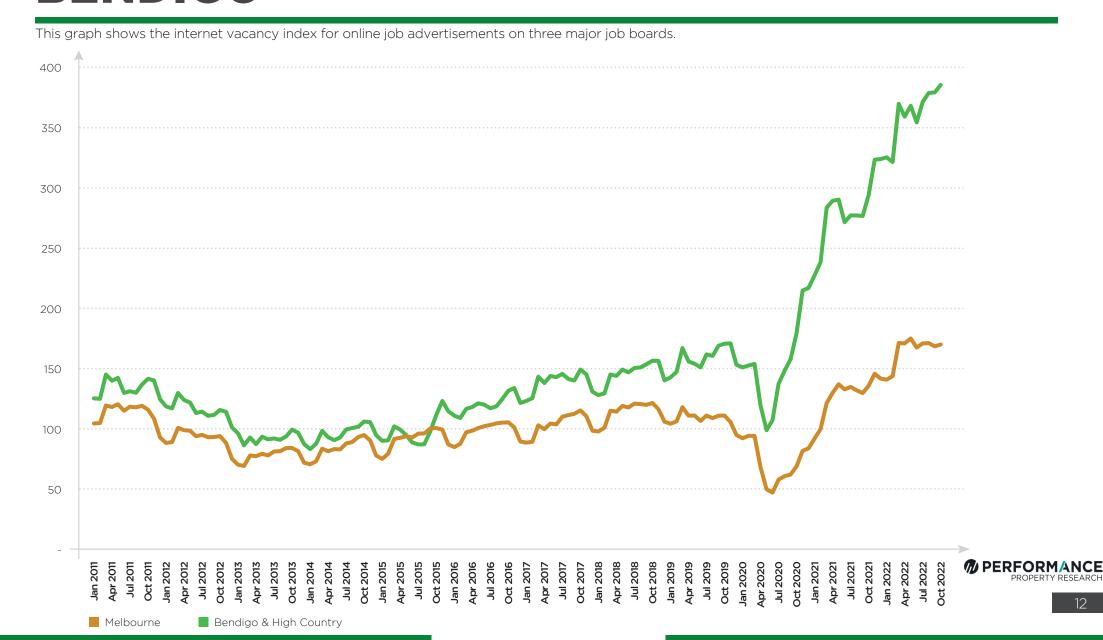
This graph displays the relationship between rental growth for both houses and units and the vacancy rate.



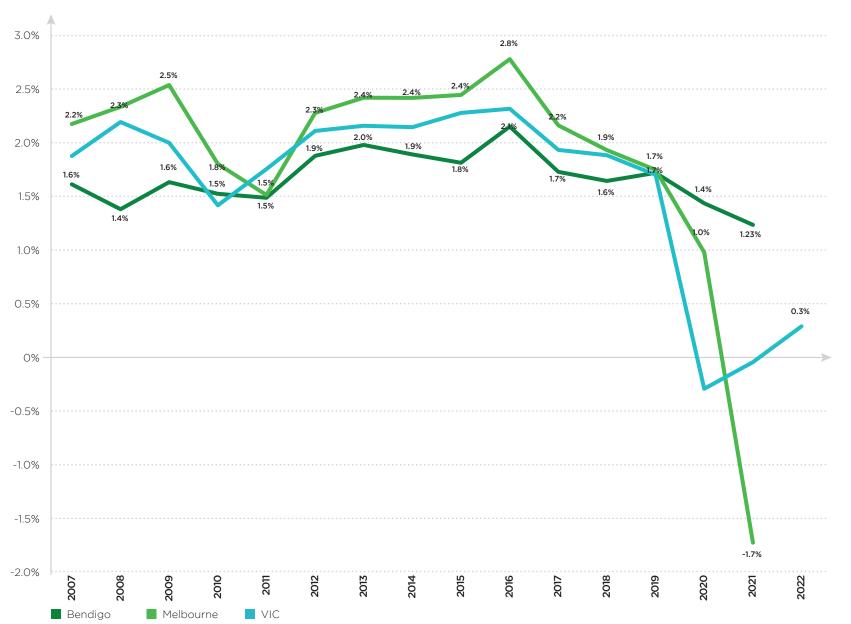
JOB CREATION INDEX - BENDIGO

OVERVIEW BENDIGO REGIONAL CENTRE

EDITION 19



CHANGE IN POPULATION

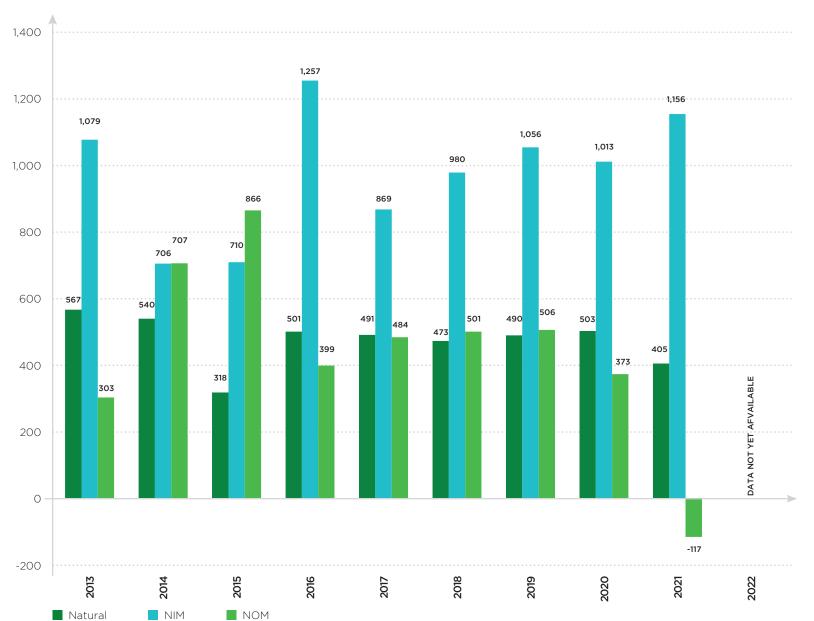




SLIGHTLY



POPULATION MOVEMENT

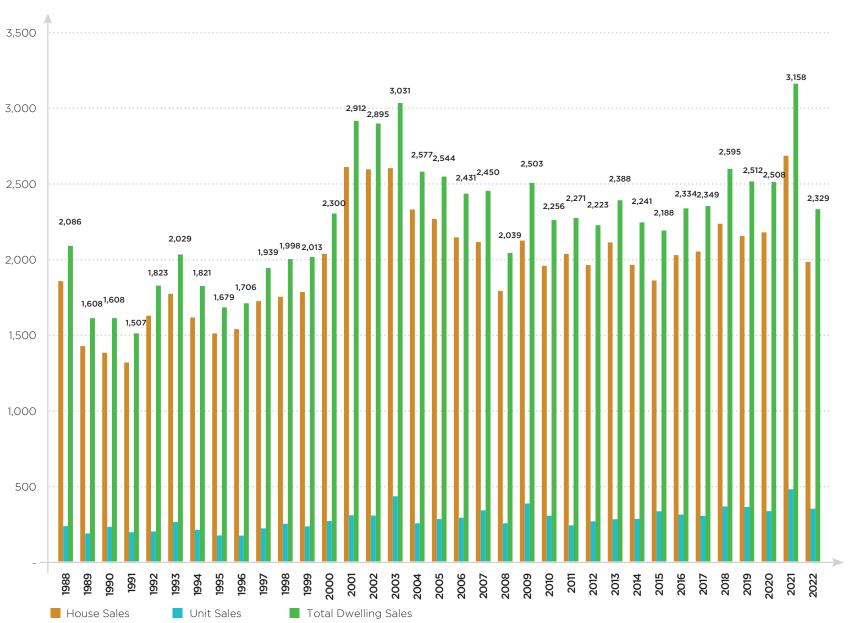




SLIGHTLY



DWELLING SALES



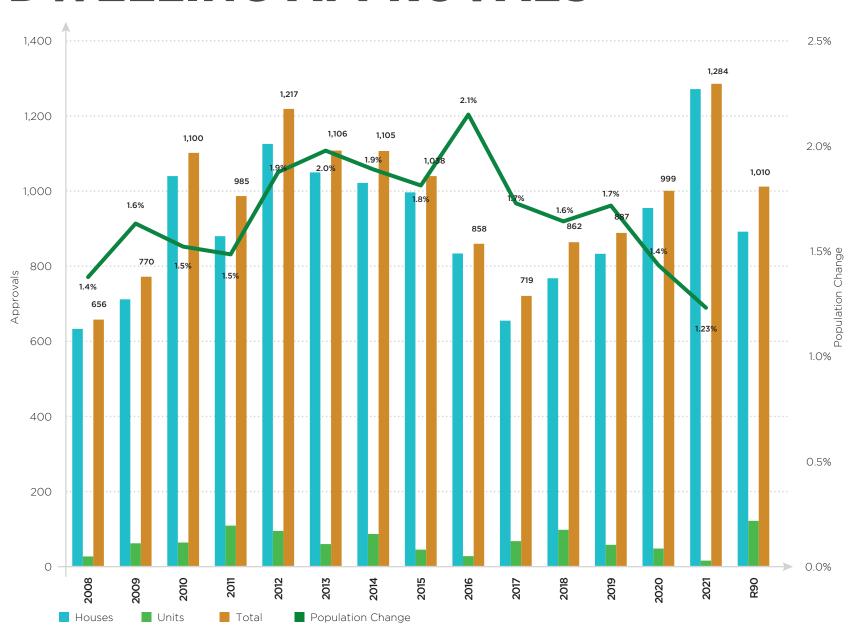


NEGATIVE



EDITION 21

DWELLING APPROVALS

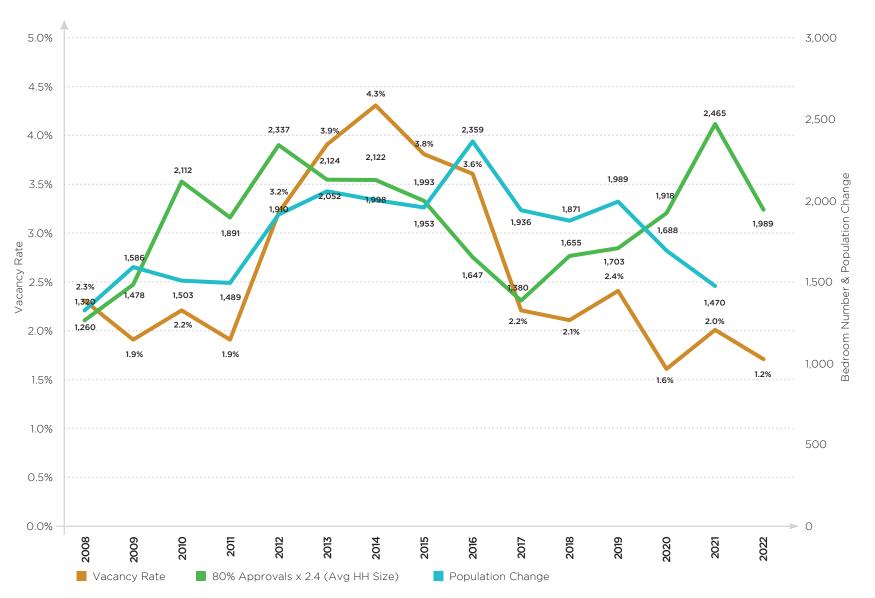


NEUTRAL



EDITION 21

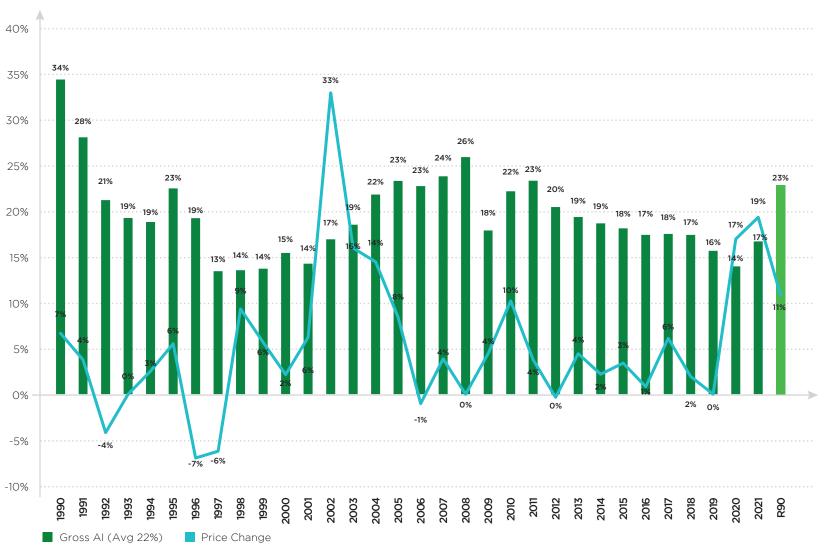
BEDROOM APPROVALS V. POPULATION CHANGE



NEGATIVE



AFFORDABILITY INDEX UNIT V. MEDIAN PRICE CHANGE

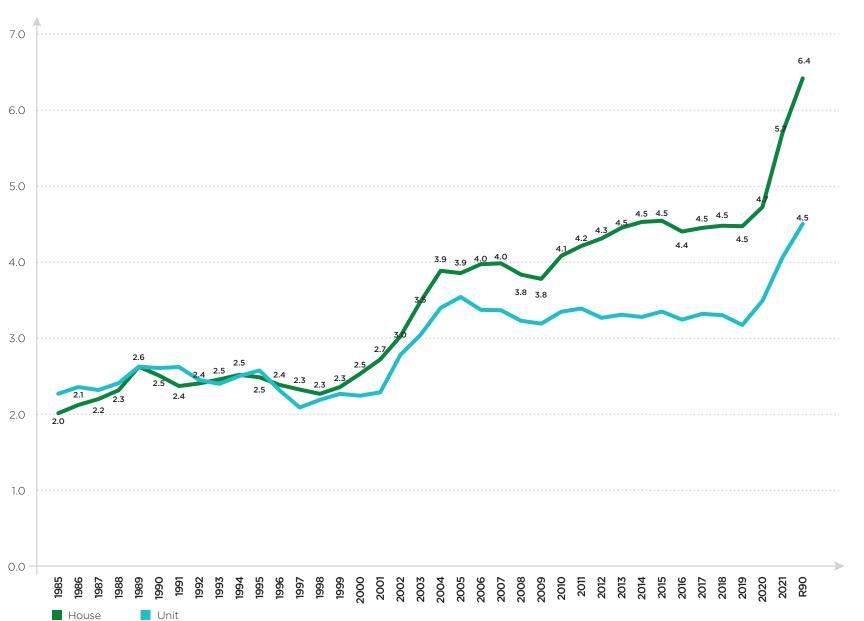




NEGATIVE



PRICE TO INCOME RATIO



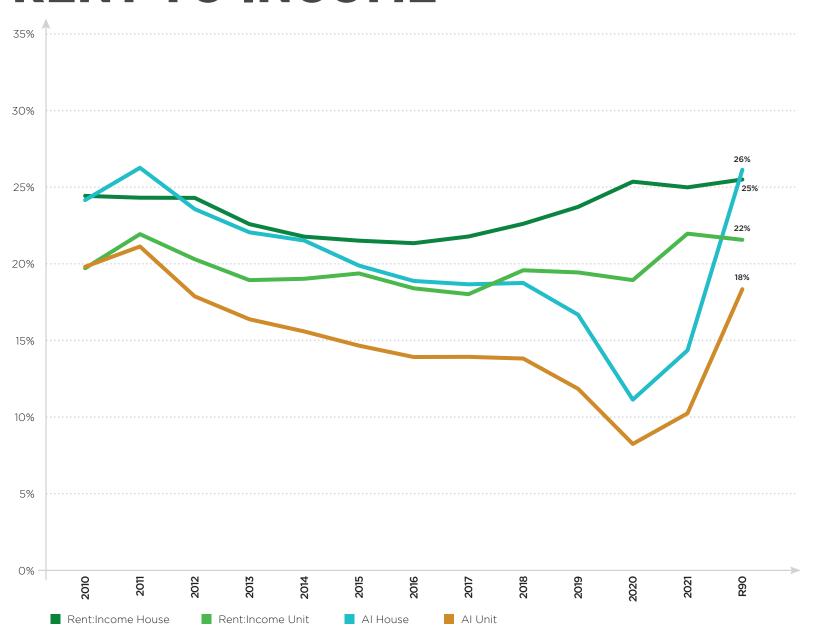


NEGATIVE



EDITION 21

RENT TO INCOME

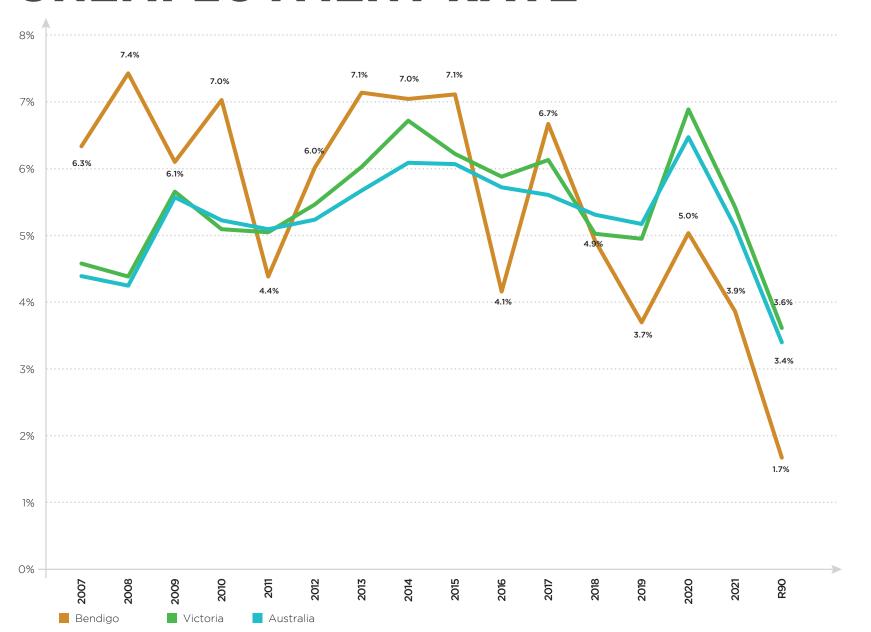




NEUTRAL



UNEMPLOYMENT RATE

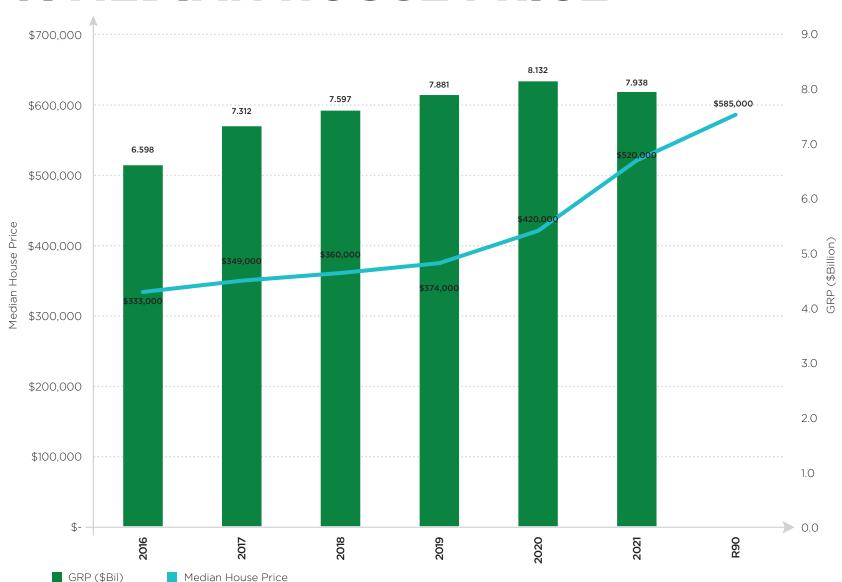




POSITIVE



GROSS REGIONAL PRODUCT V. MEDIAN HOUSE PRICE

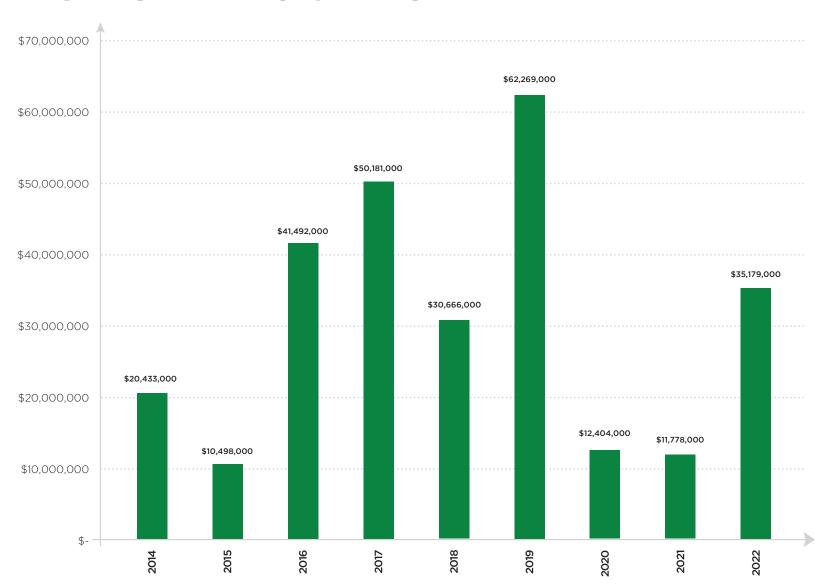




NEGATIVE

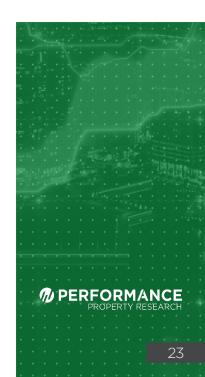


BENDIGO CITY COUNCIL BUDGET POSITION

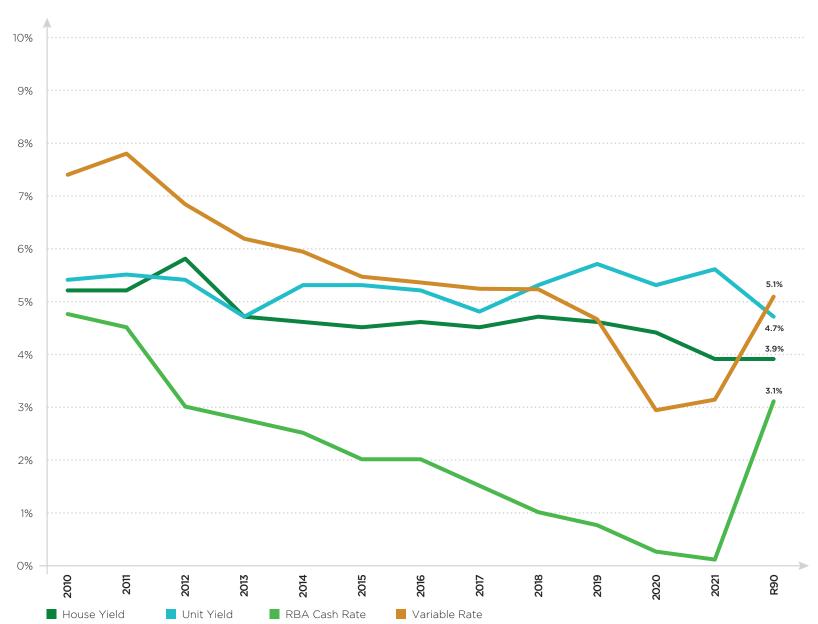




POSITIVE





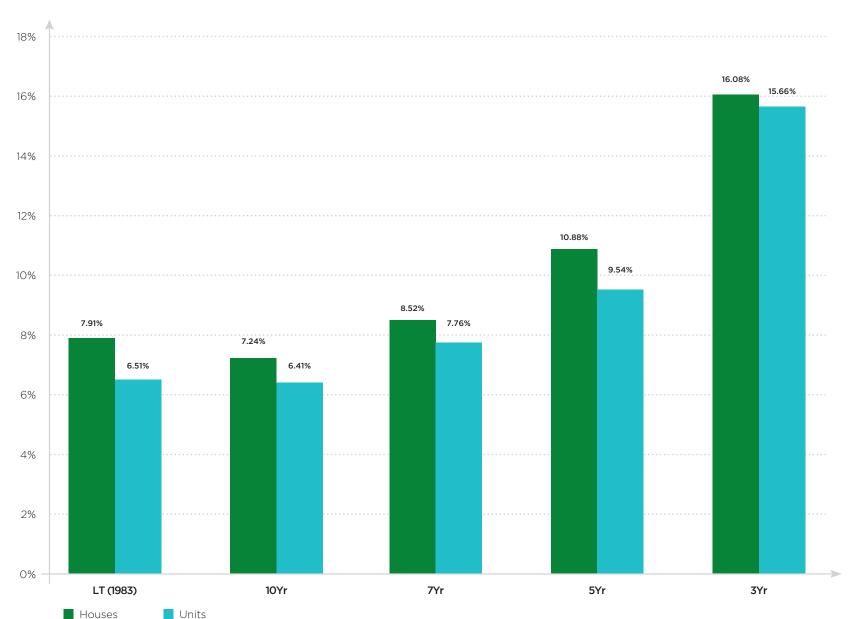




NEGATIVE



LONG TERM PERFORMANCE



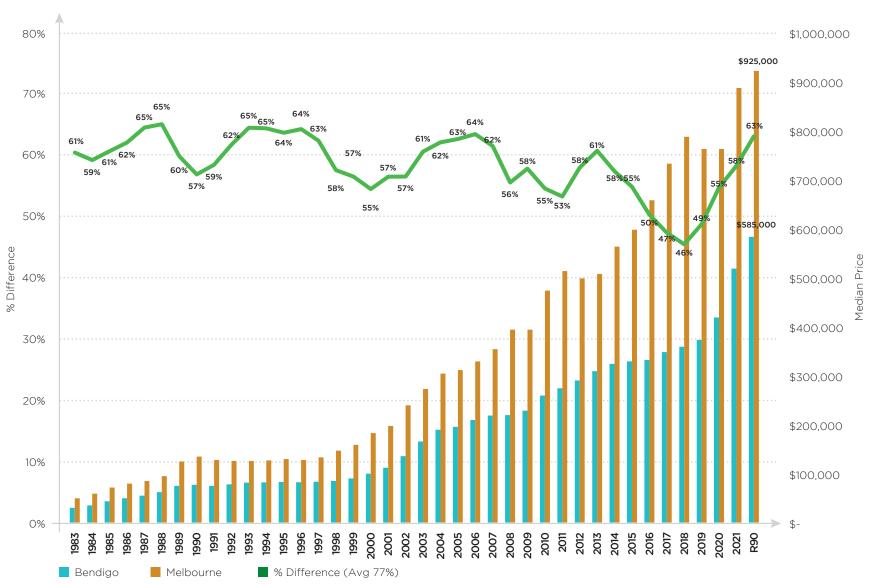


SLIGHTLY



EDITION 21

BENDIGO V. MELBOURNE PRICE MOVEMENT





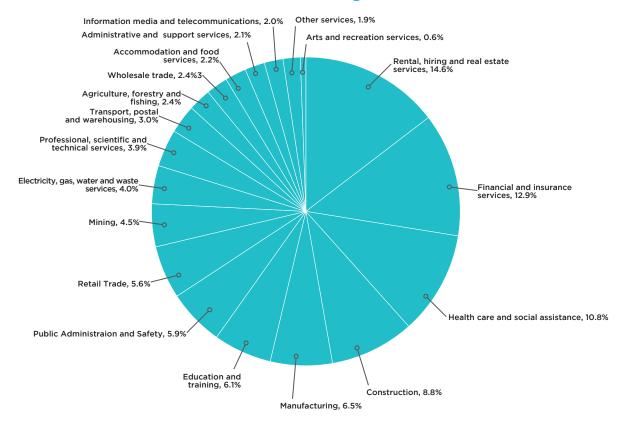
EDITION 21

NEGATIVE



INDUSTRY VALUE ADDED

Greater Bendigo

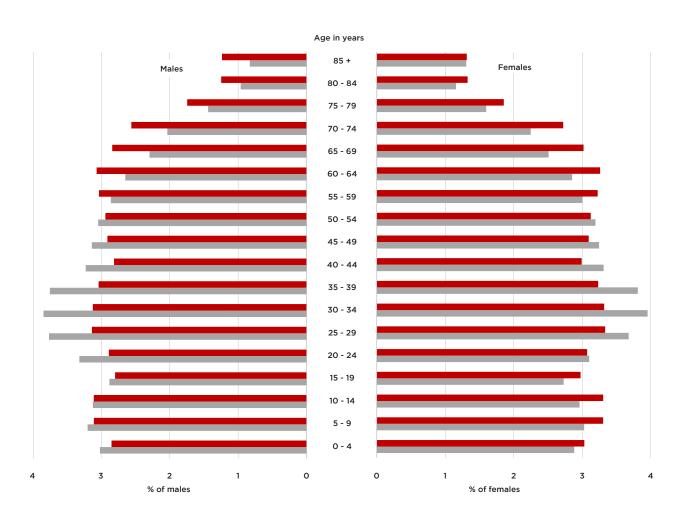


EDITION 21

POSITIVE



POPULATION PYRAMID



Source: Australian Bureau of Statistics, Census of Population and Housing, 2021 (Usual residence data).

■ Greater Bendigo ■ Regional VIC



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Each property must pass our stringent investment criteria and is subject to a thorough due diligence and price analysis process. This low risk approach excludes 99% of all properties currently on the market or for sale off market. We provide quality ethical and personalised advice, exceptional customer service, and pride ourselves on delivering successful outcomes.

Our objective is not to buy you a property. Purchasing a property is the last step in our considered and thorough process.

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OUR PROCESS



PERFORMANCE PROPERTY ADVISORY SERVICES

- Property Acquisition
- Property Management
- Portfolio Review
- Sales Advisory / Vendor Advocacy

DATA SOURCES:

- Australian Bureau of Statistics
- BIS Shrapnel
- Residex
- SQM Research
- CoreLogic RP Data
- Foreign Investment Review Board
- Australian Trade & Investment Commission

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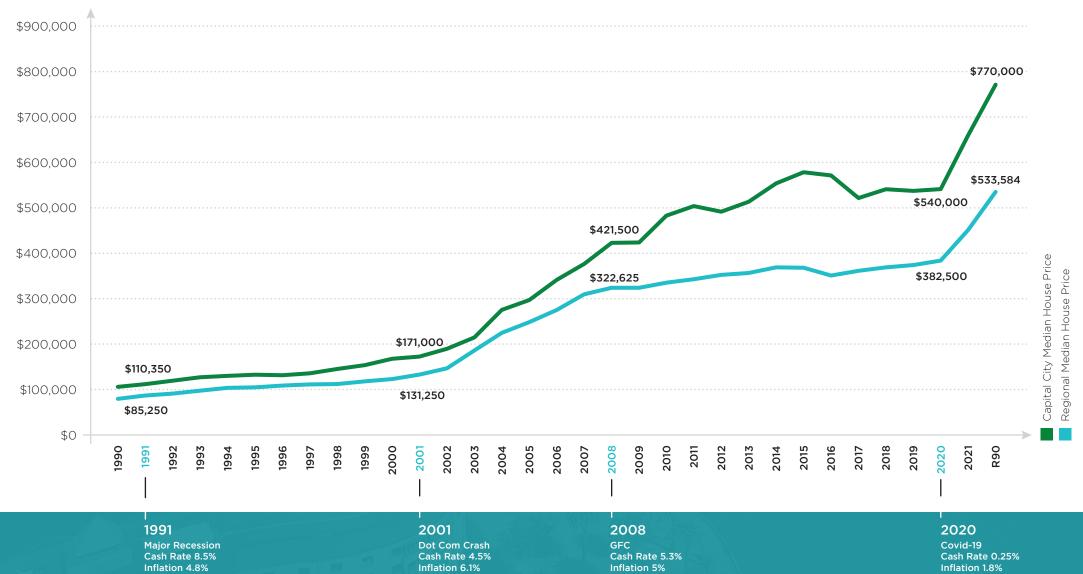
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HEAD OFFICE

Level 10, 30 Collins St Melbourne VIC 3000 Phone: (03) 8539 0300

Capital Cities and Regions Median House Price



Unemployment 9.6%

Unemployment 6.8%

Unemployment 4.25%

Unemployment 6.8%