

The data presented in this report are sourced from 3rd party resources that we have selected due to their reliability and availability over the historical periods that we require for our research to be relevant. Due to the fact that the current year is not yet complete, data presented for the current year are estimated to represent a full year.

## **BUNDABERG AT A GLANCE**

Price Parameters - Adjusted for Current Interest Rate

|                          | HOUSE AI           | PRICE              | UNIT AI          | PRICE                |
|--------------------------|--------------------|--------------------|------------------|----------------------|
| AI FLOOR                 | 15%                | \$254,723          | 11%              | \$200,344            |
| AI CURRENT               | 26%                | \$452,667          | 20%              | \$343,417            |
| AI CEILING               | 41%                | \$708,233          | 43%              | \$741,345            |
| <b>3 YR PRICE TARGET</b> | \$500,000 - \$588, | 000 Low Conviction | \$370,000 - \$44 | 5,000 Low Conviction |

#### In the current stage of cycle

The Bundaberg house market has a **Buy Momentum Rating** while the unit market has a **Buy Momentum Rating**. If buying houses, it would be best suited to a **Short to Medium Term** 

Strategy. If buying units, it would be best suited to a Short to Medium Term Strategy.

We classify the Bundaberg house market currently as a **High Risk Investment**, and the Bundaberg unit market as a **High Risk Investment** based on the stage of cycle.

LegendMedium Term Strategy = 4 to 7 yearsLong Term Strategy = 10+ years





CURRENT MEDIAN HOUSE

\$452,667



LONG TERM (1983) COMPOUNDED GROWTH PA IS **6.51%** FOR HOUSES & **6.03%** FOR UNITS.

Houses the last 3 years have seen 14.70% PA growth, units 11.24%.



\$343,417

#### **RESEARCH REPORT** BUNDABERG REGIONAL CENTRE

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# **EXECUTIVE SUMMARY**

#### SHORT-TERM MARKET INDICATORS Positive

| Affordability Index HOUSE V. Price Movement |
|---|
| QLD HH Lending OC V investor Monthly        |
| Stock on Market V. Avg Days on Market 10    |
| Vacancy Rate V. Median Rent <u>11</u>       |
| Job Creation Index                          |

#### SUPPLY & DEMAND - Negative Does Demand Exceed Supply?

| Change in Population13                    | 0 |
|---|---|
| Population Movement <u>1</u> 2            | Ł |
| Airport Arrivals                          | ) |
| Dwelling Sales <u>16</u>                  | ) |
| Dwelling Approvals V. Population % Change | / |
| Bedrooms V. Population Change <u>18</u>   | 2 |

#### AFFORDABILITY - Slightly Positive Is Property Affordable?

| Affordability Index HOUSE V. Price Movement | <u>08</u>   |
|---|-------------|
| Affordability Index UNITS V. Price Movement | . <u>19</u> |
| Price to Income Ratio                       | <u>20</u>   |
| Rent to Income V Affordability              | <u>21</u>   |
|   |             |



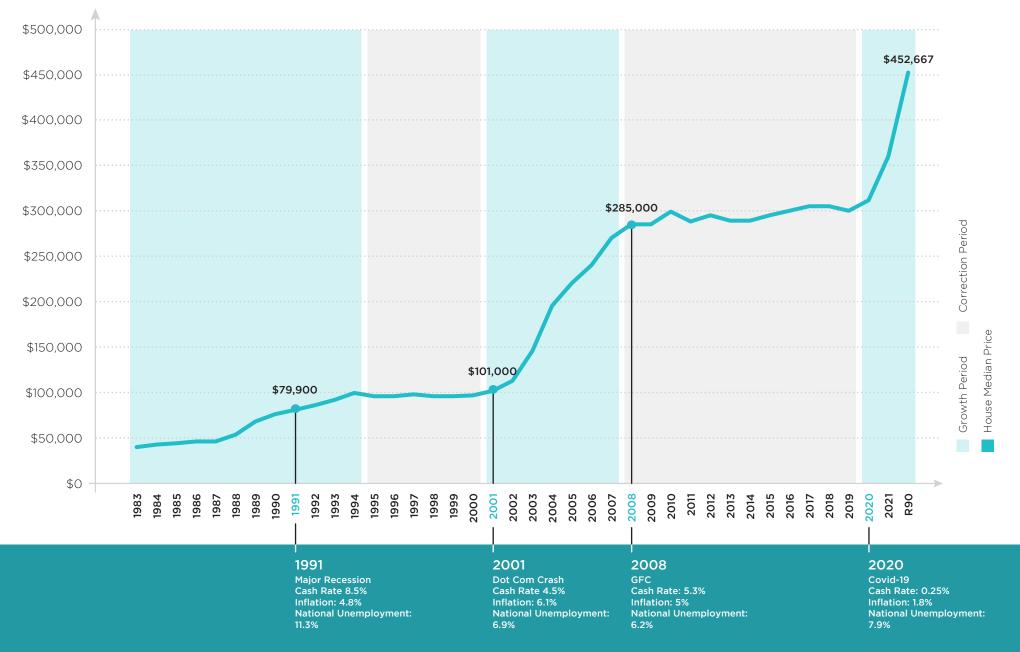
| CONFIDENCE - Positive<br>Is There Confidence In The Market?   |
|---|
| Unemployment Rate   |
| MONEY SUPPLY - Neutral<br>Will There Be More or Less Money Into The Economy?                          |
| GRP V. Median House Price   |
| INVESTMENT VALUE - Positive<br>Is This Market Showing Value?  |
| Yield25Long Term Trends26House V. Unit Price Comparison06Bundaberg V. Brisbane HOUSE Price Movement27 |
| RISK - Negative<br>Are We In A Bubble?  |
| Affordability Index HOUSE V. Price Movement   |

| Price to Income Ratio <u>20</u> | 1 |
|---------------------------------|---|
| Industry Value Added <u>28</u>  | 2 |
| Population Pyramid              |   |



## BUNDABERG HOUSE PRICE MOVEMENT





## OUR VIEW OF THE BUNDABERG **HOUSE** MARKET

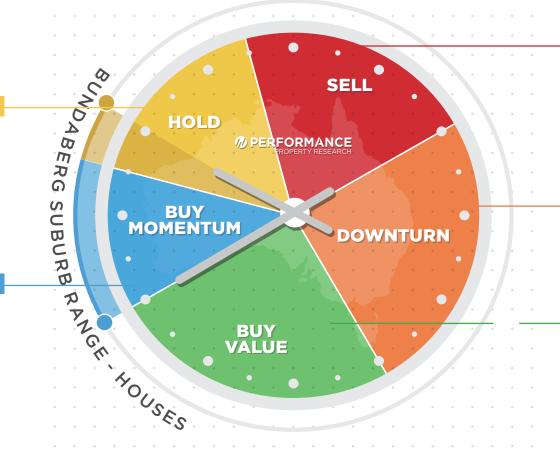


#### HOLD

Hold and monitor property in this market. Potential for growth in the short term is predicted but limited. Investing at this stage in the cycle holds extreme risk, due to low yields and aggressive prices.

#### **BUY MOMENTUM**

On a macro level the market is at or close to halfway through this growth cycle and demand for quality property is strong and rising. Macro fundamentals are present to support growth in the short term.



#### SELL

The market has peaked and prices are likely to soften or stagnate in the short to medium term. Consider selling in this market after consultation with your financial planner or property investment adviser.

#### DOWNTURN

The market is moving through a correction stage. We see minimal growth in the short to medium term.

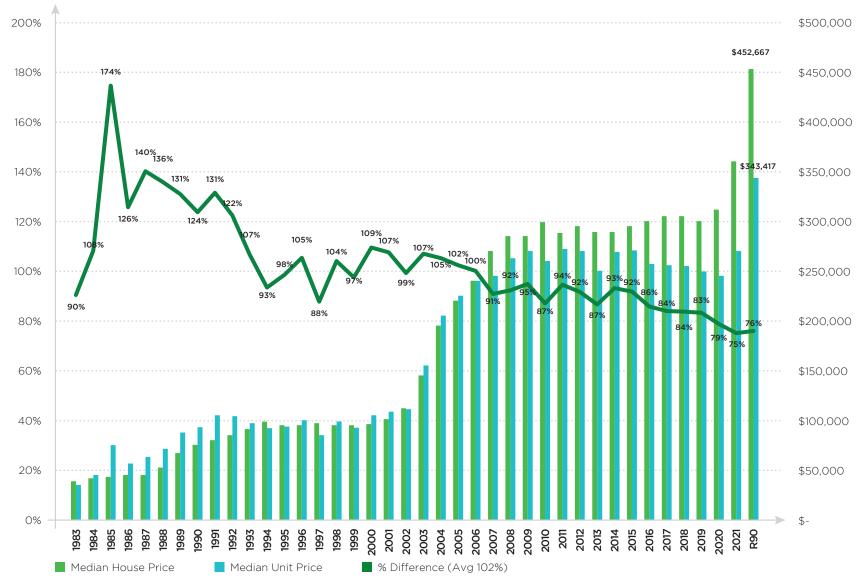
#### **BUY VALUE**

This market offers good investment value with macro fundamentals present to support growth in the short to medium term. Buy at the true market bottom to take advantage of the full growth upswing, with cyclical risk at its lowest.

For more information on the Bundaberg market, including individual property and suburb information, call to speak to one of our professional property advisors on (03) 8539 0300.



## HOUSE V. UNIT PRICE MOVEMENTS





POSITIVE



## OUR VIEW OF THE BUNDABERG **UNIT** MARKET

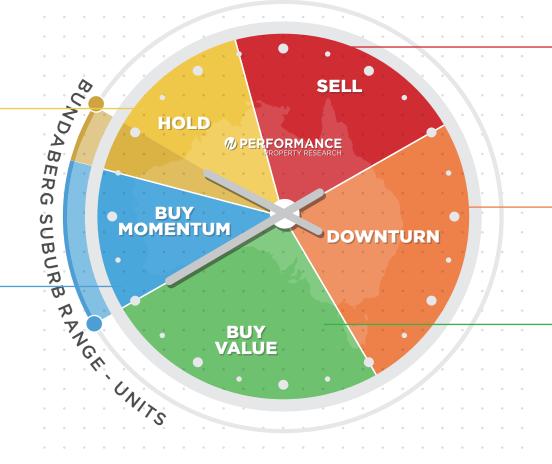


#### HOLD

Hold and monitor property in this market. Potential for growth in the short term is predicted but limited. Investing at this stage in the cycle holds extreme risk, due to low yields and aggressive prices.

#### **BUY MOMENTUM**

On a macro level the market is at or close to halfway through this growth cycle and demand for quality property is strong and rising. Macro fundamentals are present to support growth in the short term.



#### SELL

The market has peaked and prices are likely to soften or stagnate in the short to medium term. Consider selling in this market after consultation with your financial planner or property investment adviser.

#### DOWNTURN

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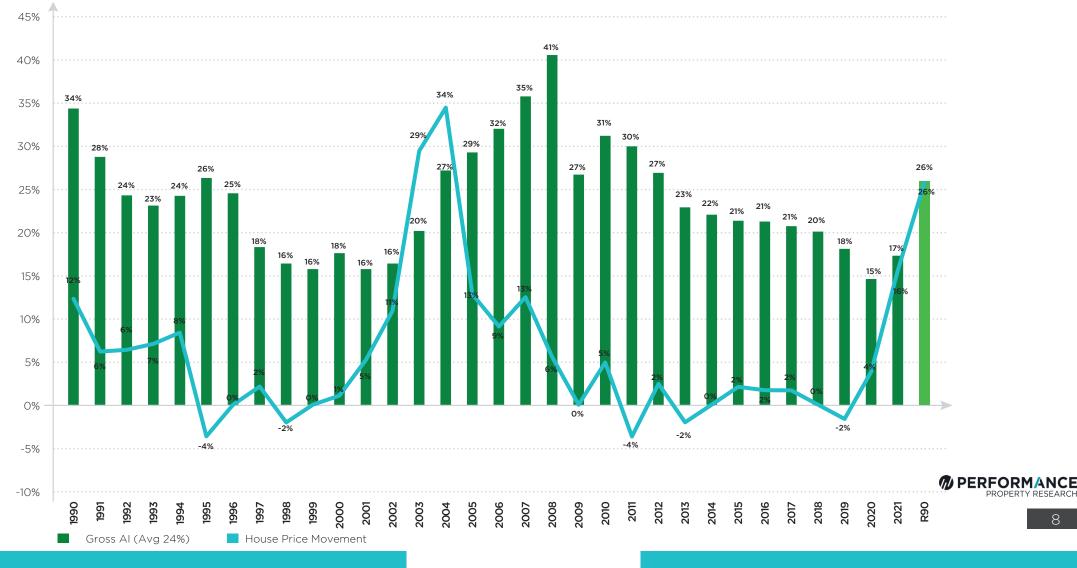
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## AFFORDABILITY INDEX V. PRICE MOVEMENT - HOUSE



This graph displays the impact interest rates have on house price movements. Performance Property's Gross Affordability Index (AI) is a measure of the average mortgage repayments versus the average income. The AI is calculated using the median price, average wage (before tax), assumes a 20% deposit, the current variable interest rate and Principle & Interest repayments over a 30 year loan term.



#### DING TO E VН н IAN HOUSE PRICE V. Ň $\mathbf{D}$

This graph displays the value of housing finance for the state each month for owner occupiers and investors versus the median house price.

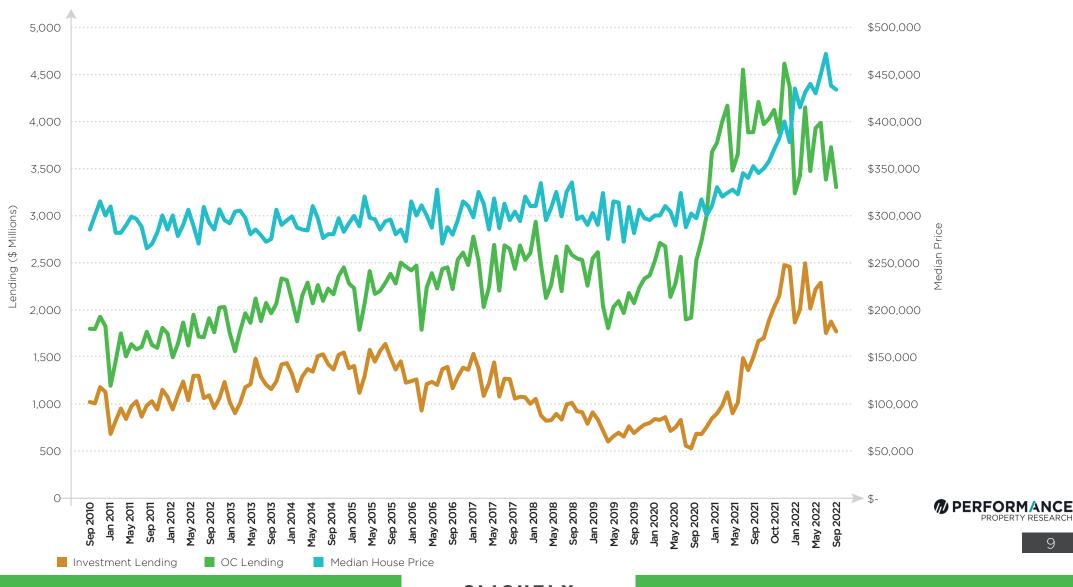
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RESEARCH 9

BUNDABERG REGIONAL



## **STOCK ON MARKET V. AVG DAYS ON MARKET**



This graph displays the average days on market and stock on market in one month of each year.

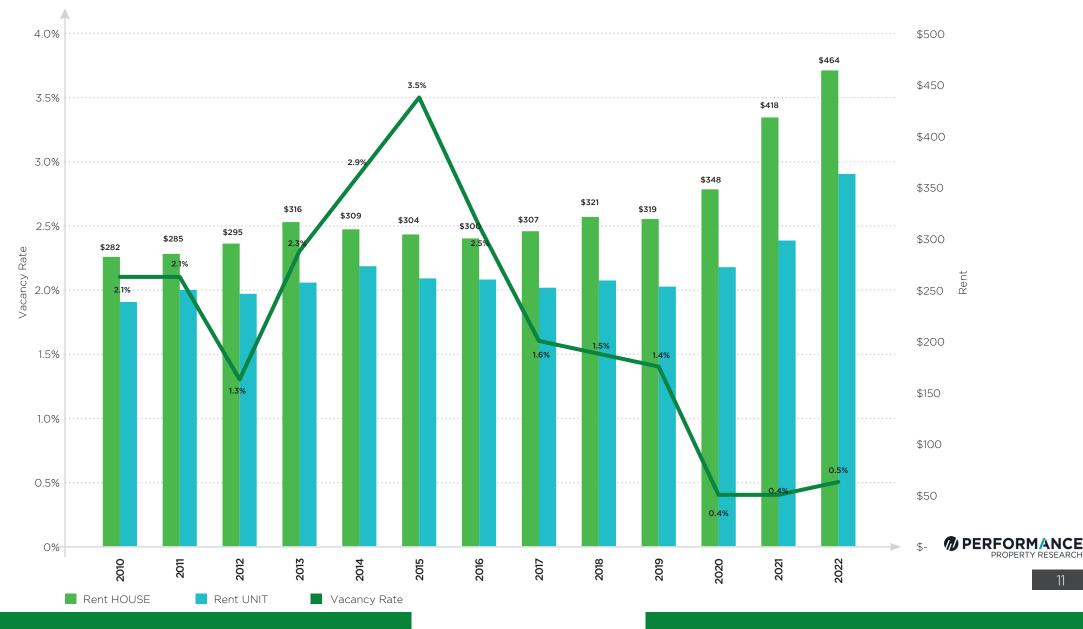


POSITIVE

# VACANCY RATE V. RENT

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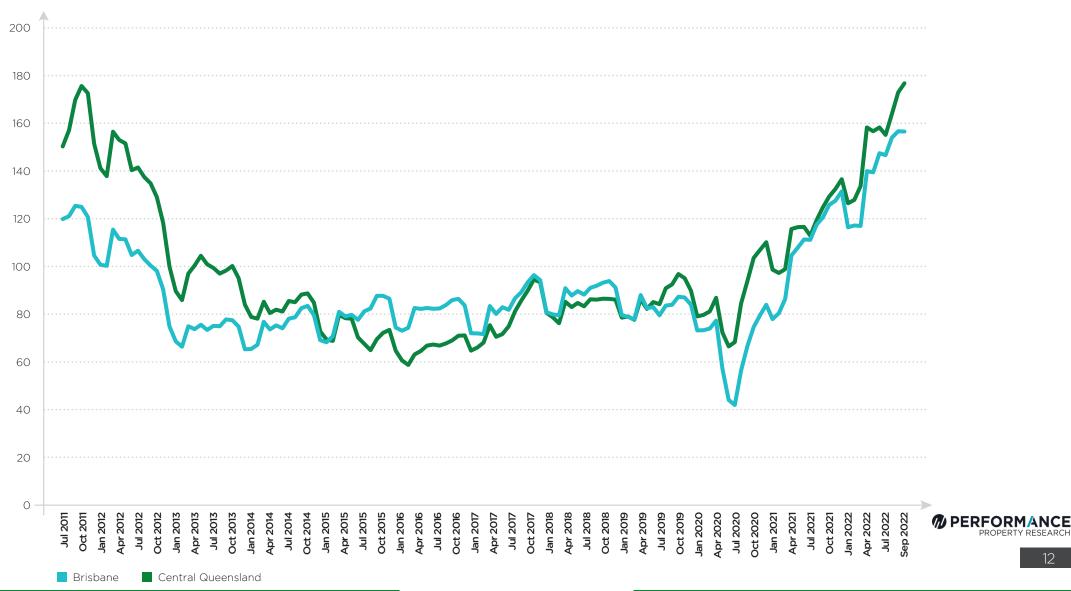
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## **JOB CREATION INDEX -**CENTRAL QUEENSLAND

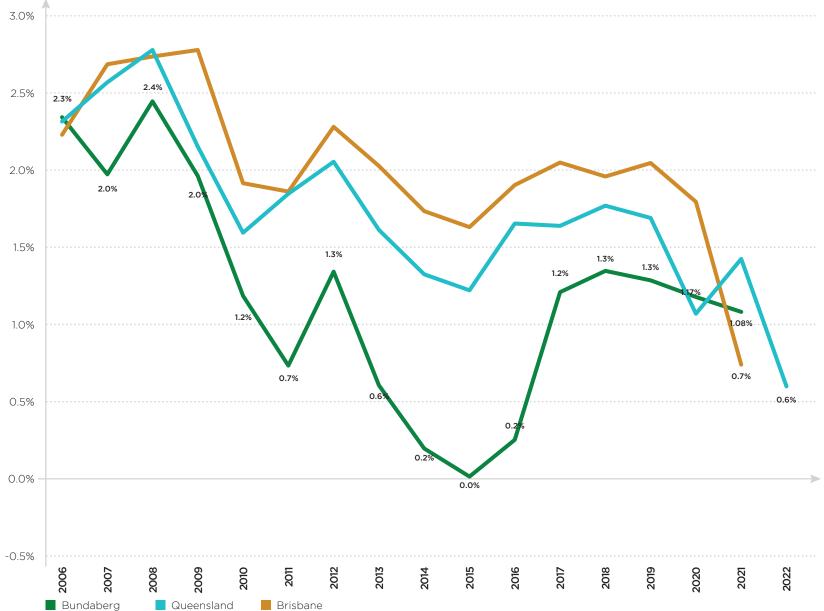


RESEARCH 12

This graph shows the internet vacancy index for online job advertisements on the three major job boards.



# **CHANGE IN POPULATION**



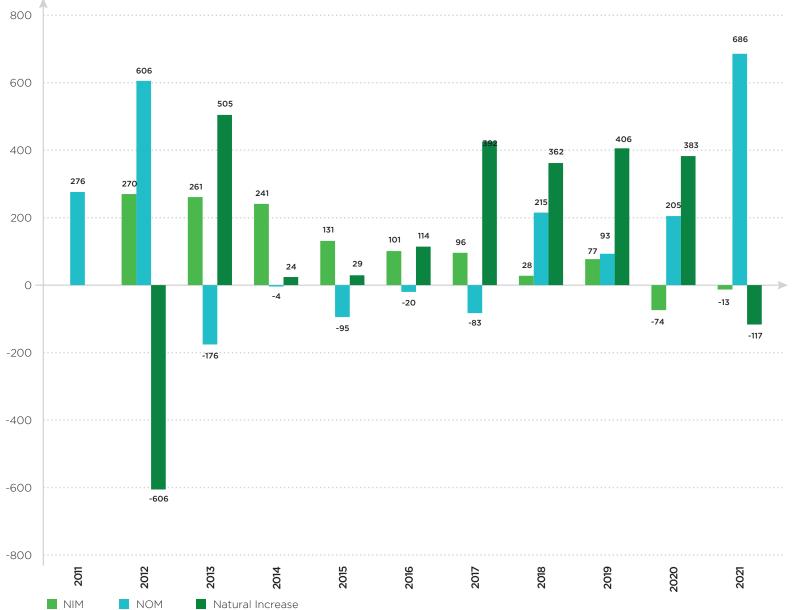
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#### SLIGHTLY NEGATIVE



# **POPULATION MOVEMENT**







|  |                  |   |     |             |    |     |     |    |     |       |    | -  |  |
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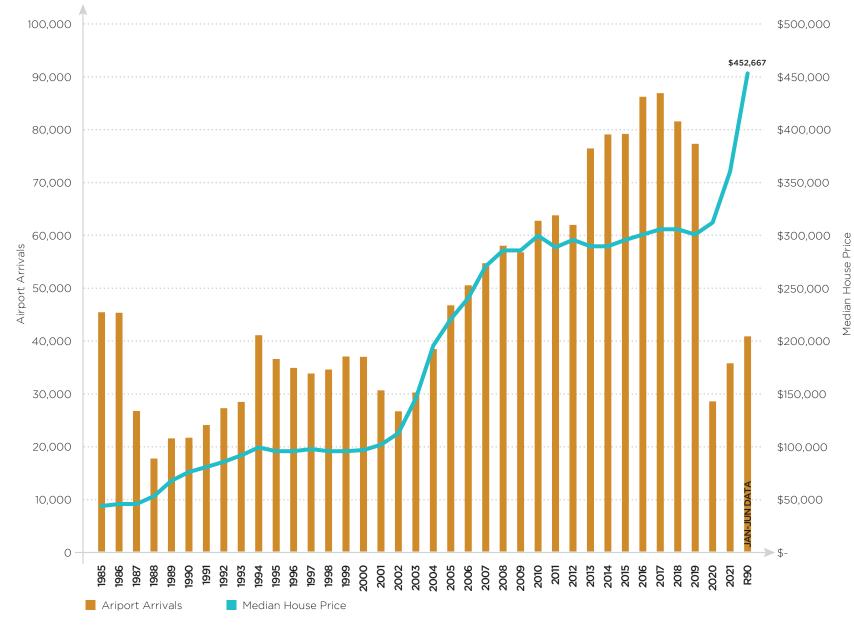
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#### POSITIVE

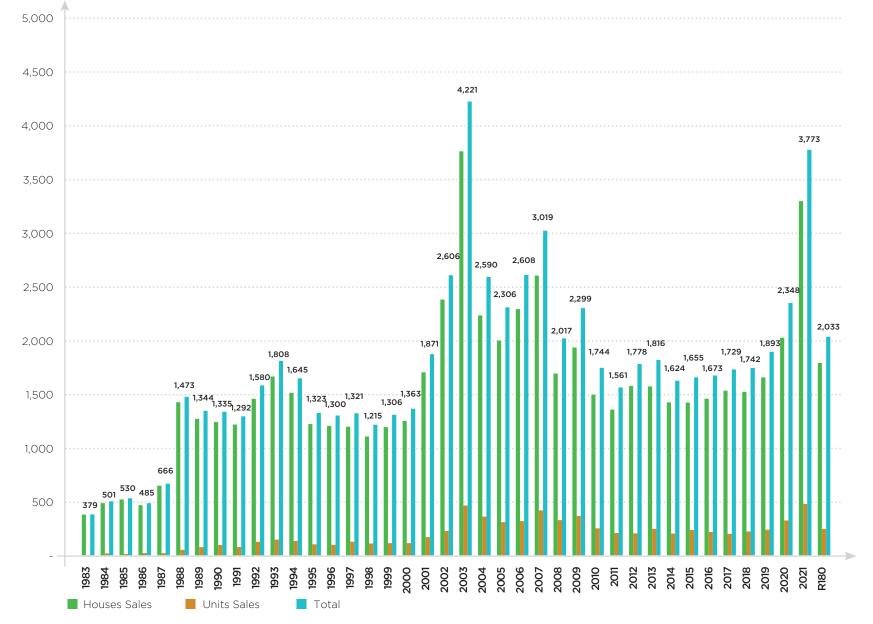


# **AIRPORT ARRIVALS**



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# **DWELLING SALES**

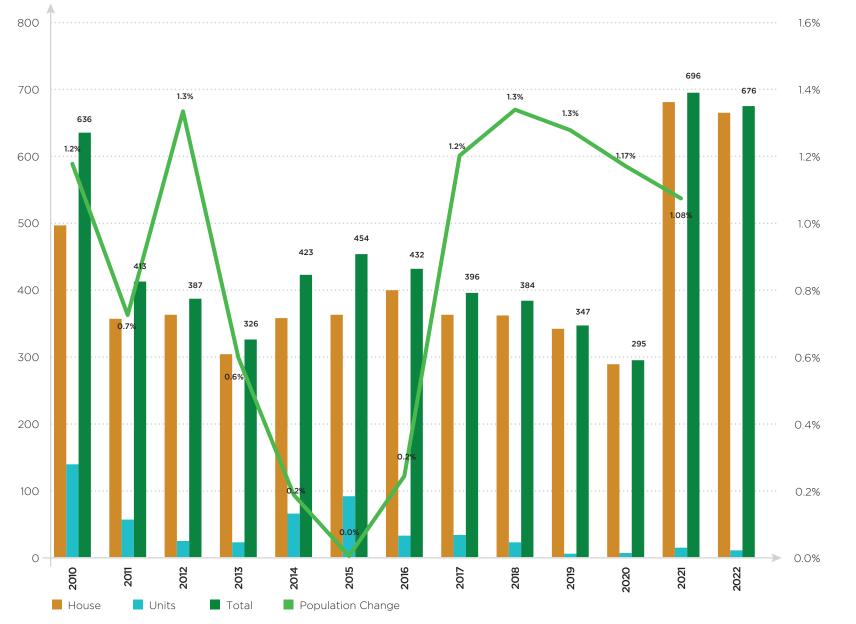




NEUTRAL



# **DWELLING APPROVALS**



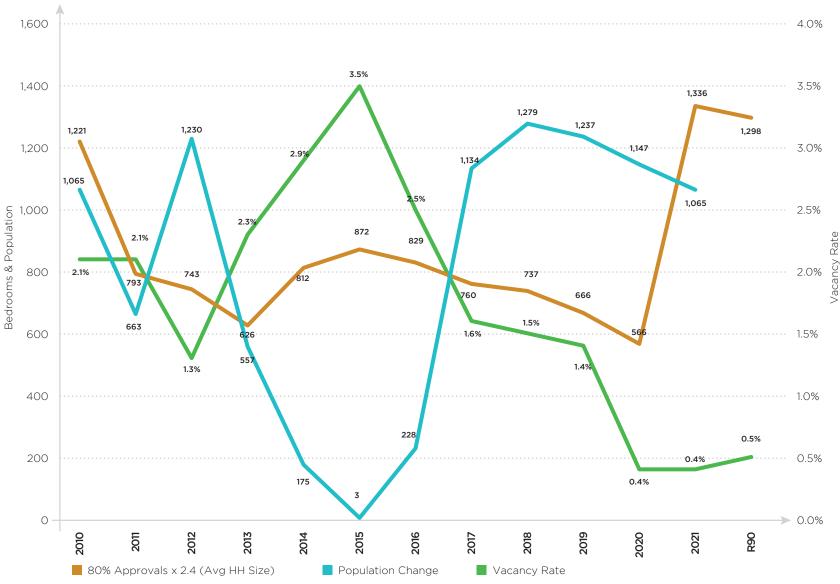


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## **BEDROOM APPROVALS V. POPULATION CHANGE**



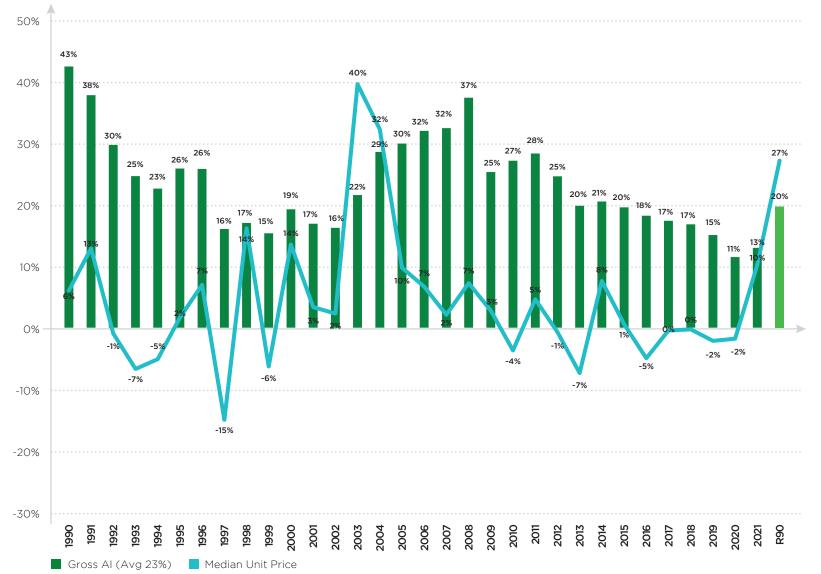
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NEGATIVE



## GROSS AFFORDABILITY INDEX (UNIT) V. PRICE GROWTH



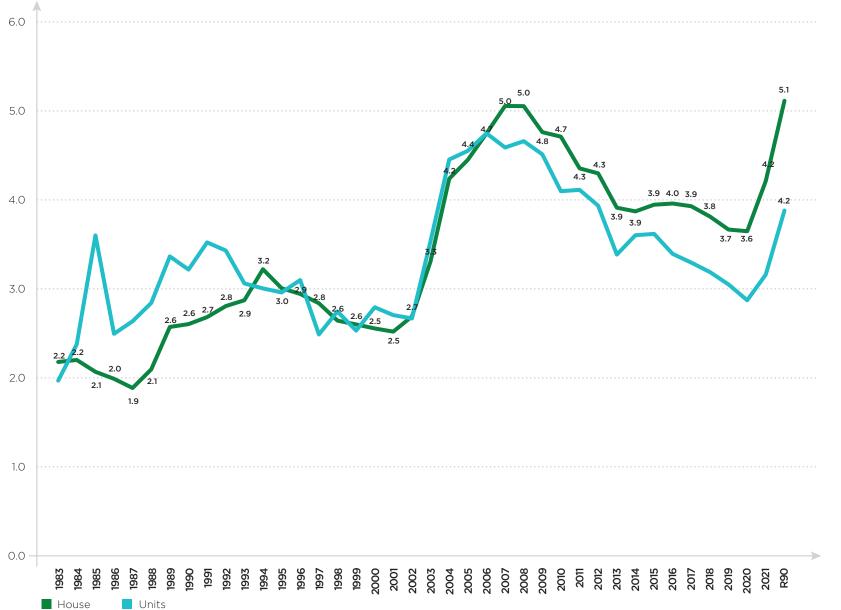


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# PRICE TO INCOME RATIO



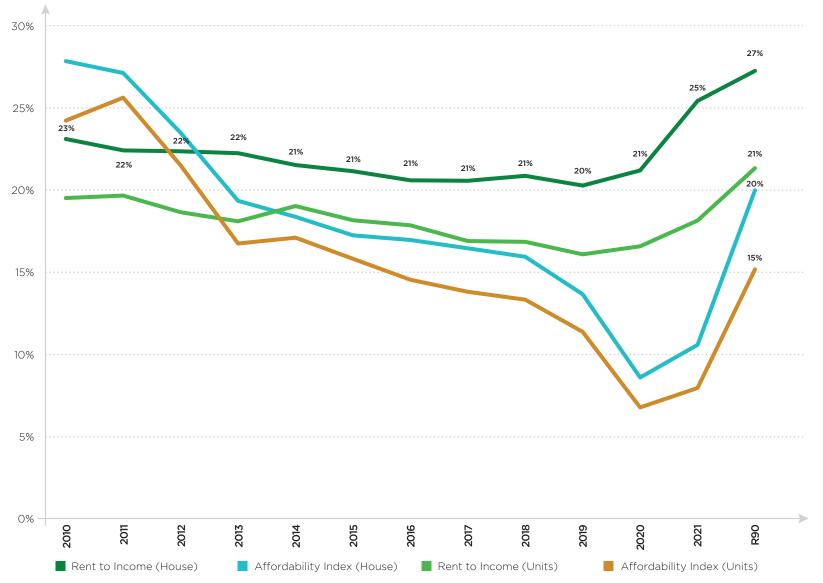


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## RENT AS % OF INCOME V. AFFORDABILITY INDEX

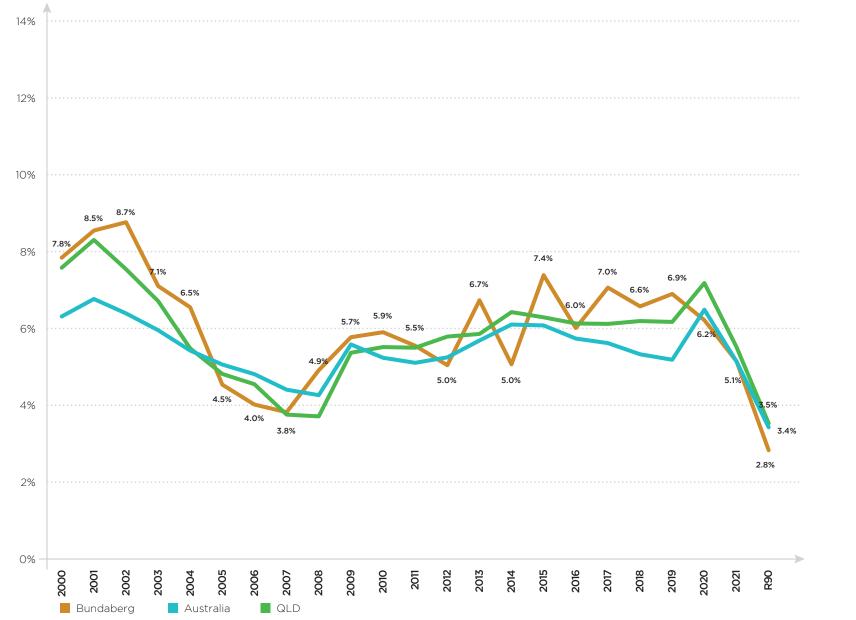


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#### POSITIVE

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# **UNEMPLOYMENT RATE**

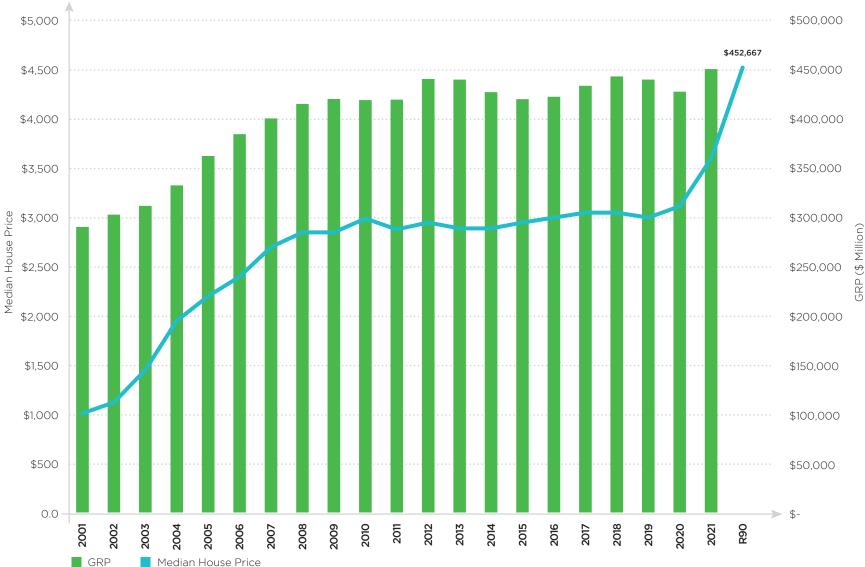




#### POSITIVE



## **GROSS REGIONAL PRODUCT V. MEDIAN HOUSE PRICE**



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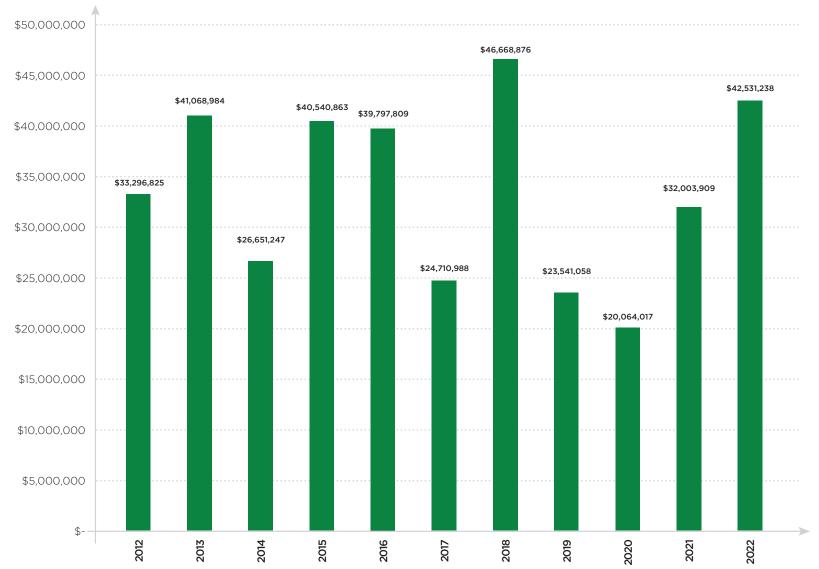
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#### NEGATIVE



## BUNDABERG CITY COUNCIL BUDGET POSITION



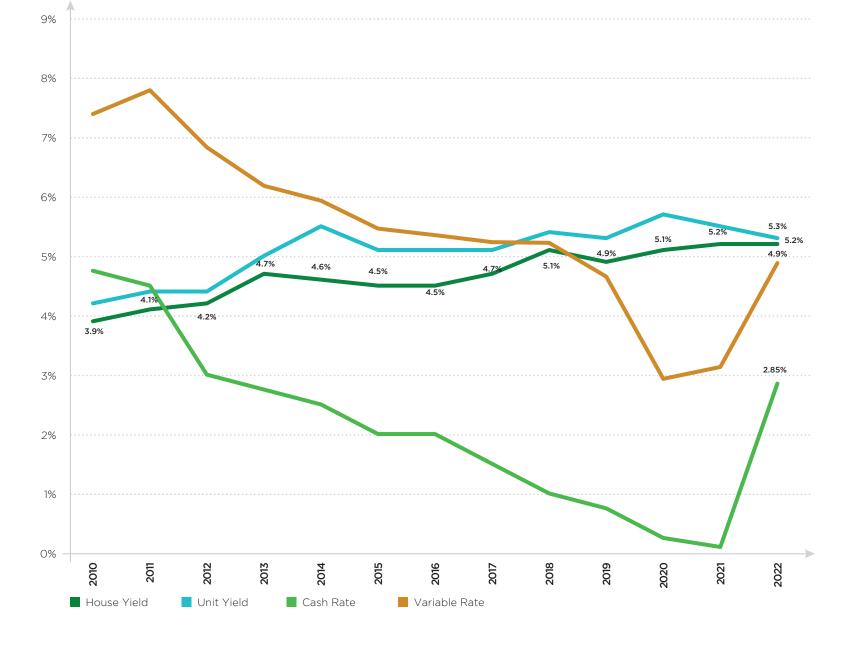


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#### POSITIVE



# YIELD



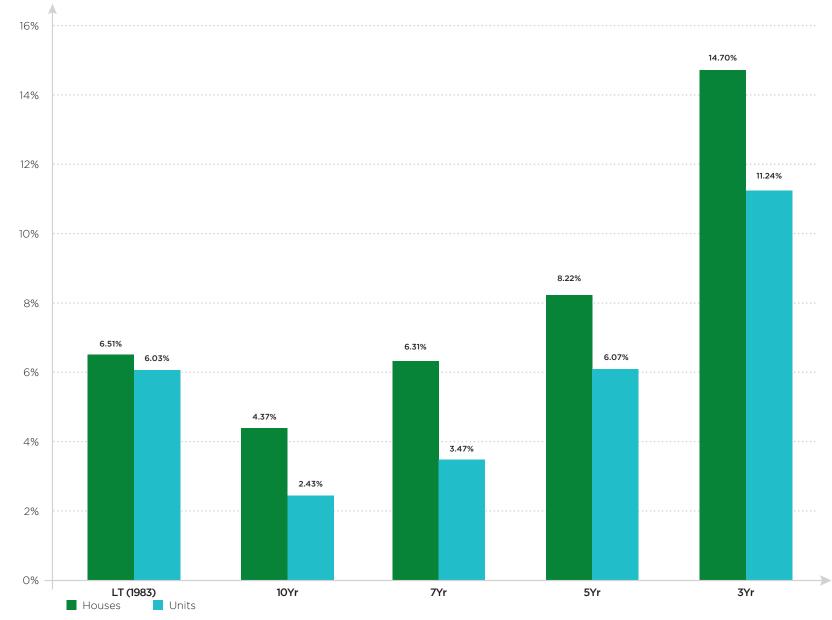
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# LONG TERM PERFORMANCE

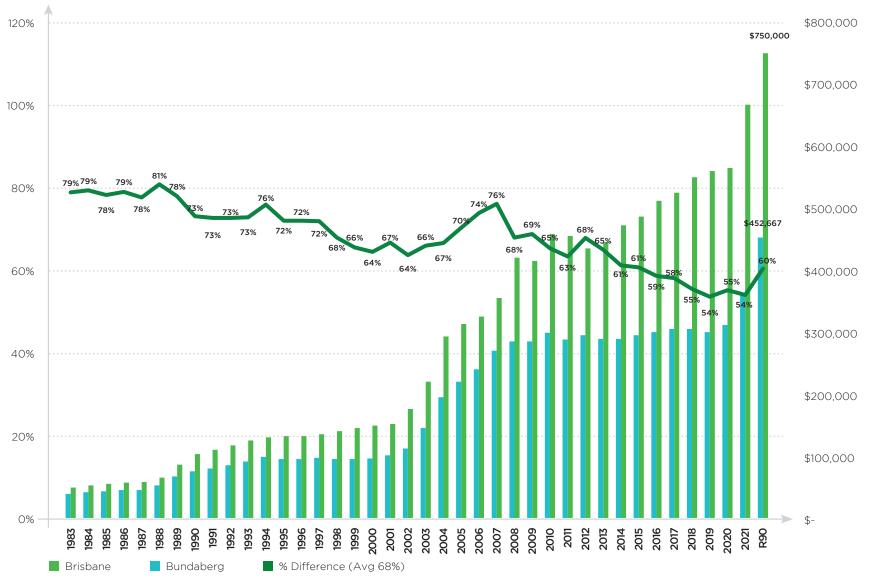




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## **BUNDABERG V. BRISBANE PRICE MOVEMENT (HOUSE)**



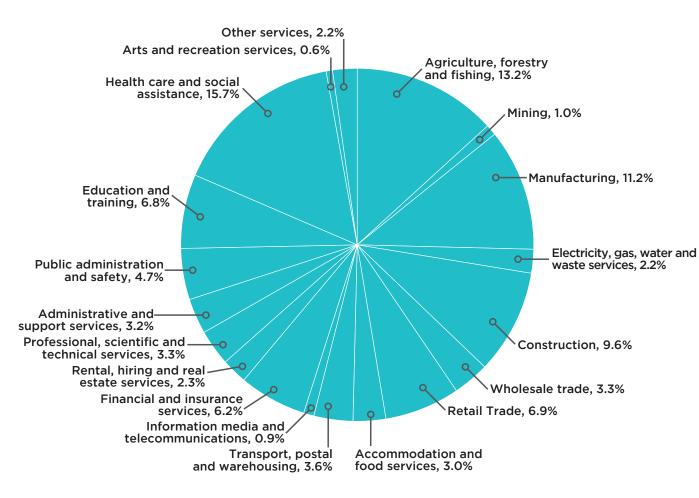


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# **INDUSTRY VALUE ADDED**

#### INDUSTRY BREAKDOWN

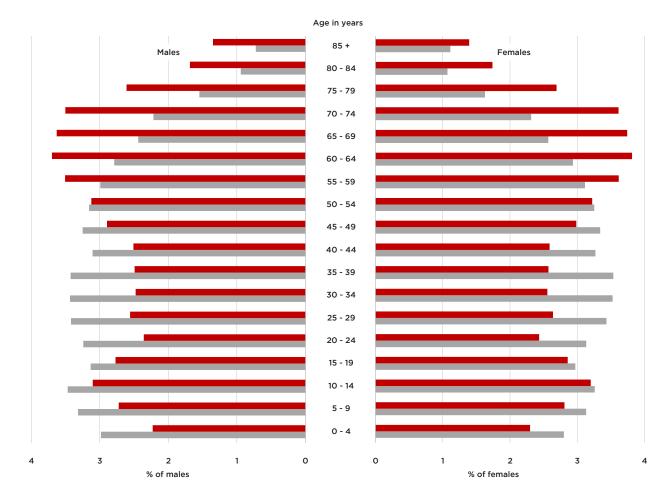


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# **POPULATION PYRAMID**



Source: Australian Bureau of Statistics, Census of Population and Housing, 2021 (Usual residence data).

Bundaberg City

Queensland

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NEGATIVE



## PERFORMANCE WHY USE US?



PERFORMANCE PROPERTY ADVISORY IS A DYNAMIC PROPERTY FIRM PROVIDING PROPERTY ACQUISITION SERVICES ACROSS AUSTRALIA. OUR FIRM IS COMPLETELY RESEARCH DRIVEN AND WE APPLY A SOUND COUNTERCYCLICAL INVESTMENT APPROACH. Each property must pass our stringent investment criteria and is subject to a thorough due diligence and price analysis process. This low risk approach excludes 99% of all properties currently on the market or for sale off market. We provide quality ethical and personalised advice, exceptional customer service, and pride ourselves on delivering successful outcomes.

Our objective is not to buy you a property. Purchasing a property is the last step in our considered and thorough process.

Our mission is to understand and satisfy your needs – financial or emotional, in a low risk and efficient manner. Our objective is to build your wealth through sophisticated property investment. We believe in everything we do because we treat your investment portfolio like it was our own.

#### **OUR PROCESS**



#### PROPERTY ADVISORY SERVICES

- Property Acquisition
- Property Management
- Portfolio Review
  - Sales Advisory / Vendor Advocacy

#### DATA SOURCES:

- Australian Bureau of Statistics
- BIS Shrapnel
- Residex
- SQM Research
- CoreLogic RP Data
- Foreign Investment Review Board
- Australian Trade & Investment Commission

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#### Capital Cities and Regions Median House Price

