

EDITION 21

BRISBANE



# BRISBANE CAPITAL CITY REVIEW

 **PERFORMANCE**  
PROPERTY RESEARCH

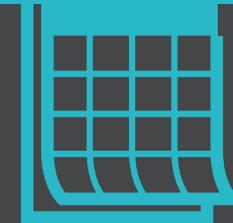
**DISCLAIMER**

*The data presented in this report are sourced from 3rd party resources that we have selected due to their reliability and availability over the historical periods that we require for our research to be relevant. Due to the fact that the current year is not yet complete, data presented for the current year are estimated to represent a full year.*

# BRISBANE AT A GLANCE

## Price Parameters - Adjusted for Current Interest Rate

	HOUSE AI	PRICE	UNIT AI	PRICE
AI FLOOR	24%	\$456,270	19%	\$357,819
AI CURRENT	40%	\$775,000	24%	\$465,500
AI CEILING	60%	\$1,156,208	49%	\$949,742
3 YR PRICE TARGET	\$850,000 - \$1,000,000 Low Conviction		\$550,000 - \$600,000 Low Conviction	



Average Days  
on Market

Houses : **13**  
Units : **19**



### In the current stage of cycle

The Brisbane house market has a **Hold or Buy Momentum Rating** while the unit market has a **Buy Value Rating**.

If buying houses, it would be best suited to a **Medium to Long Term Hold Strategy**. If buying units, it would be best suited to a **Medium Term Hold Strategy**.

We classify the Brisbane house market currently as a **Low to Medium Risk Investment**, and the Brisbane unit market as **Medium to High Risk Investment** based on the stage of cycle.

#### Legend

Medium Term Strategy = **4 to 7 years**

Long Term Strategy = **10+ years**

HOUSE  
YIELD **3.5%**

UNIT  
YIELD **5.1%**

UNEMPLOYMENT RATE **3.7%**

### POPULATION



Current: **2,484,947**

Current Growth Rate: **0.73%**

Avg 10 Yr Growth Rate: **1.81%**

### CURRENT MEDIAN HOUSE

**\$775,000**

### CURRENT MEDIAN UNIT

**\$465,500**

LONG TERM COMPOUNDED  
GROWTH PA (1980) IS **7.85%** FOR  
HOUSES & **6.08%** FOR UNITS.

Houses the last 3 years have seen 11.44%  
PA growth, units 6.35%.



# EXECUTIVE SUMMARY

## KEY MARKET INDICATORS

Positive

Affordability Index HOUSE V. Price Movement.....	08
QLD Monthly Housing Finance.....	09
Stock on Market V. Avg Days on Market.....	10
Vacancy Rate V. Median Rent.....	11
Job Creation Index.....	12

## SUPPLY & DEMAND - Slightly Positive

Does Demand Exceed Supply?

Population.....	13
State Internal Migration.....	14
QLD Population Movement Type.....	15
Foreign Investment.....	16
Airport Arrivals.....	17
Dwelling Sales.....	18
Dwelling Approvals V. Population % Change.....	19
Bedrooms V. Population Change.....	20

## AFFORDABILITY - Neutral

Is Property Affordable?

Affordability Index HOUSE V. Price Movement.....	08
Affordability Index UNITS V. Price Movement.....	21
Price to Income Ratio.....	22
Rent to Income V Affordability.....	23
FHBs as % of Population.....	24

Positive
Slightly Positive
Neutral
Slightly Negative
Negative

## CONFIDENCE - Positive

Is There Confidence In The Market?

Retail Turnover Growth.....	25
Mortgage Arrears.....	26
Unemployment Rate .....	27
Underemployment Rate .....	28
State Job Vacancies .....	29
Business Investment .....	30

## MONEY SUPPLY - Slightly Negative

Will There Be More or Less Money Into The Economy?

State Budget .....	31
Gross State Product V. Median Price Movement.....	32
Coal Price V. House Price Movement.....	33

## INVESTMENT VALUE - Positive

Is This Market Showing Value?

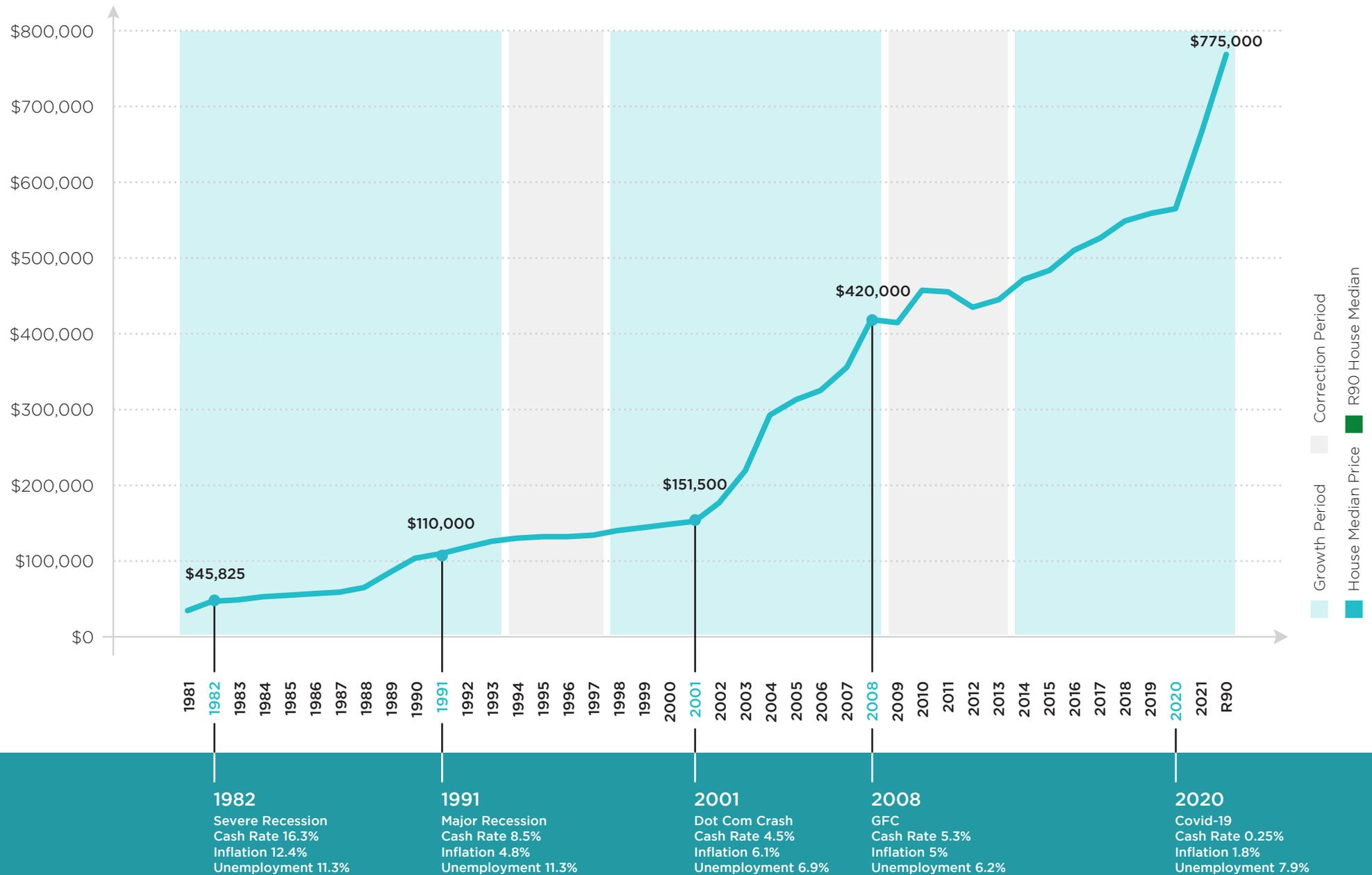
Current Investment Value - Per Capital City.....	34
Yield V. Interest Rates .....	35
Long Term Trends .....	36
House V. Unit Price Comparison .....	06
Brisbane V. Sydney HOUSE Price Movement.....	37

## RISK - Slightly Negative

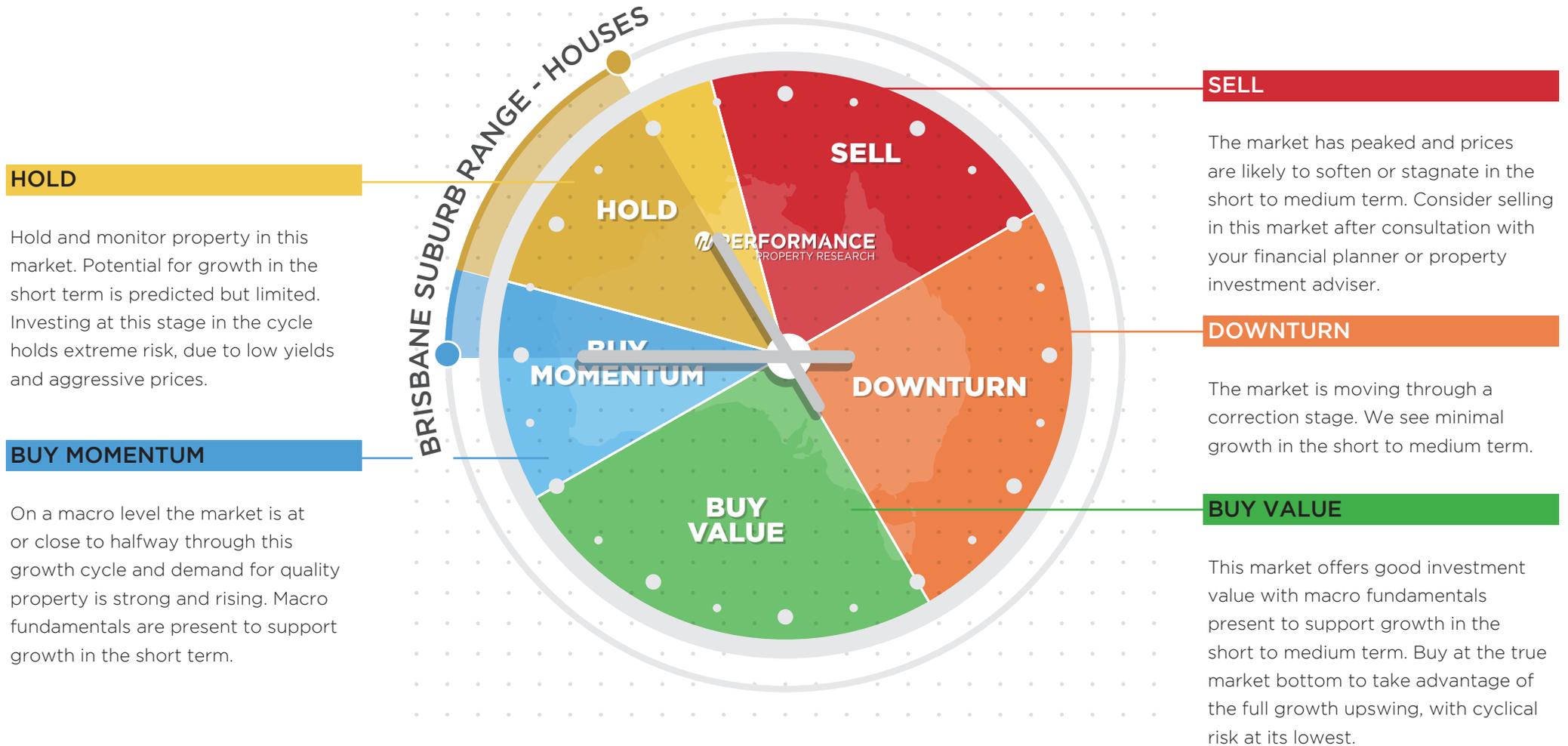
Is There Potentially Downside Volatility?

Affordability Index HOUSE V. Price Movement.....	08
Price to Income Ratio .....	22
Industry Value Added .....	38
Population Pyramid.....	39

# BRISBANE HOUSE PRICE MOVEMENT



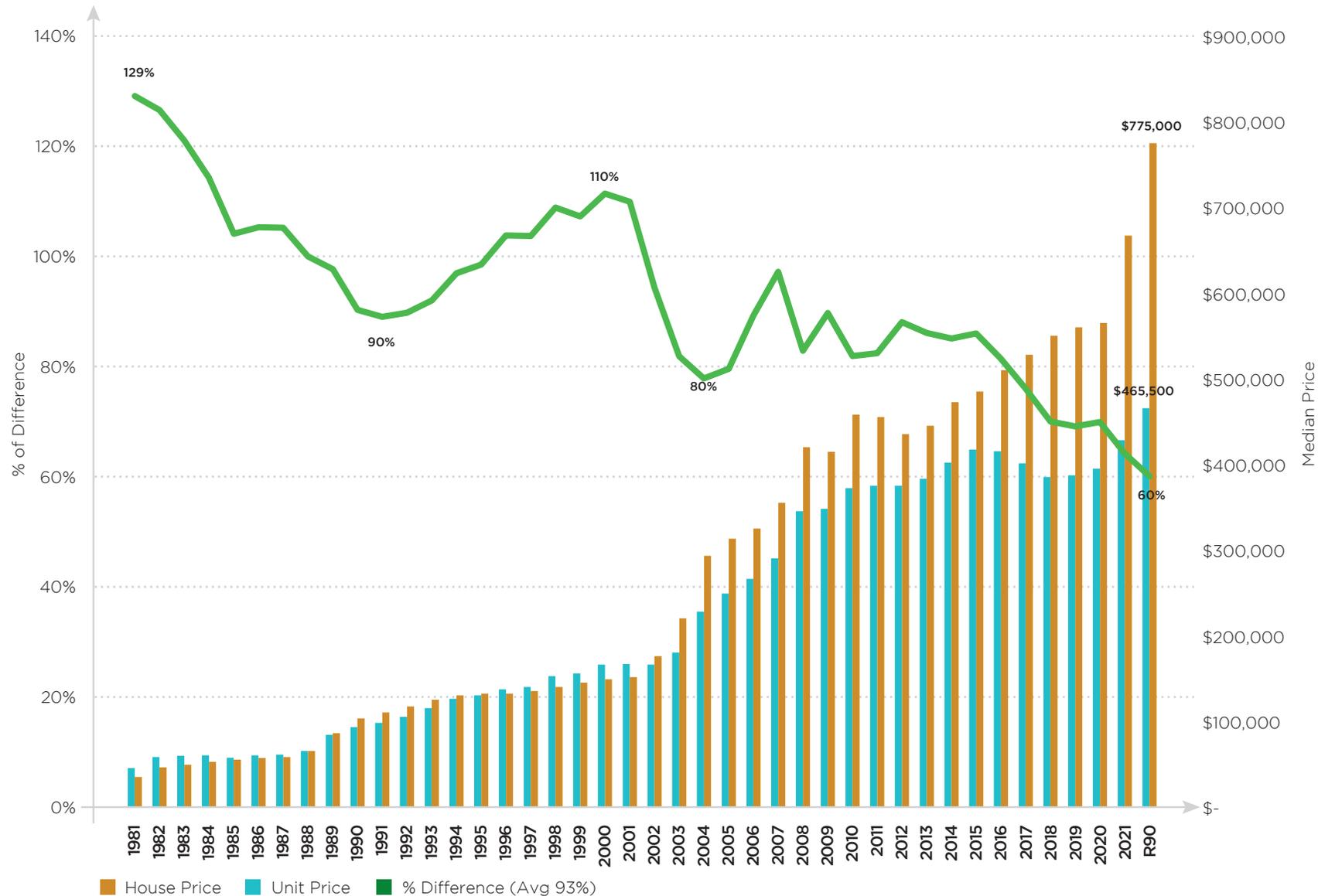
# OUR VIEW OF THE BRISBANE HOUSE MARKET



For more information on the Brisbane market, including individual property and suburb information, call to speak to one of our professional property advisors on (03) 8539 0300.

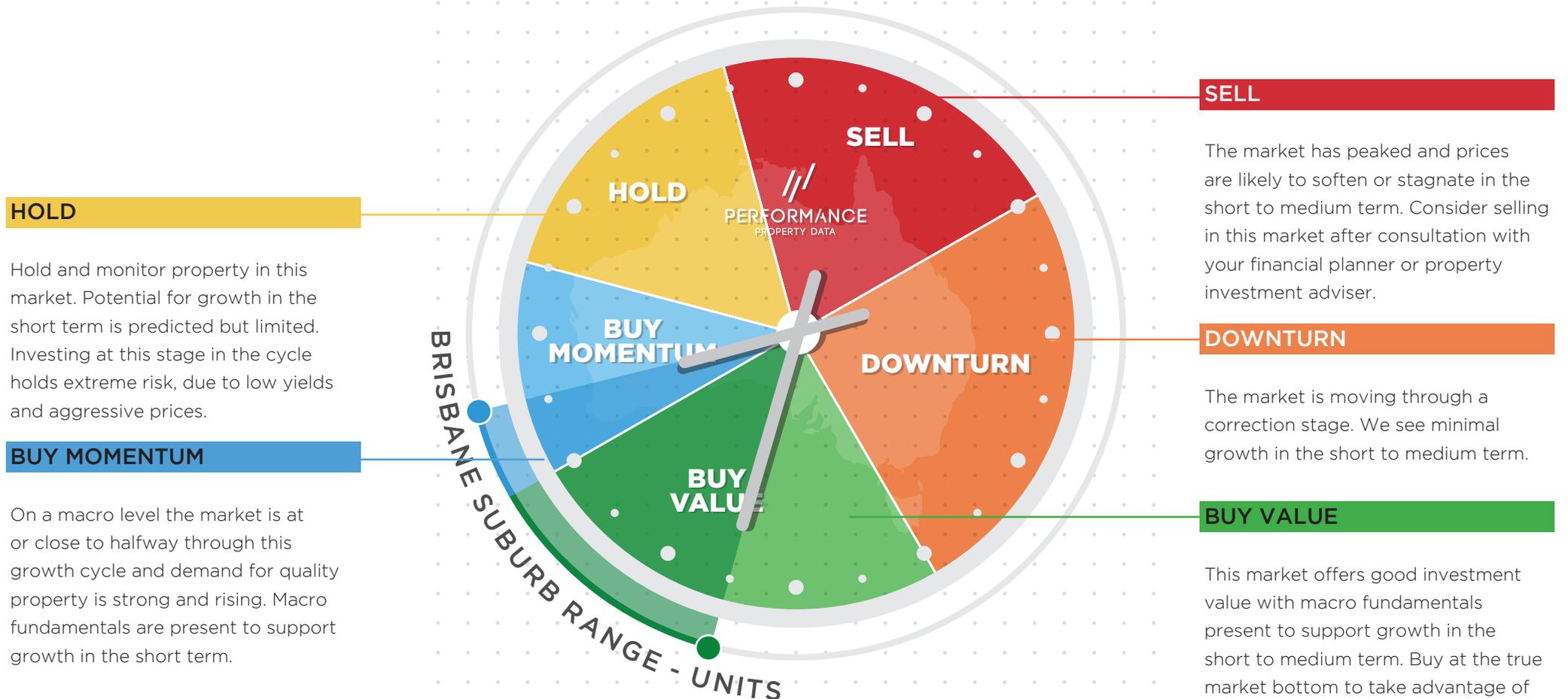
# BRISBANE UNIT V. HOUSE PRICE COMPARISON

This graph shows the comparison between house and unit price movements and the percentage difference for each year.



POSITIVE

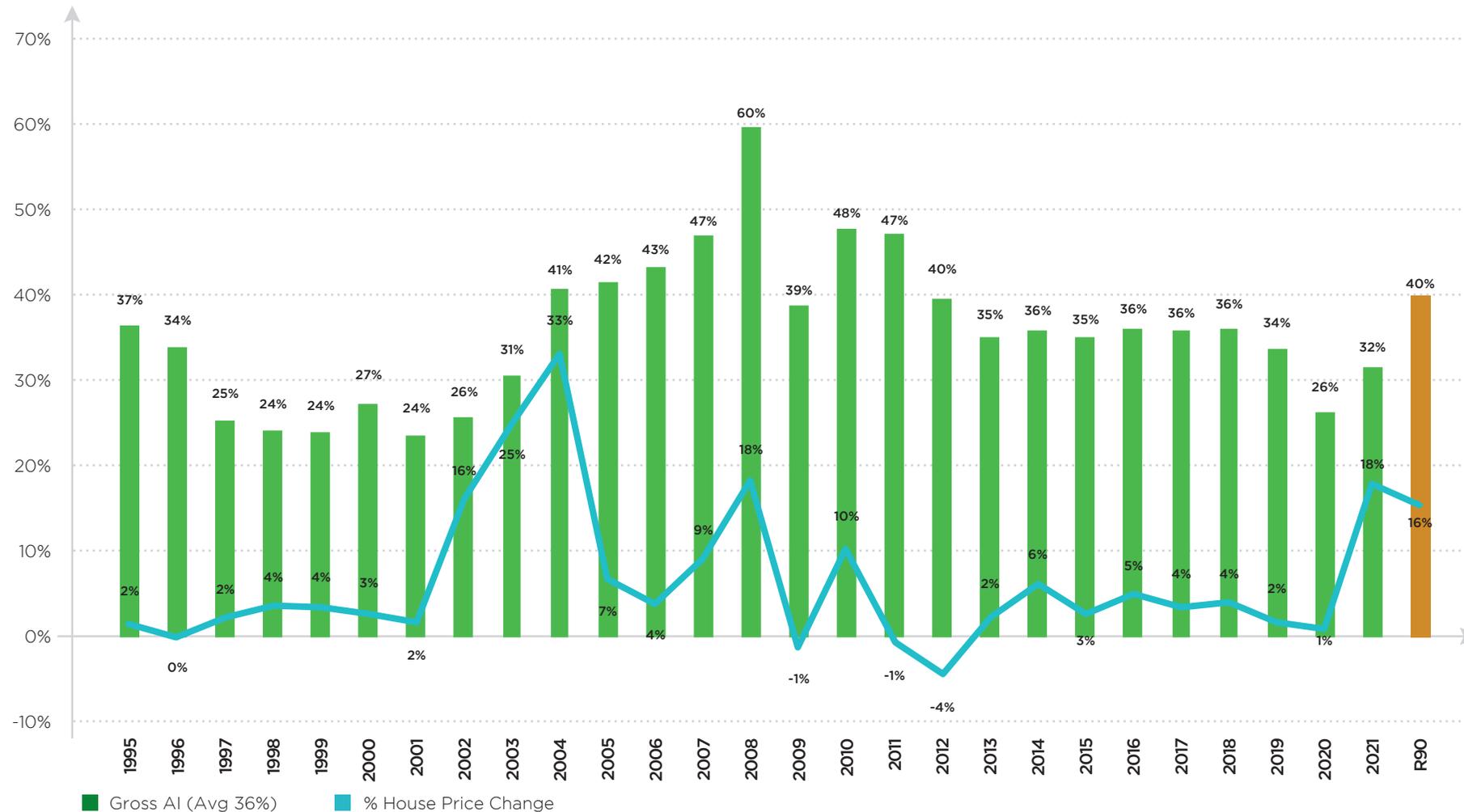
# OUR VIEW OF THE BRISBANE UNIT MARKET



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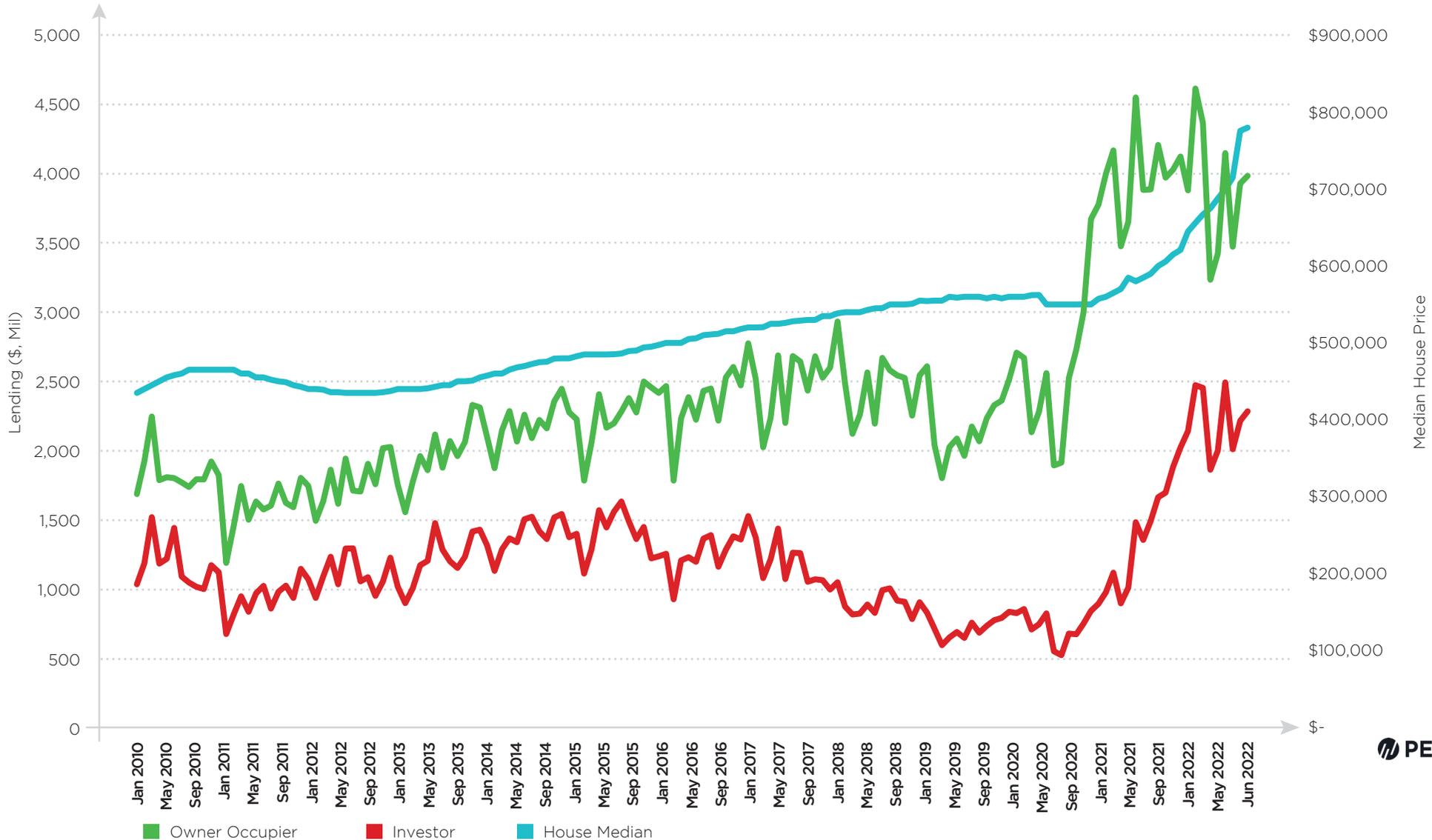
# AFFORDABILITY INDEX V. PRICE MOVEMENT - HOUSE

This graph displays the impact interest rates have on house price movements. PPA's Gross Affordability Index (AI) is a measure of the average mortgage repayments versus the average income. The AI is calculated using the median price, average wage (before tax), assumes a 20% deposit, the current variable interest rate and Principle & Interest repayments over a 30 year loan term. For the current year 2021, the rolling 90 days (R90) is shown to convey latest market status.



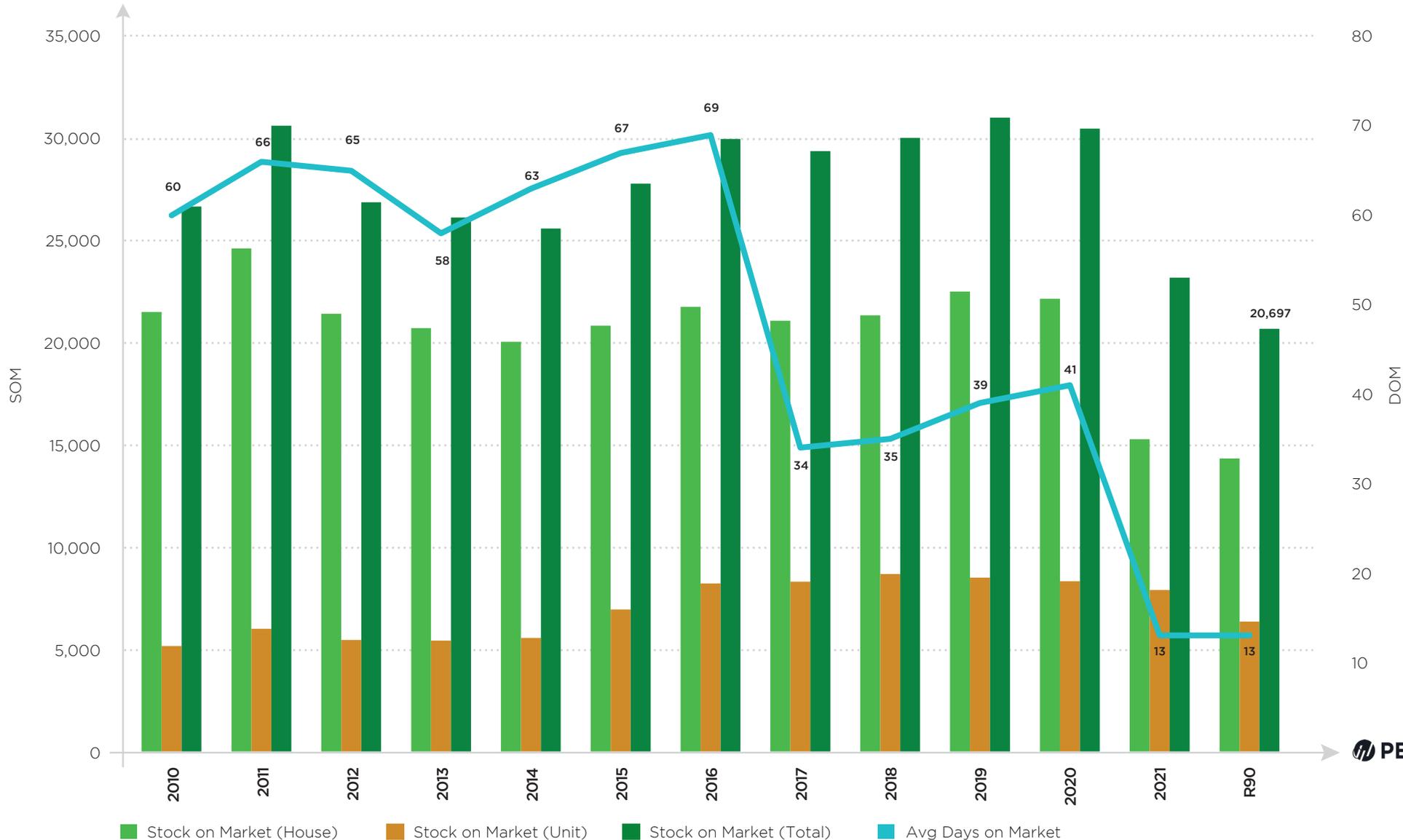
# QLD MONTHLY HH LENDING TO OC V. MEDIAN HOUSE PRICE

This graph displays the value of housing finance for the state each month for owner occupiers and investors versus the median house price.



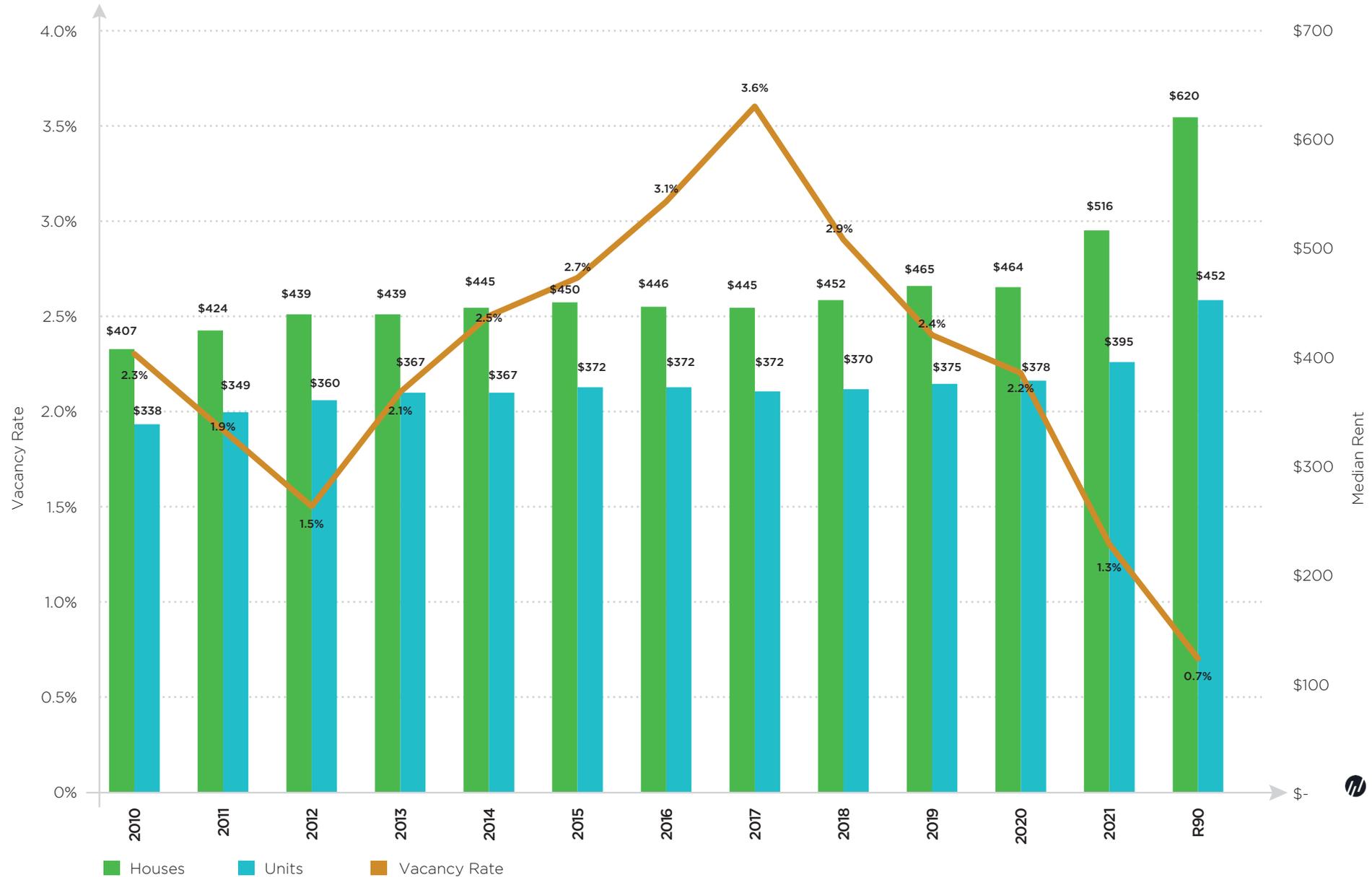
# STOCK ON MARKET V. AVG DAYS ON MARKET

This graph displays the average days on market and stock on market.



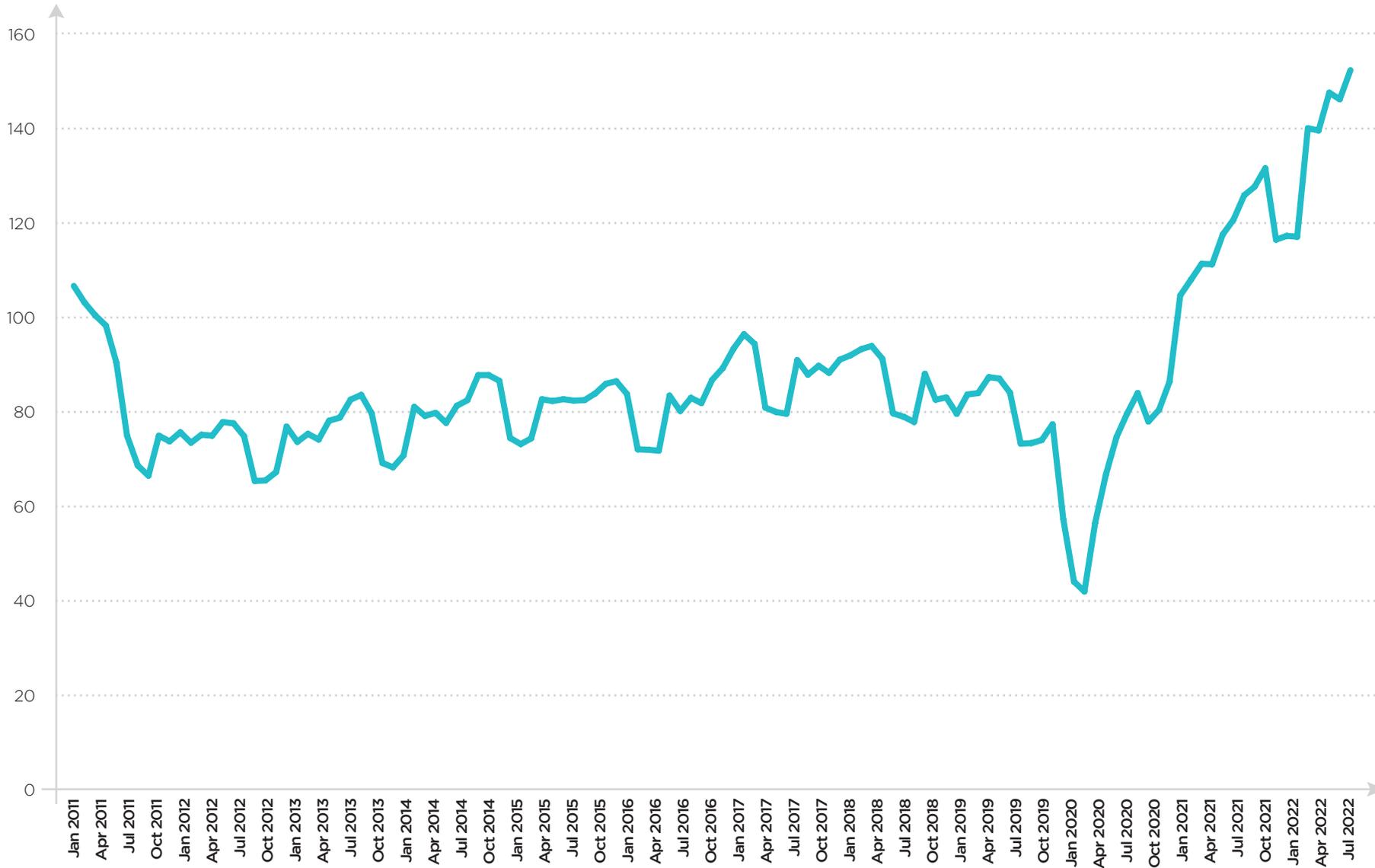
# VACANCY RATE V. RENT

This graph displays the relationship between rental growth for both houses and units and the vacancy rate.



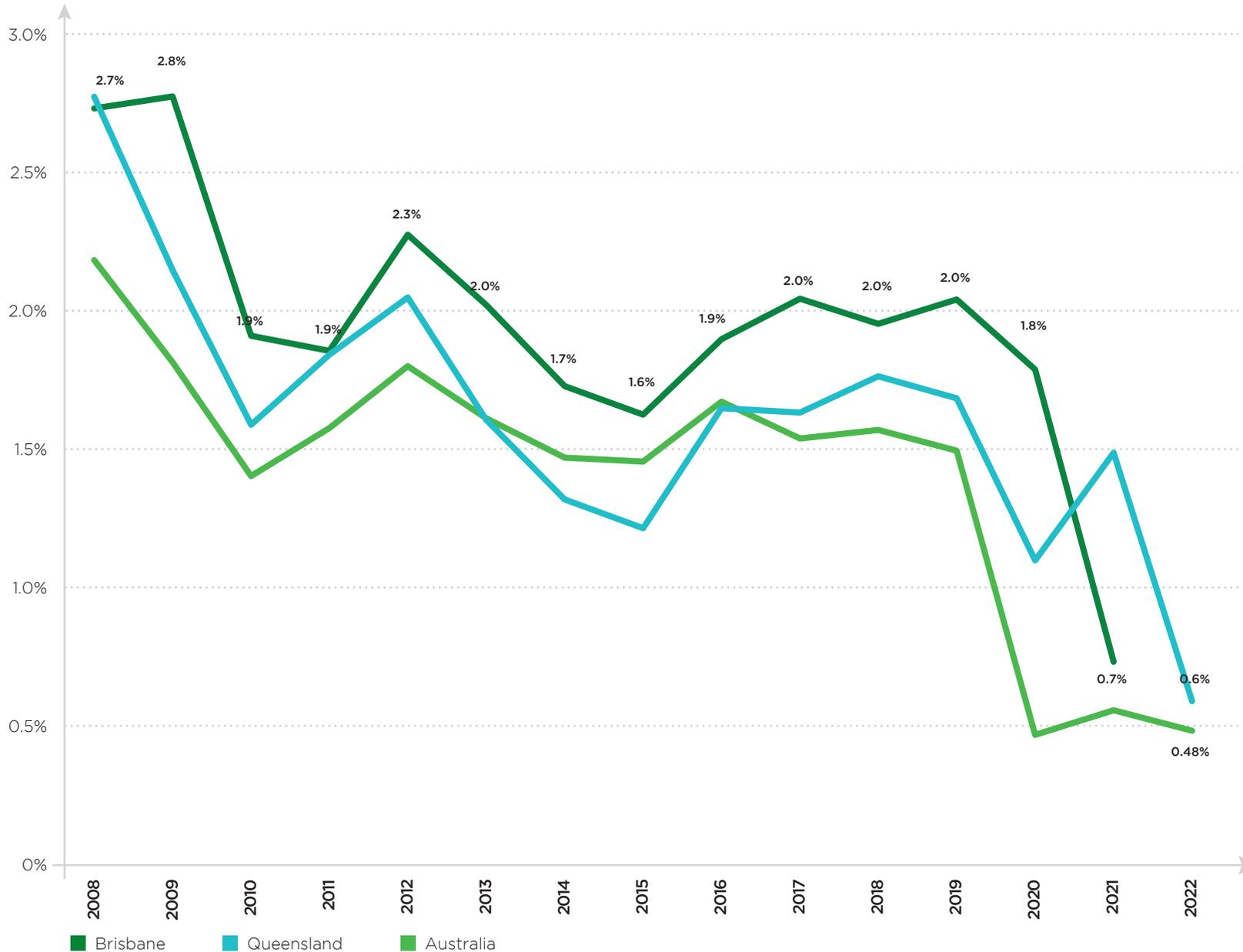
# JOB CREATION INDEX - BRISBANE

This graph shows the internet vacancy index for online job advertisements on the three major job boards.



# CHANGE IN POPULATION

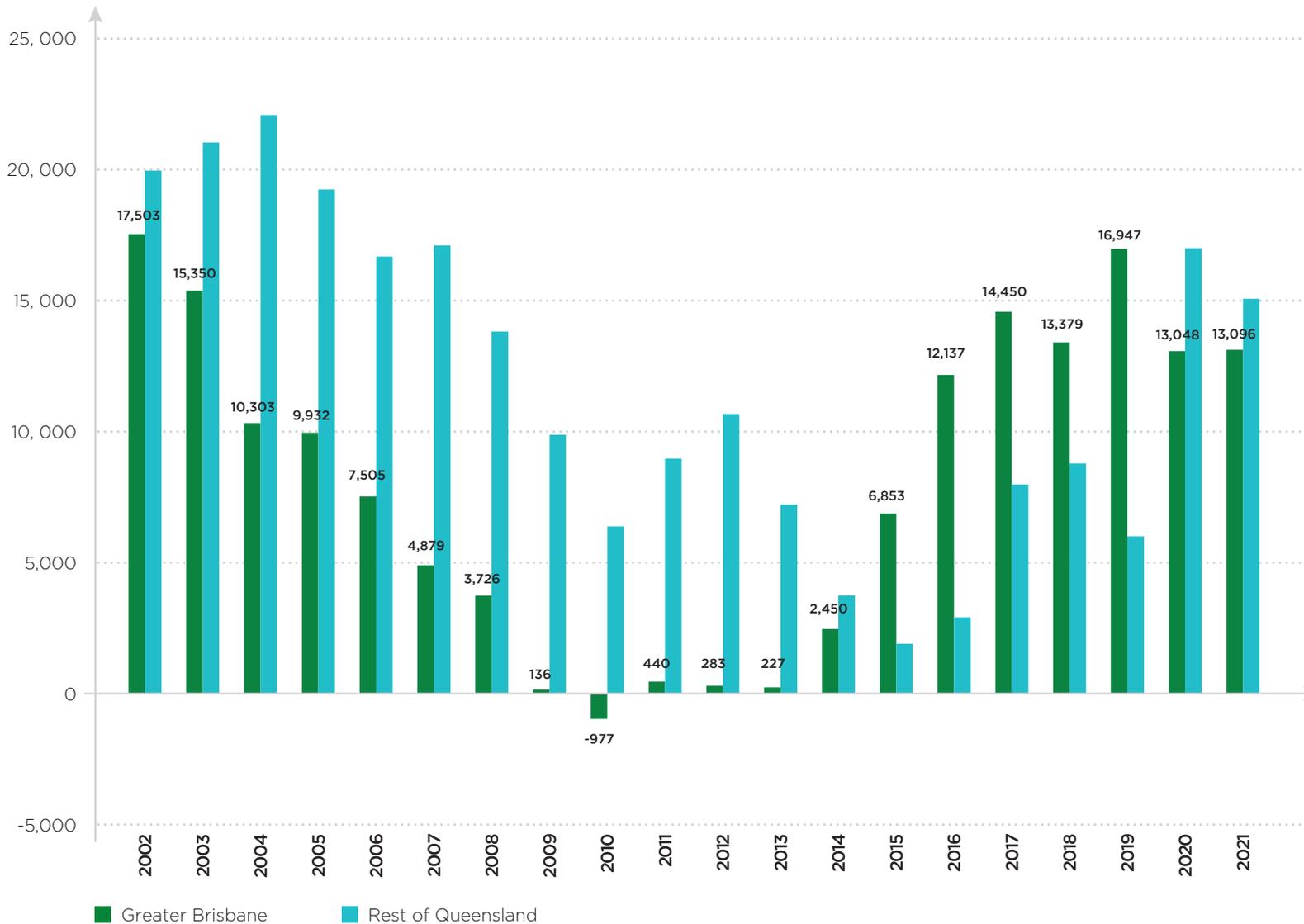
This graph shows the percentage change in the population growth rate for the city, state and Australia.



SLIGHTLY  
NEGATIVE

# STATE INTERNAL MIGRATION

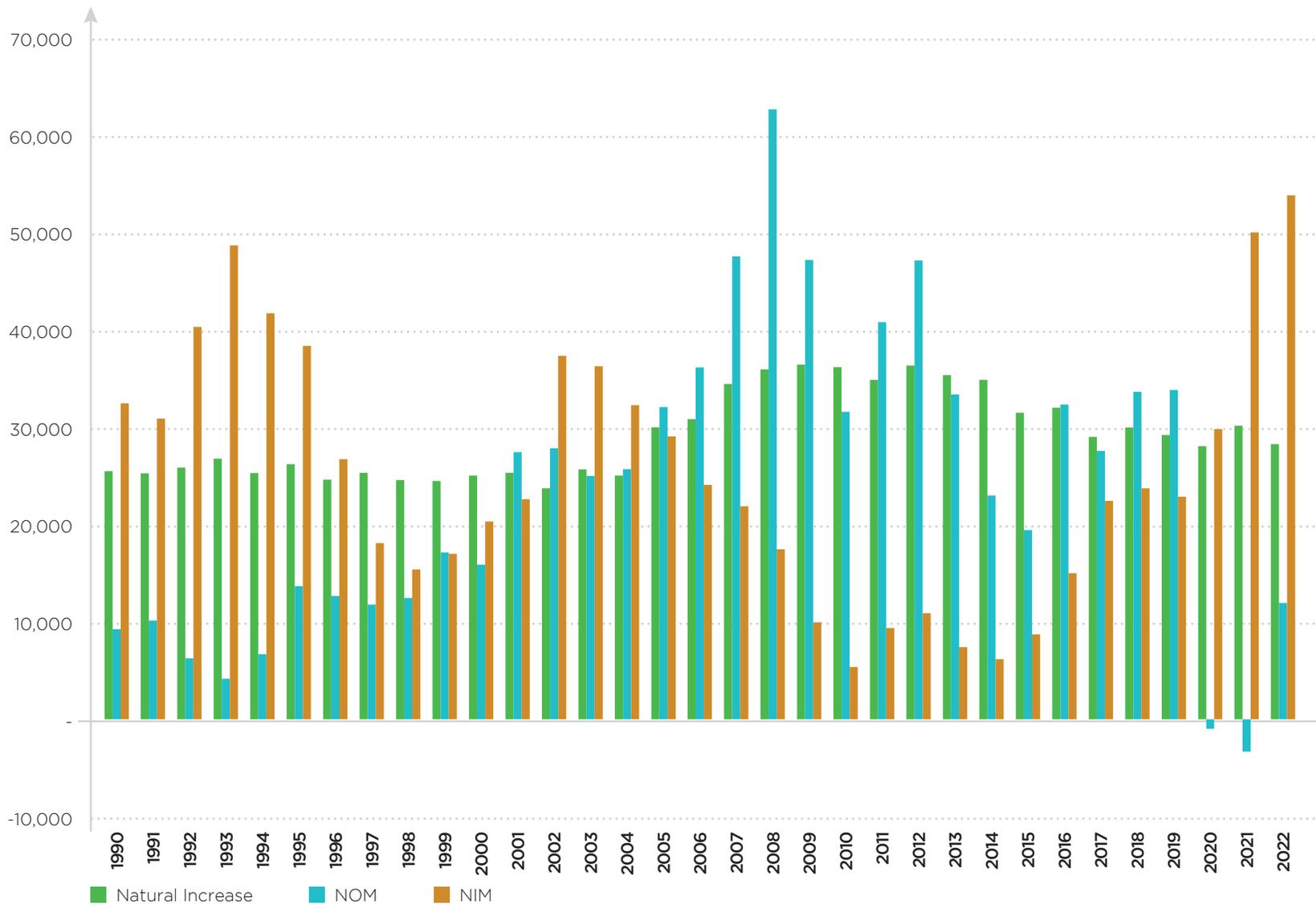
This graph displays the number of Inter and Intra Population movement of Greater Brisbane and the rest of Queensland



SLIGHTLY  
NEGATIVE

# QUEENSLAND POPULATION MOVEMENT TYPE

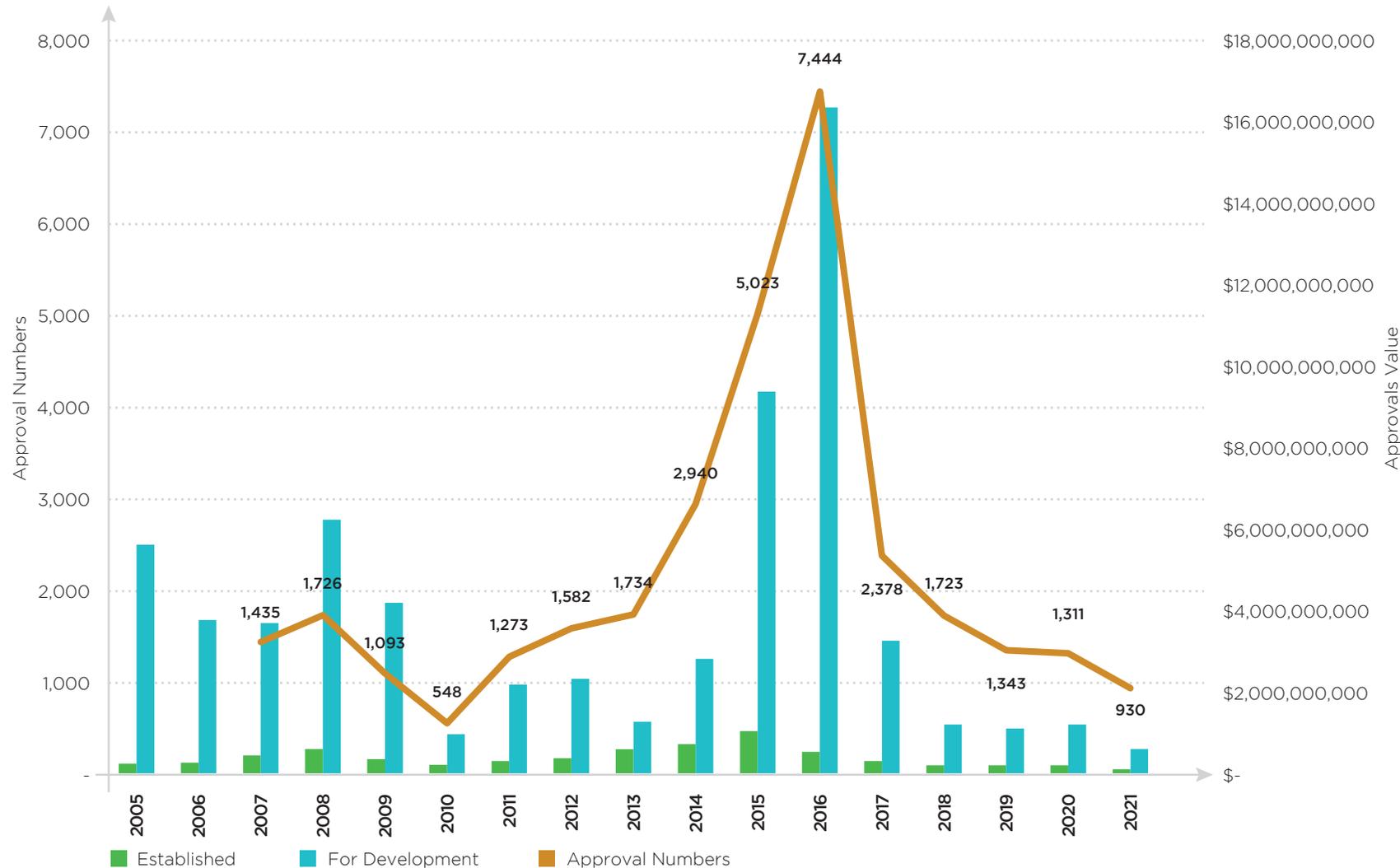
This graph demonstrates the breakdown of Natural Increase, Net Overseas Migration (NOM) and Net Interstate Migration (NIM) for the state.



POSITIVE

# FOREIGN INVESTMENT APPROVALS - NEW V. ESTABLISHED PROPERTY

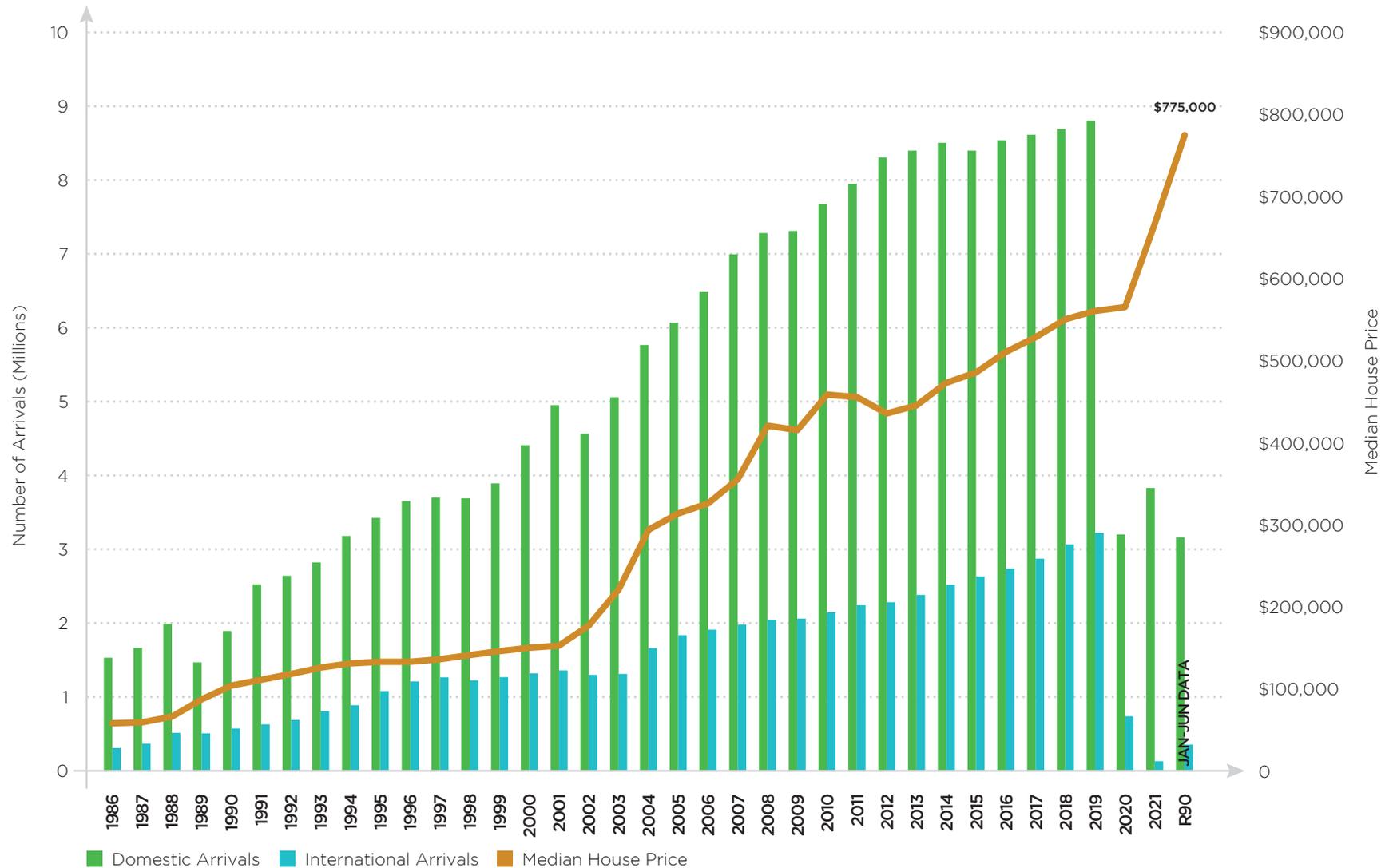
This graph shows the amount of foreign investment approvals for the state's residential market since 2005. Approvals are broken down into established property and developed/for development.



**POSITIVE**

# AIRPORT ARRIVALS V. MEDIAN HOUSE PRICE

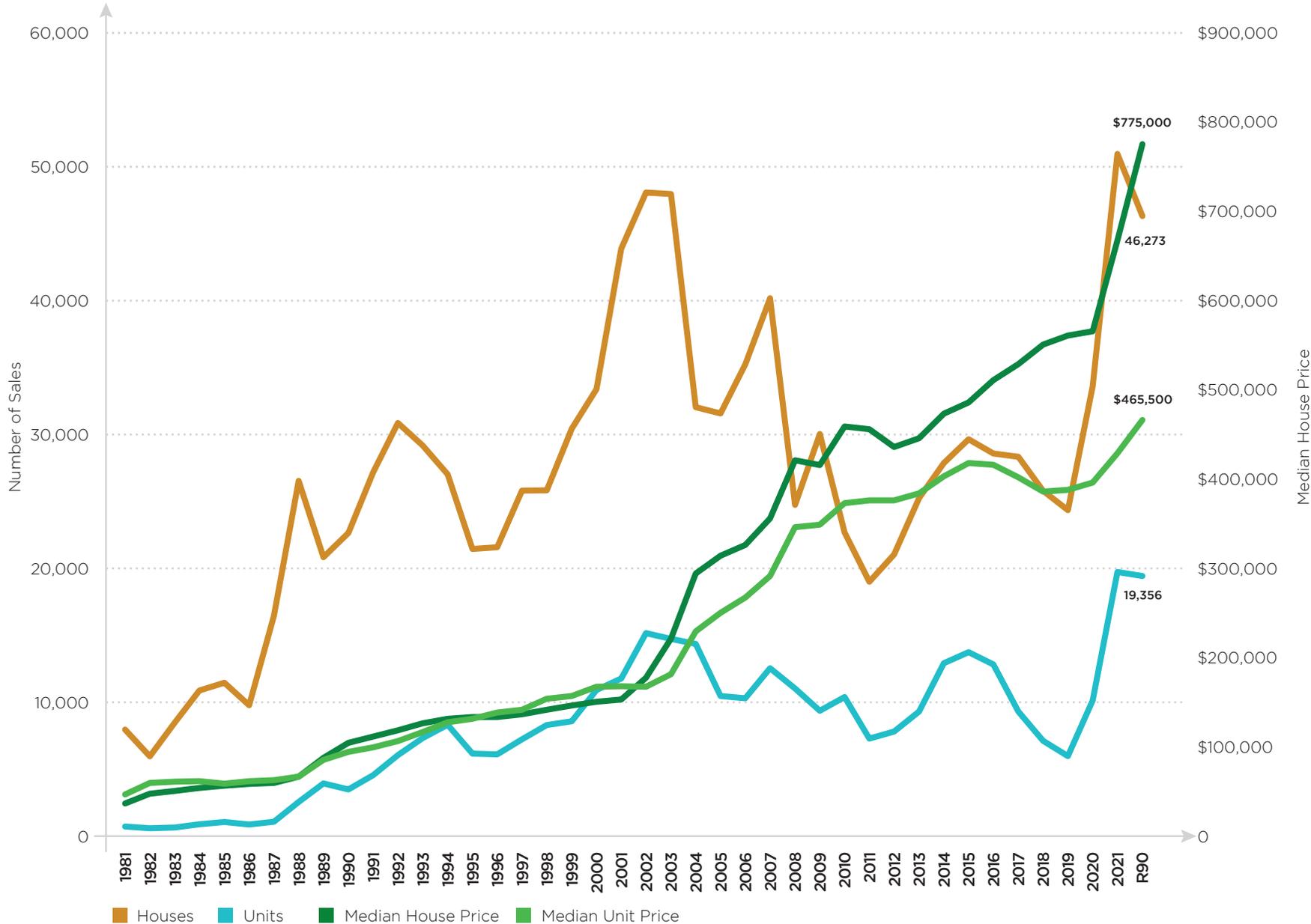
This graph shows the numbers for International and Domestic arrivals into the city's airport from 1985 plotted against the median house price. For the current year 2021, the rolling 90 days (R90) depicted with dotted line, is specifically shown to give emphasis on current house median movement.



**POSITIVE**

# DWELLING SALES

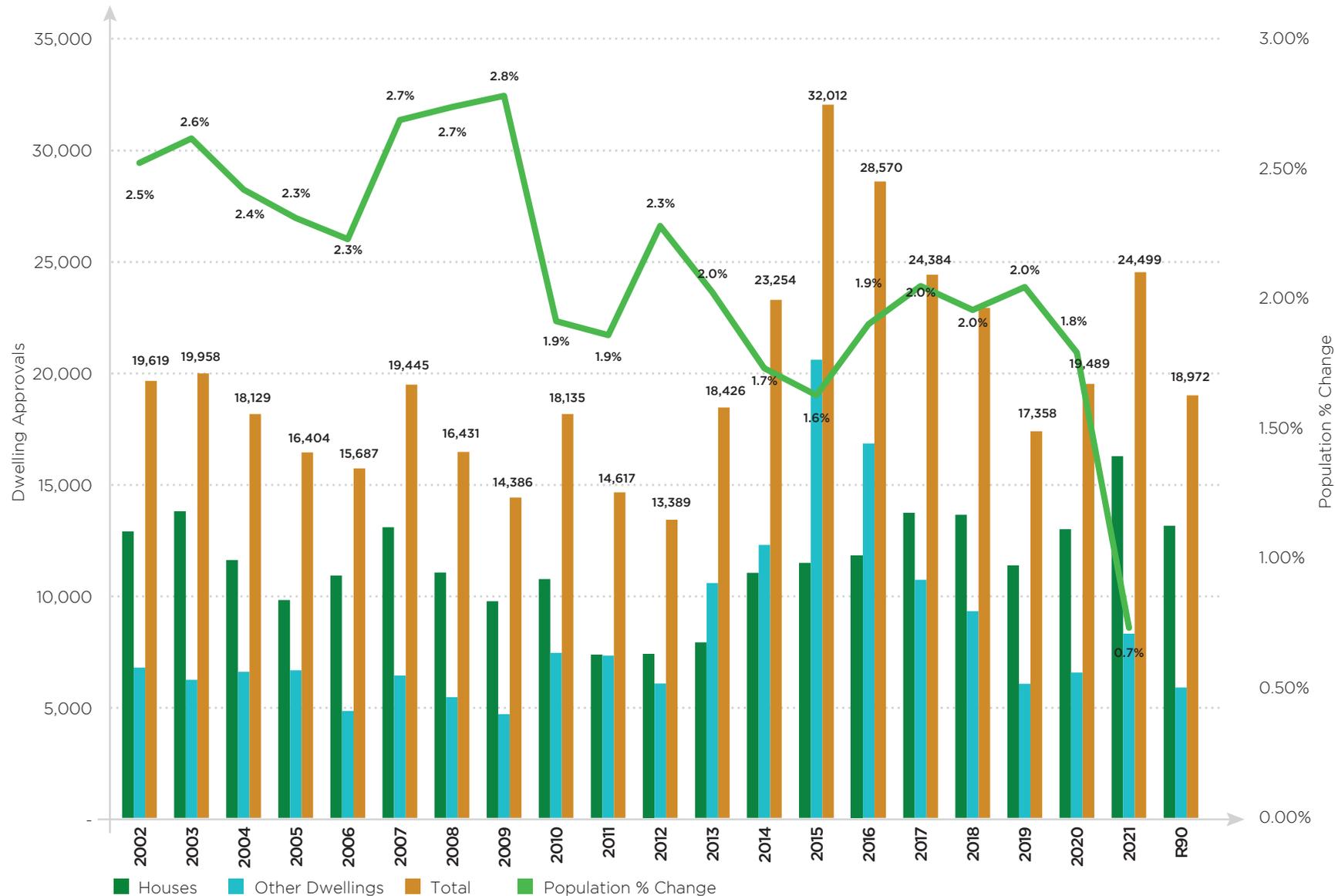
This graph displays the number of unit and house sales.



POSITIVE

# DWELLING APPROVALS V. POPULATION

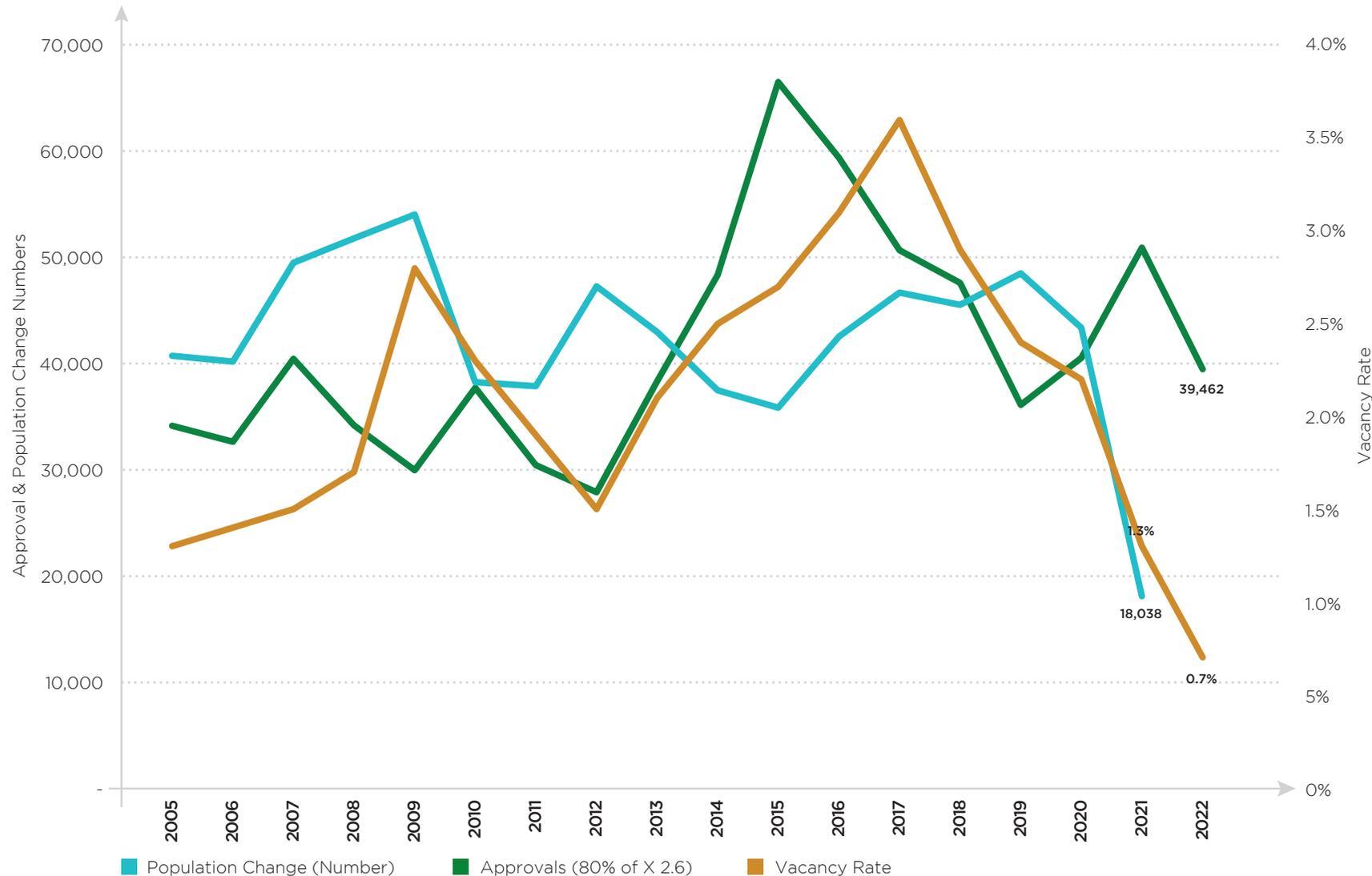
This graph shows the relationship between population growth and dwelling approvals in the Greater City region.



NEUTRAL

# BEDROOM APPROVALS V. POPULATION CHANGE

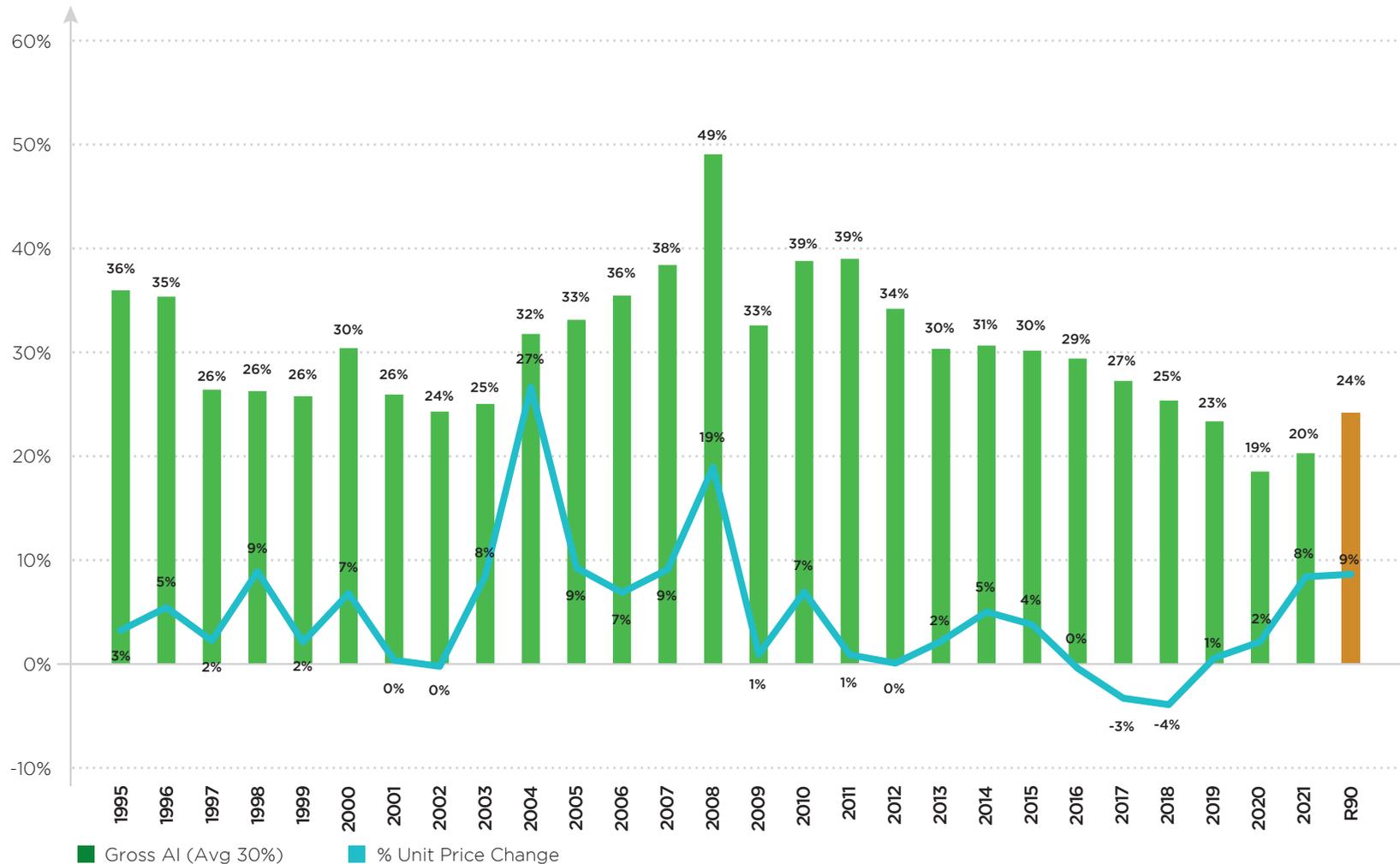
This graph shows the relationship between the assumed number of bedrooms being commenced, the change in population numbers and the vacancy rate. PPA calculates this assuming 80% of approvals commence, and multiplying by the average household size of the city.



**NEGATIVE**

# AFFORDABILITY INDEX V. PRICE MOVEMENT - UNIT

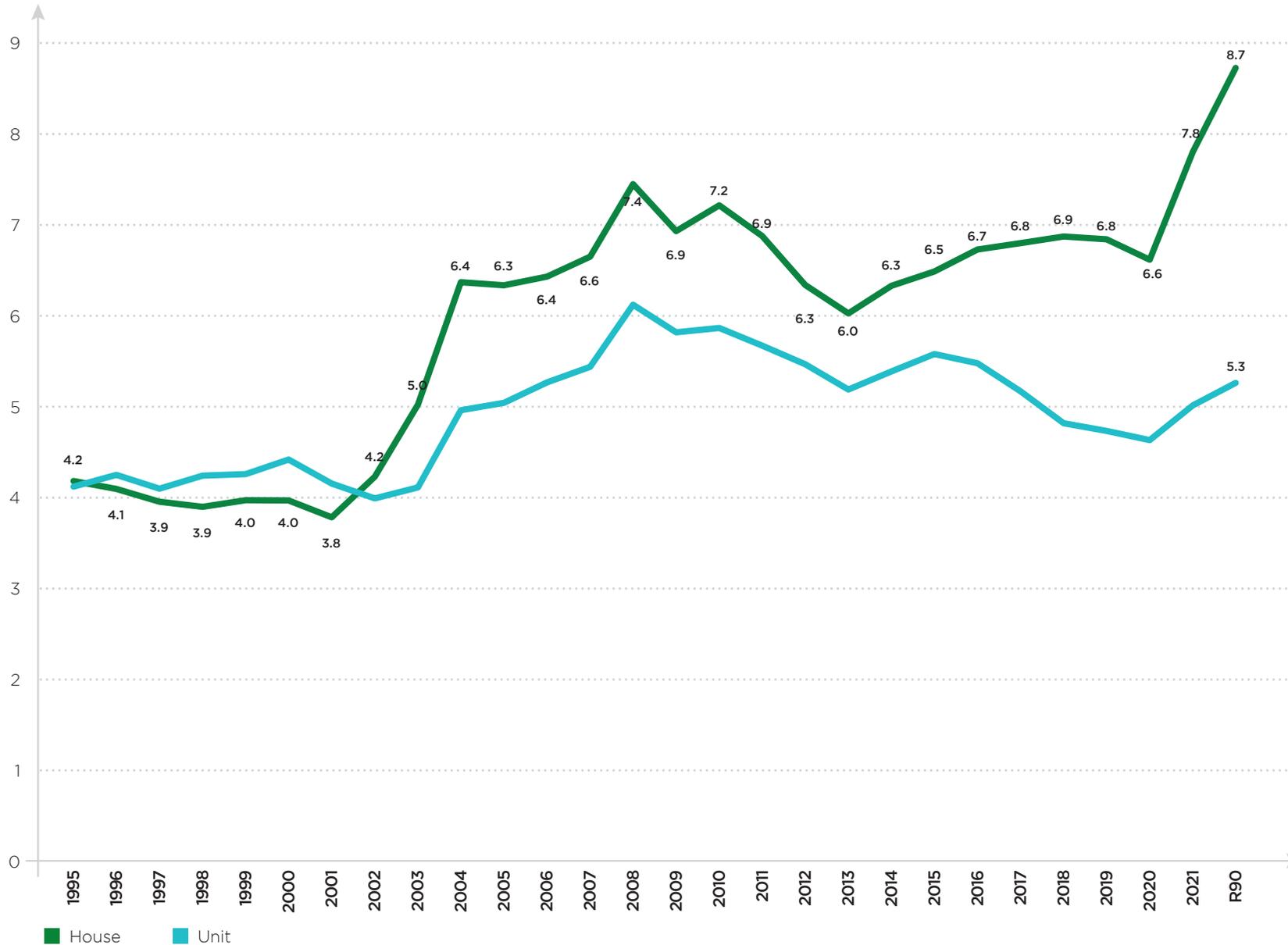
This graph displays the impact interest rates have on unit price movements. PPA's Gross Affordability Index (AI) is a measure of the average mortgage repayments versus the average income. The AI is calculated using the median price, average wage (before tax), assumes a 20% deposit, the current variable interest rate and Principle & Interest repayments over a 30 year loan term. For the current year 2021, the rolling 90 days (R90) is depicted as a stacked shown to convey latest market status.



POSITIVE

# PRICE TO INCOME RATIO

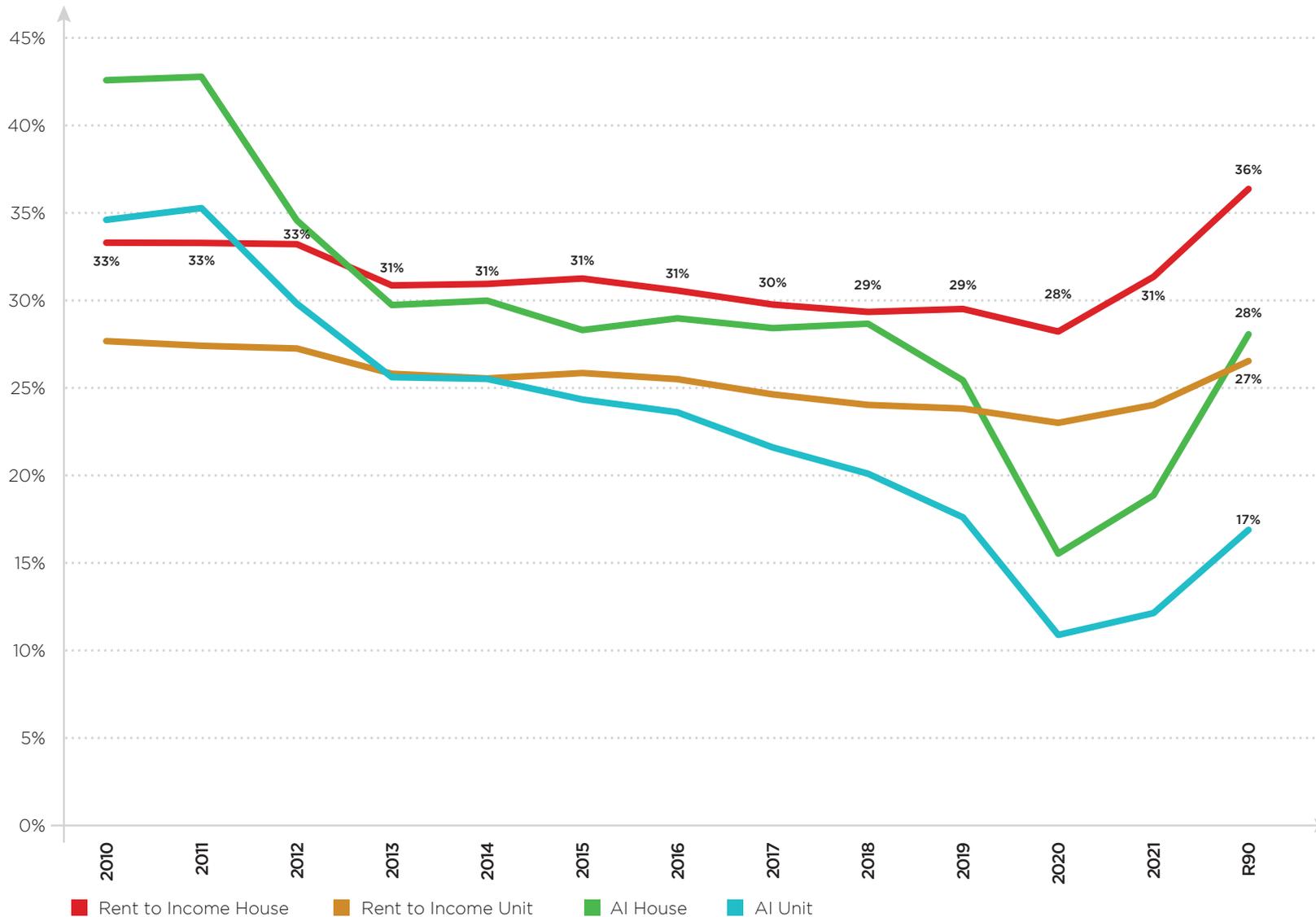
This graph displays the price to income ratio which is the relationship between the median house price and the average annual income. This also represents the average time taken to save a 20% deposit when assuming 20% of the average wage is saved.



NEGATIVE

# INCOME TO RENT V. AFFORDABILITY INDEX

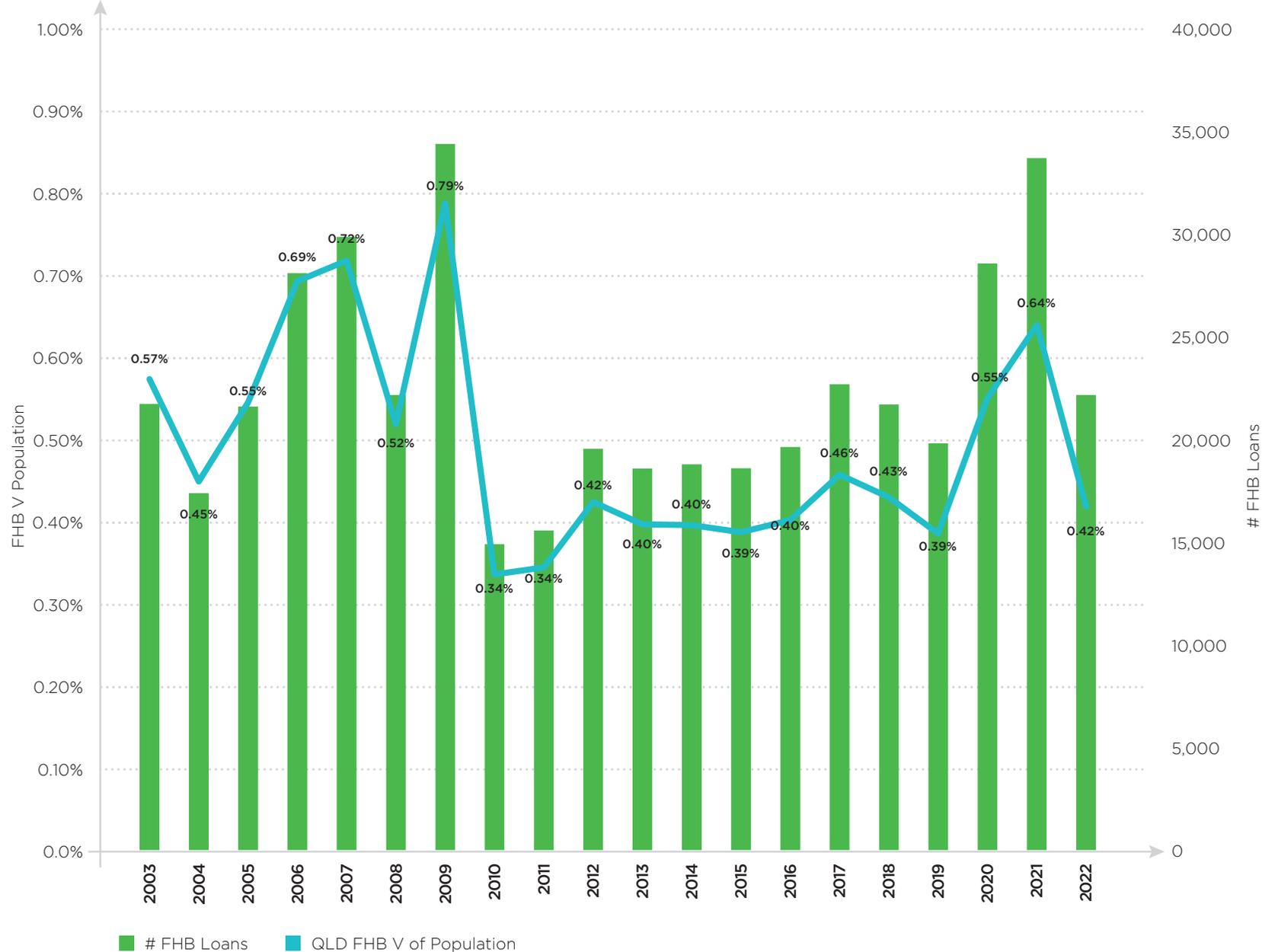
This graph displays the percentage of the average wage that pays the median rent versus the PPA Affordability Index for houses and units using an Interest Only loan.



POSITIVE

# FHBS AS A % OF POPULATION

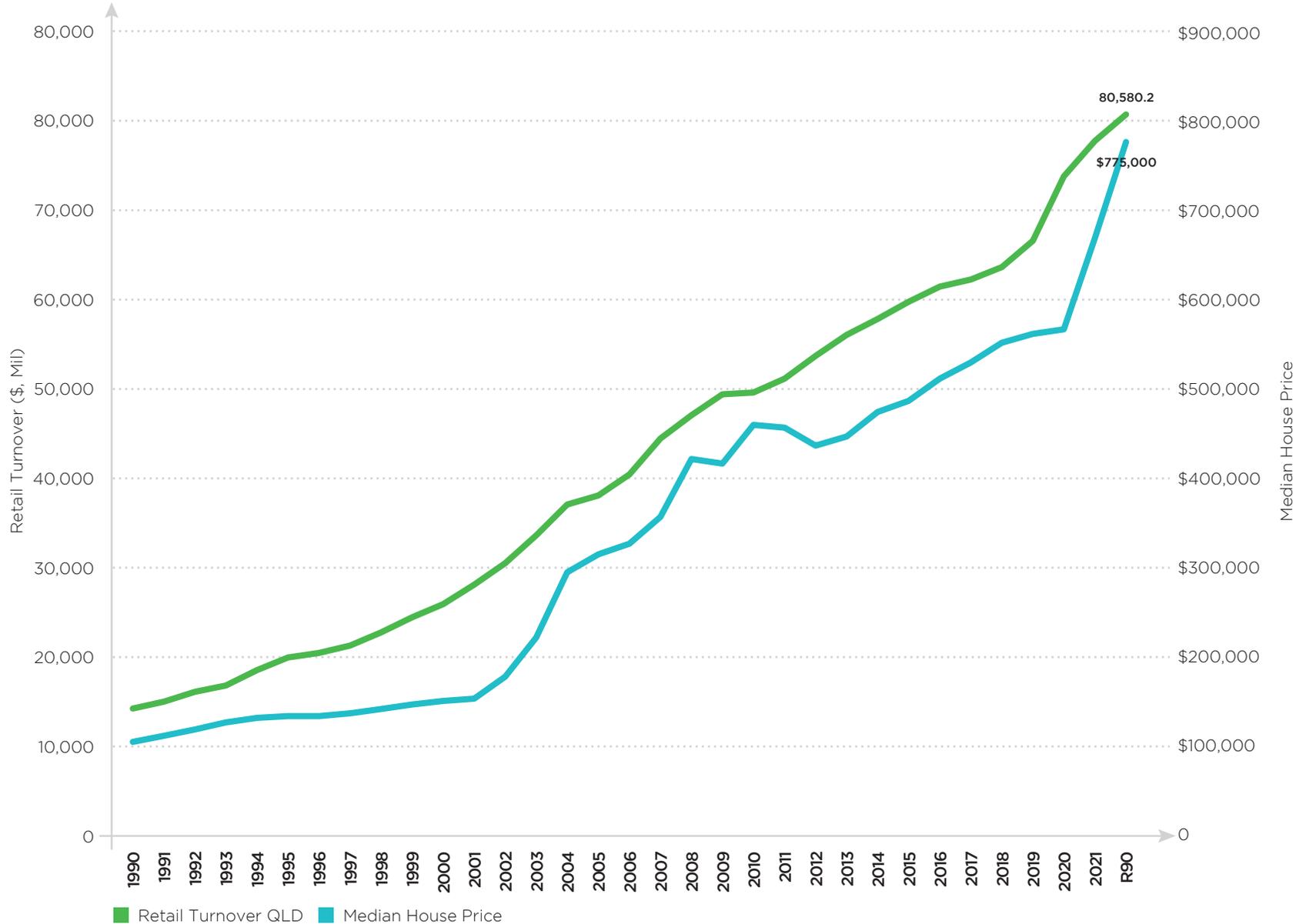
This graph shows the percentage of first home buyers (FHB) relative to the state population.



**NEGATIVE**

# RETAIL TURNOVER GROWTH

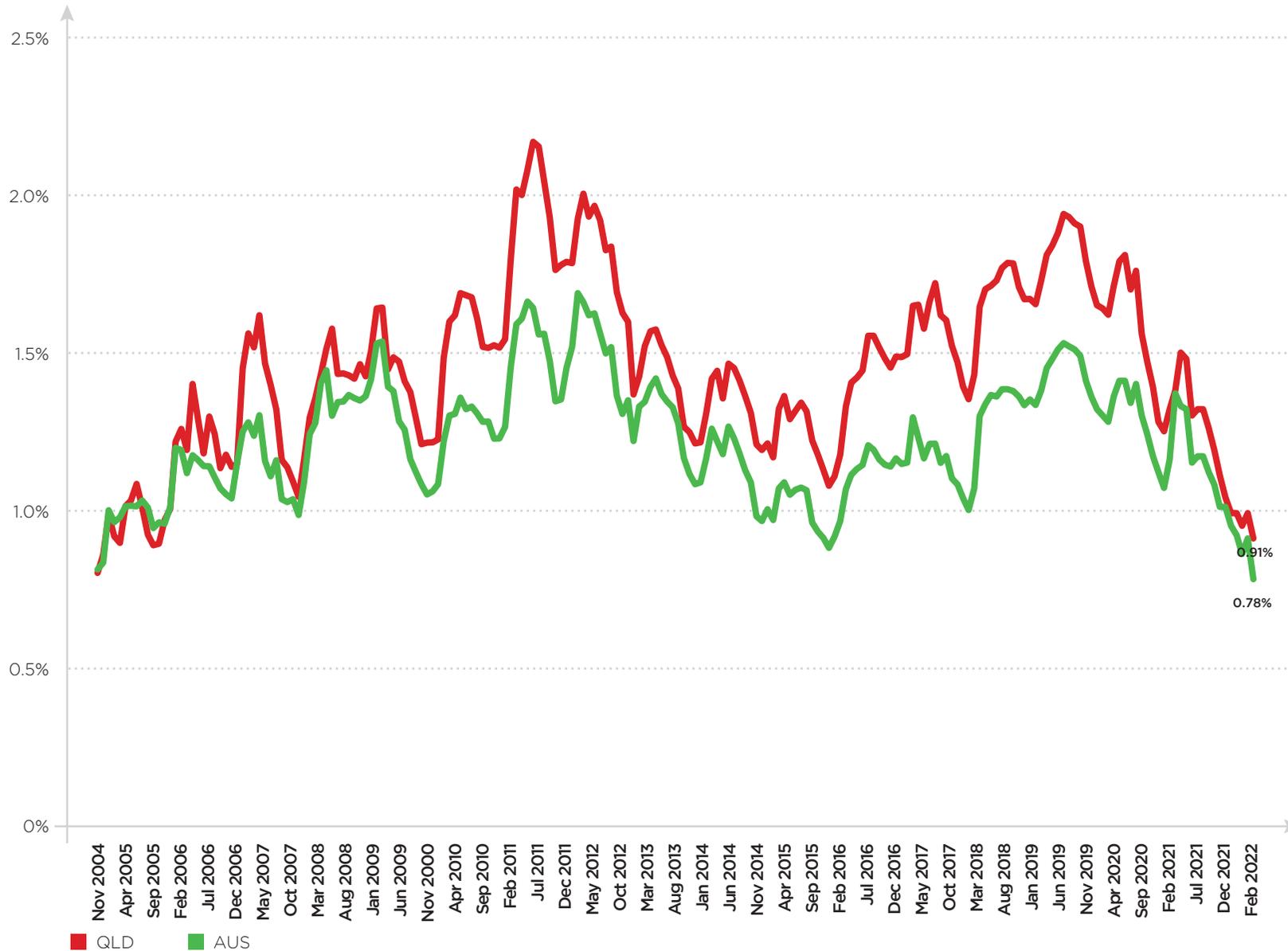
This graph displays levels of retail turnover for the state charted against the median house price. For the current year 2021, the rolling 90 days (R90) depicted with dotted line, is specifically shown to give emphasis on current median house price movement.



SLIGHTLY  
POSITIVE

# MORTGAGE ARREARS

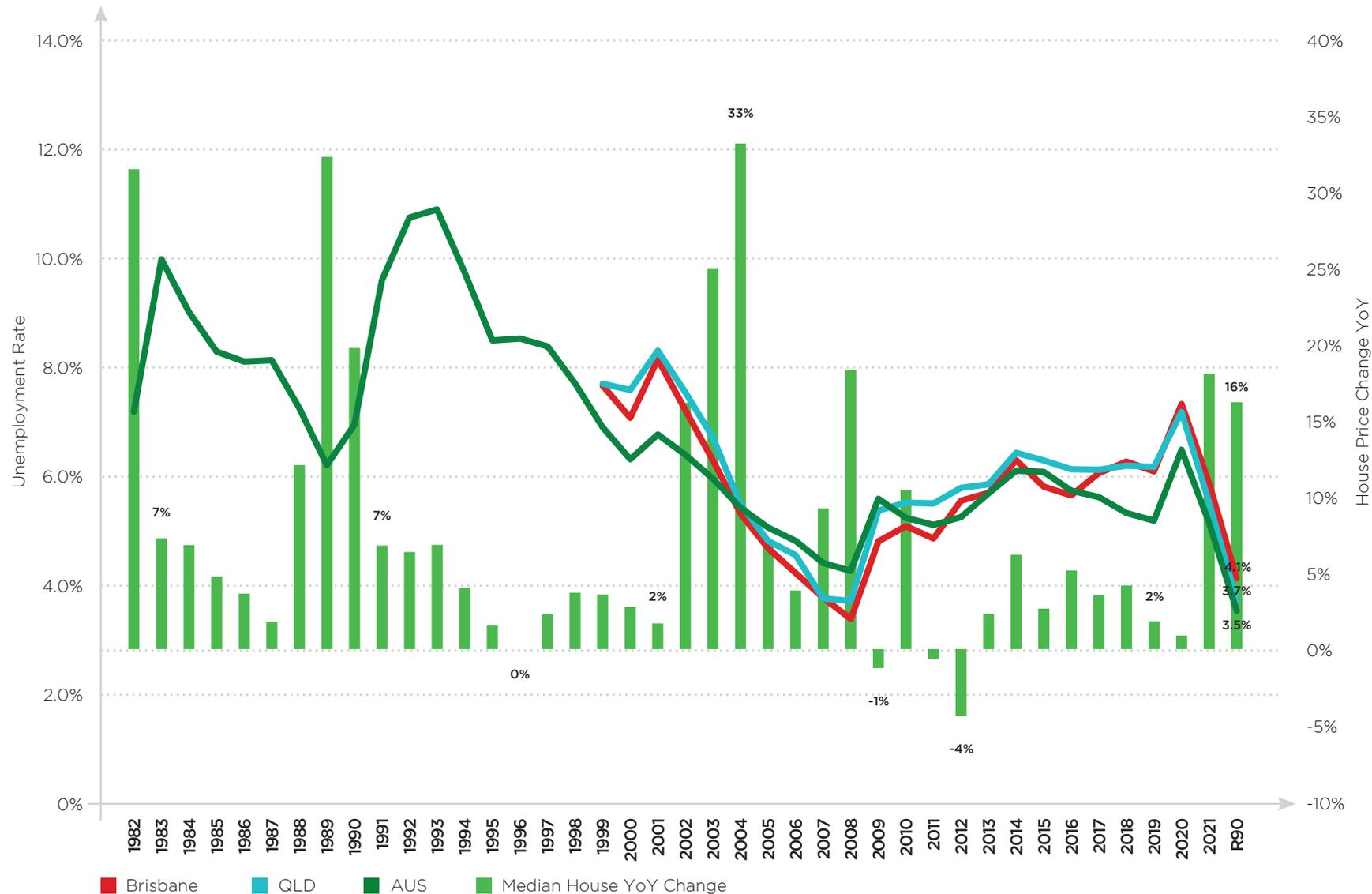
This graph displays the percentage of mortgages that are 30+ days in arrears in the state and Nationally. Supplied by Standard and Poor's Global Ratings.



SLIGHTLY  
POSITIVE

# UNEMPLOYMENT V. MEDIAN HOUSE PRICE CHANGE

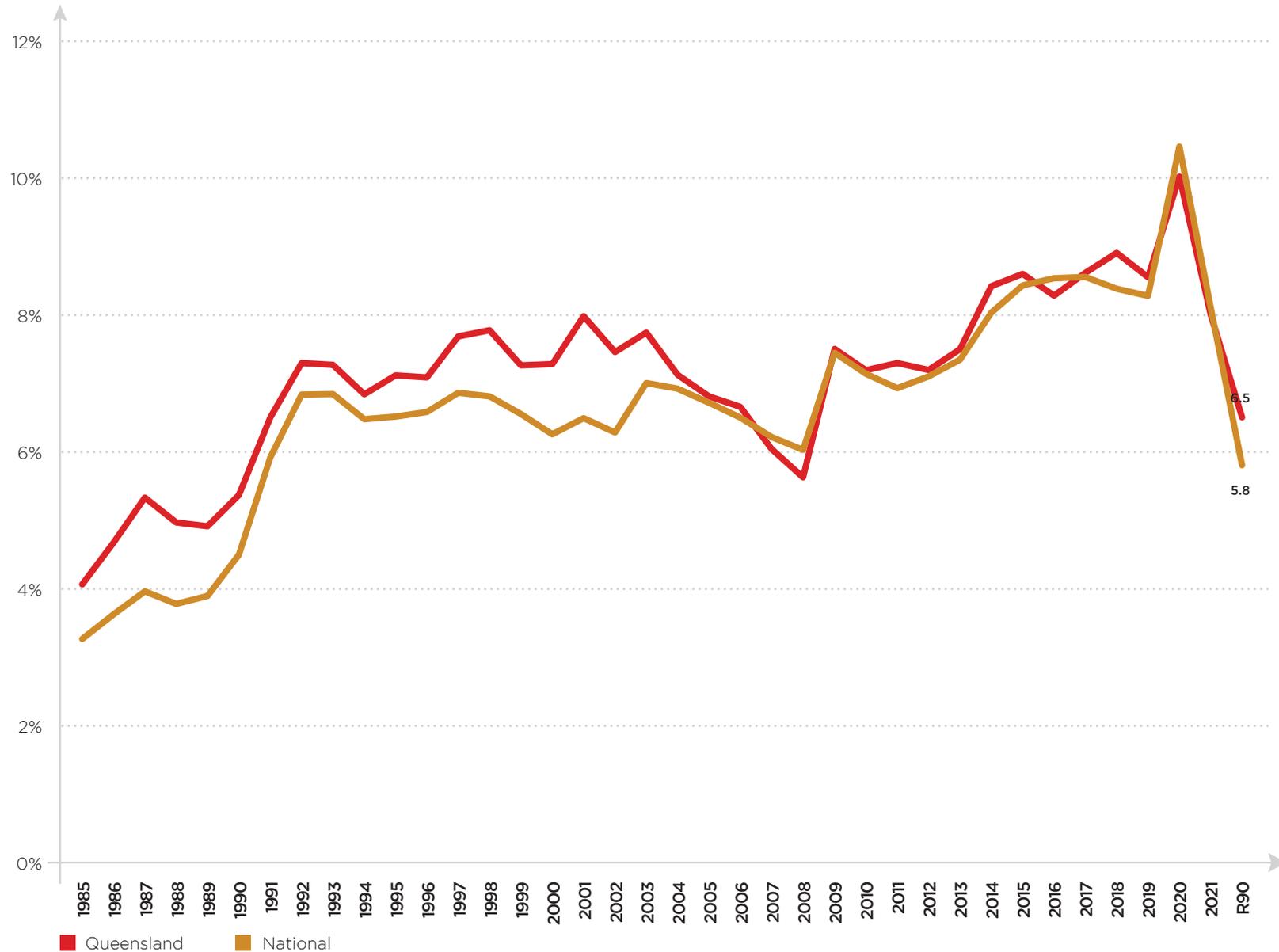
This graph shows the relationship between the state and national unemployment rate as a yearly average from 1980 and the current, most recent rate.



**POSITIVE**

# UNDEREMPLOYMENT

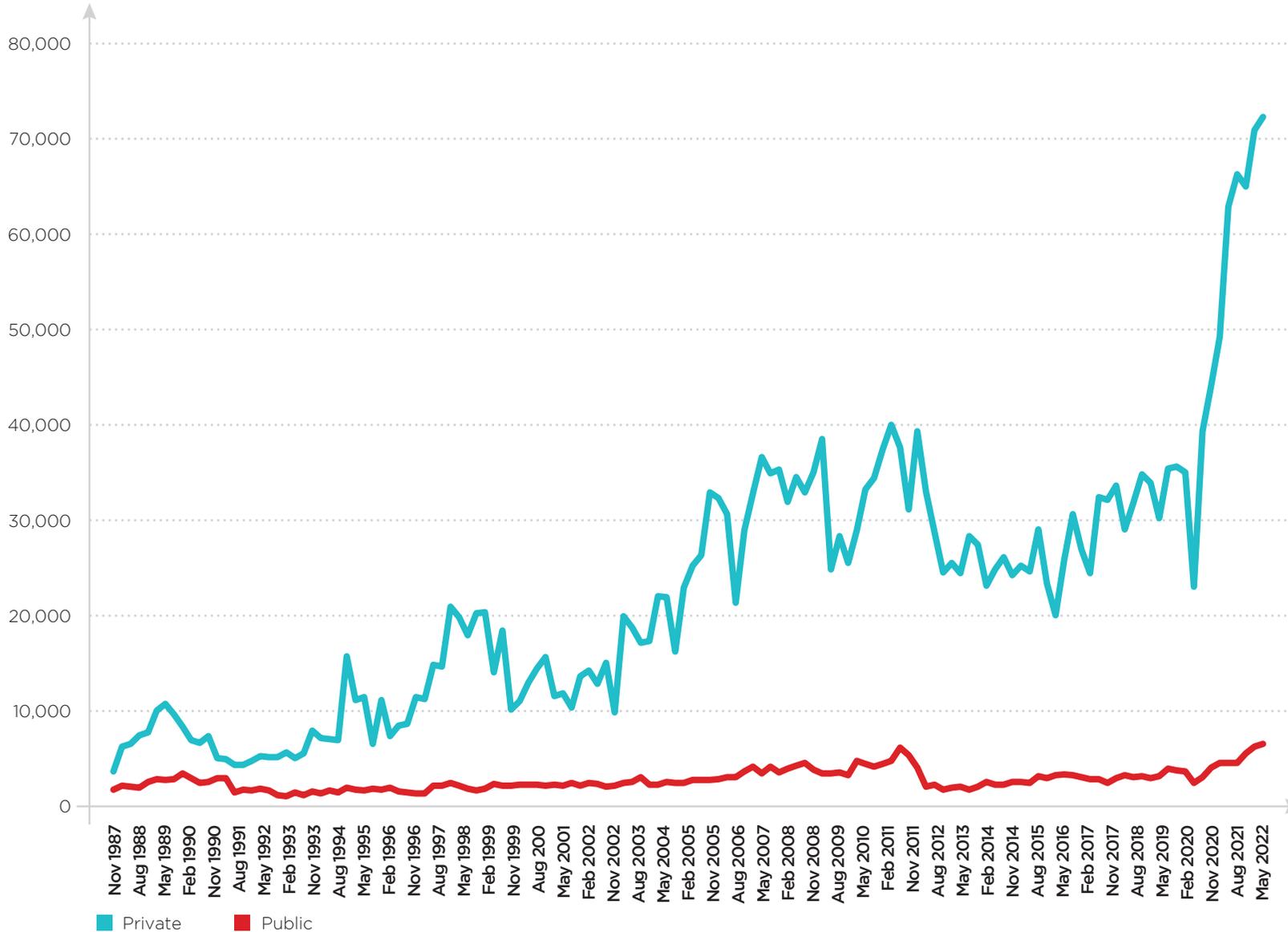
This graph shows the relationship between the state and national underemployment rate as a yearly average from 1991 and the current, most recent rate.



POSITIVE

# STATE JOB VACANCIES - PRIVATE & PUBLIC

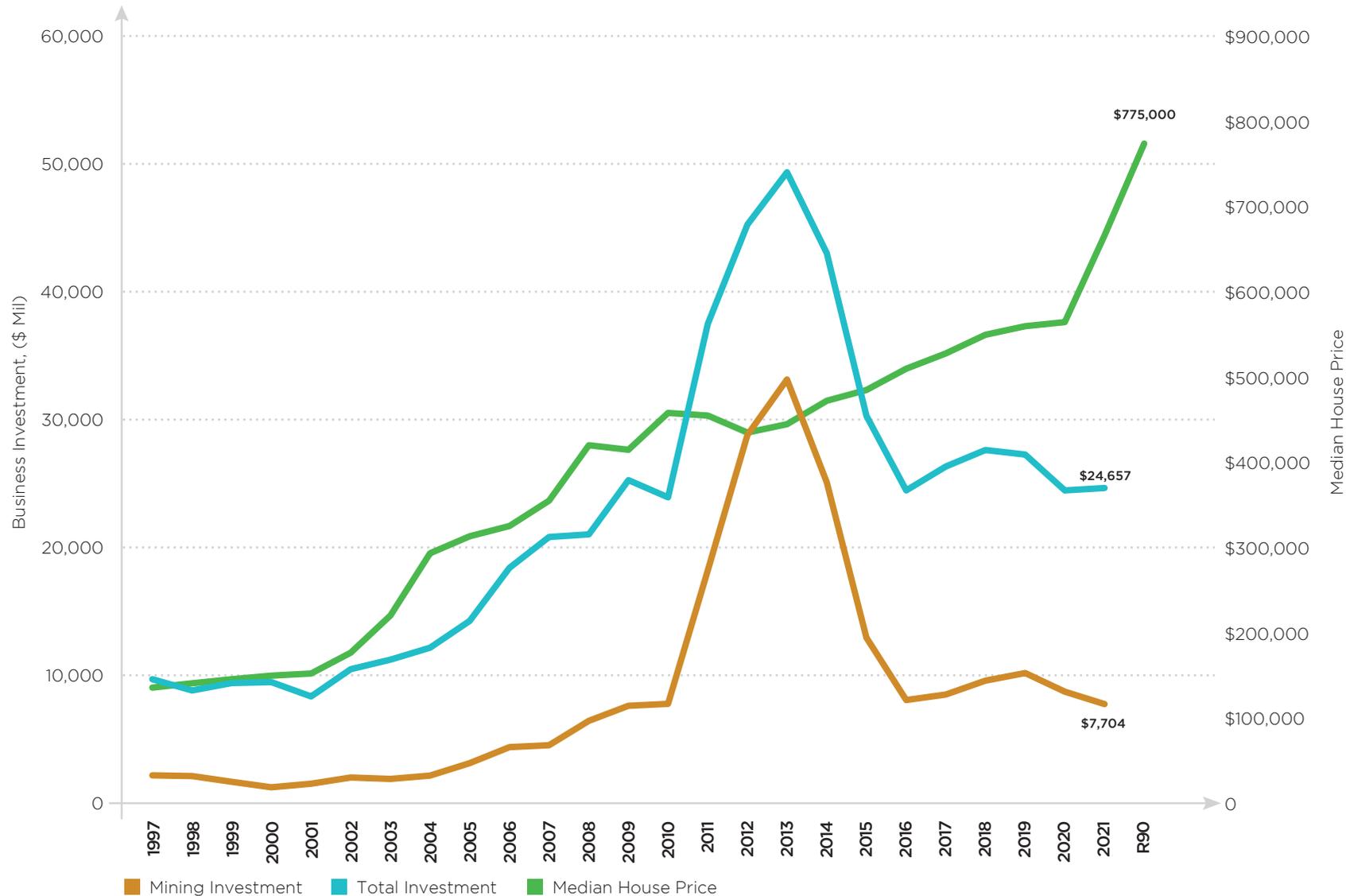
This graph displays the ABS figure for the number of jobs created in the private and public sectors state wide.



**POSITIVE**

# STATE PRIVATE BUSINESS INVESTMENT

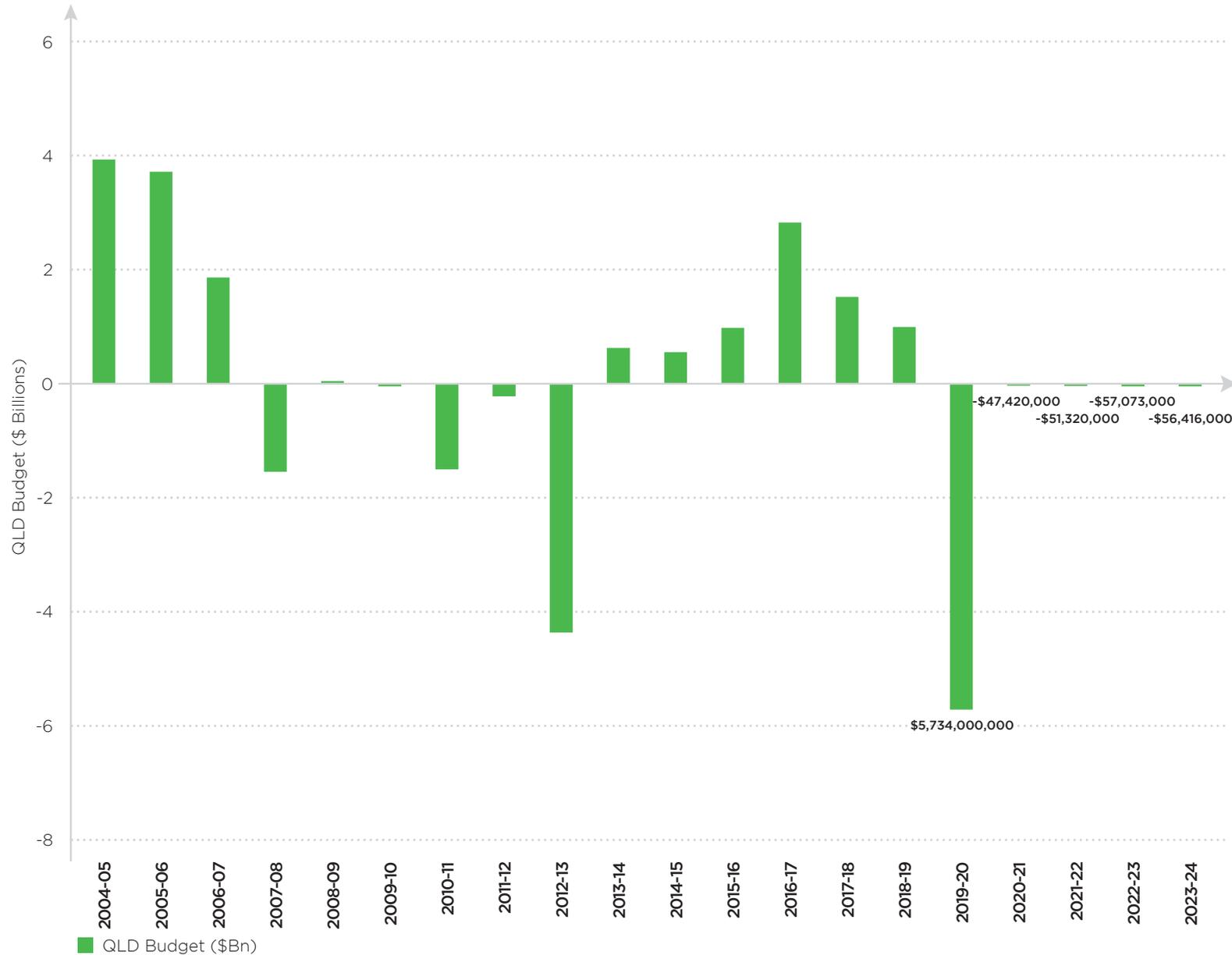
This graph displays private business investment into the state charted against the median house price. For the current year 2021, the rolling 90 days (R90) depicted with dotted line, is specifically shown to give emphasis on current median house price movement.



**NEGATIVE**

# STATE BUDGET

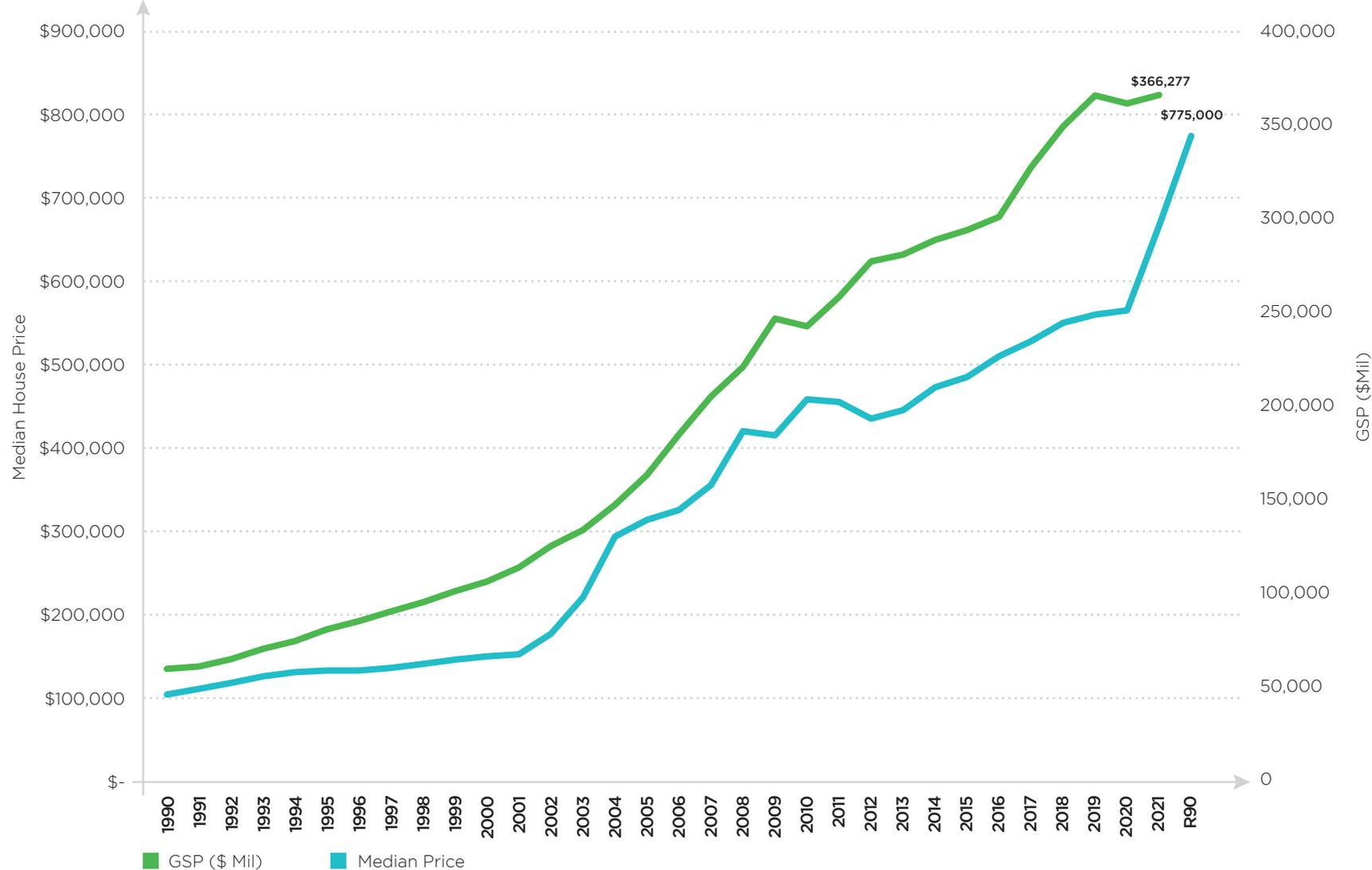
This graph displays the State Government position of either a surplus or deficit.



NEGATIVE

# GROSS STATE PRODUCT V. MEDIAN PRICE MOVEMENT

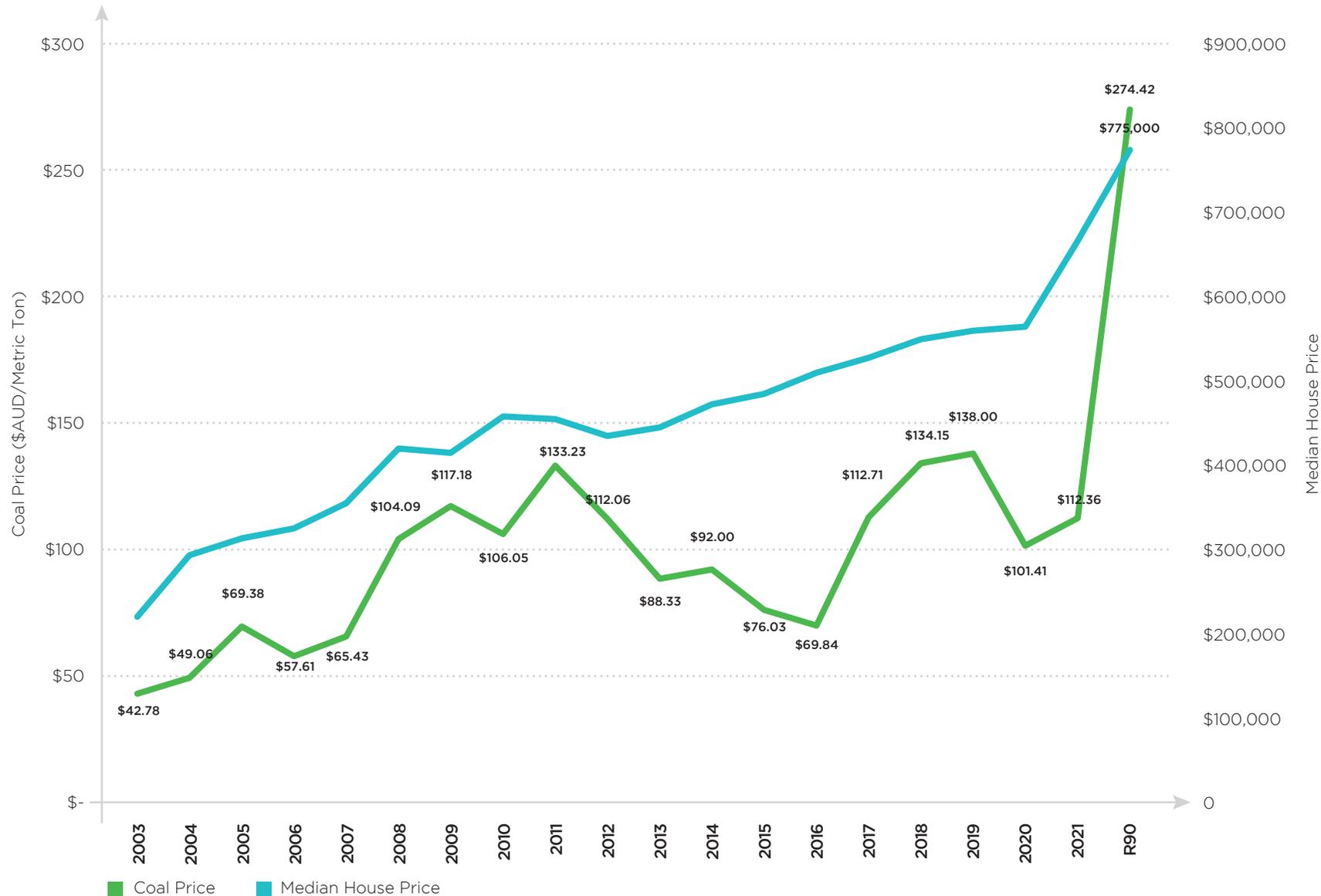
This graph displays Gross State Product charted against the median house price. Gross State Product is the measure of final goods and services produced in the state in a period of time. For the current year 2021, the rolling 90 days (R90) depicted with dotted line, is specifically shown to give emphasis on current median house price movement.



**NEGATIVE**

# COAL PRICE V. MEDIAN PRICE MOVEMENT

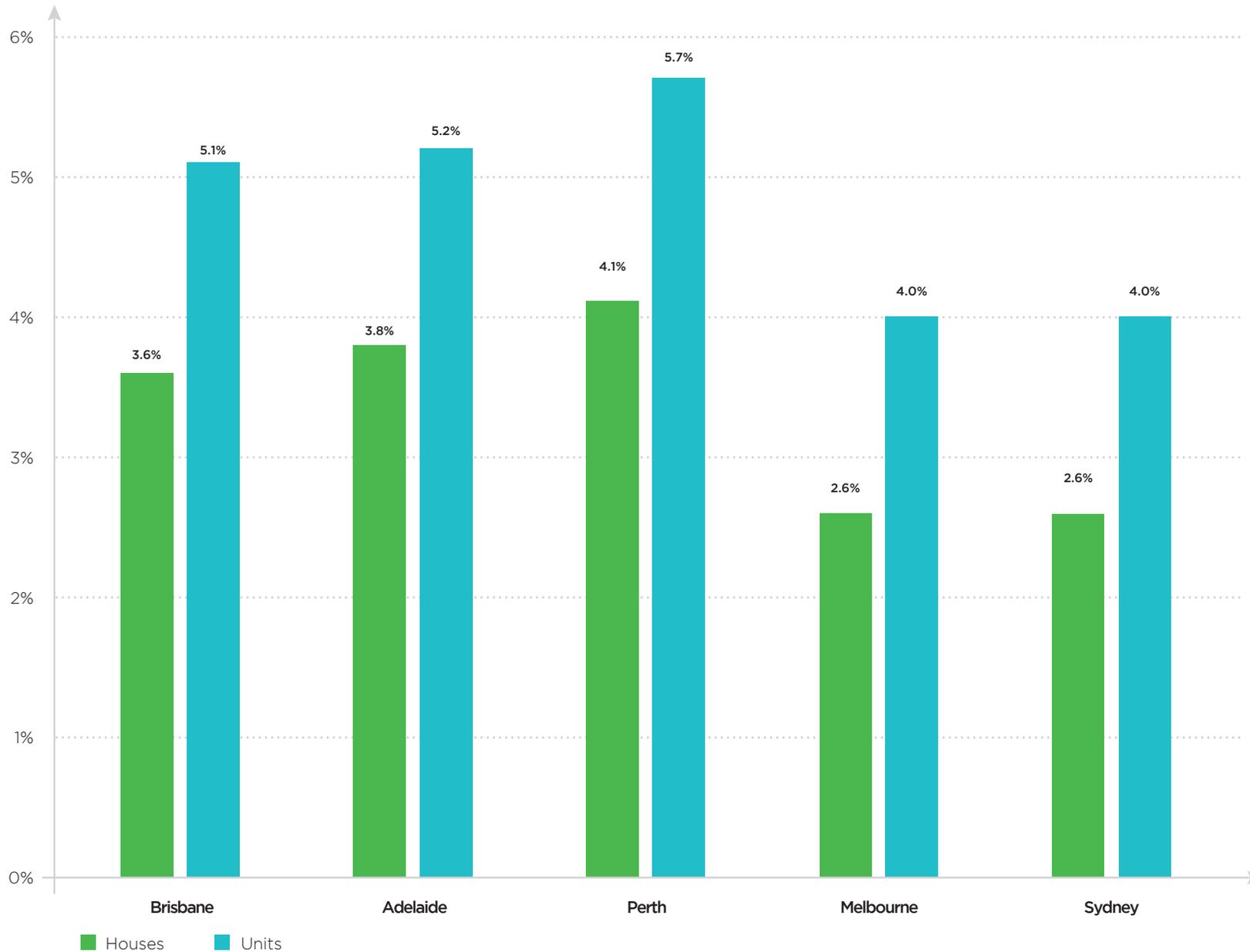
This graph displays the coal price against the median house price price.



POSITIVE

# CURRENT INVESTMENT VALUE

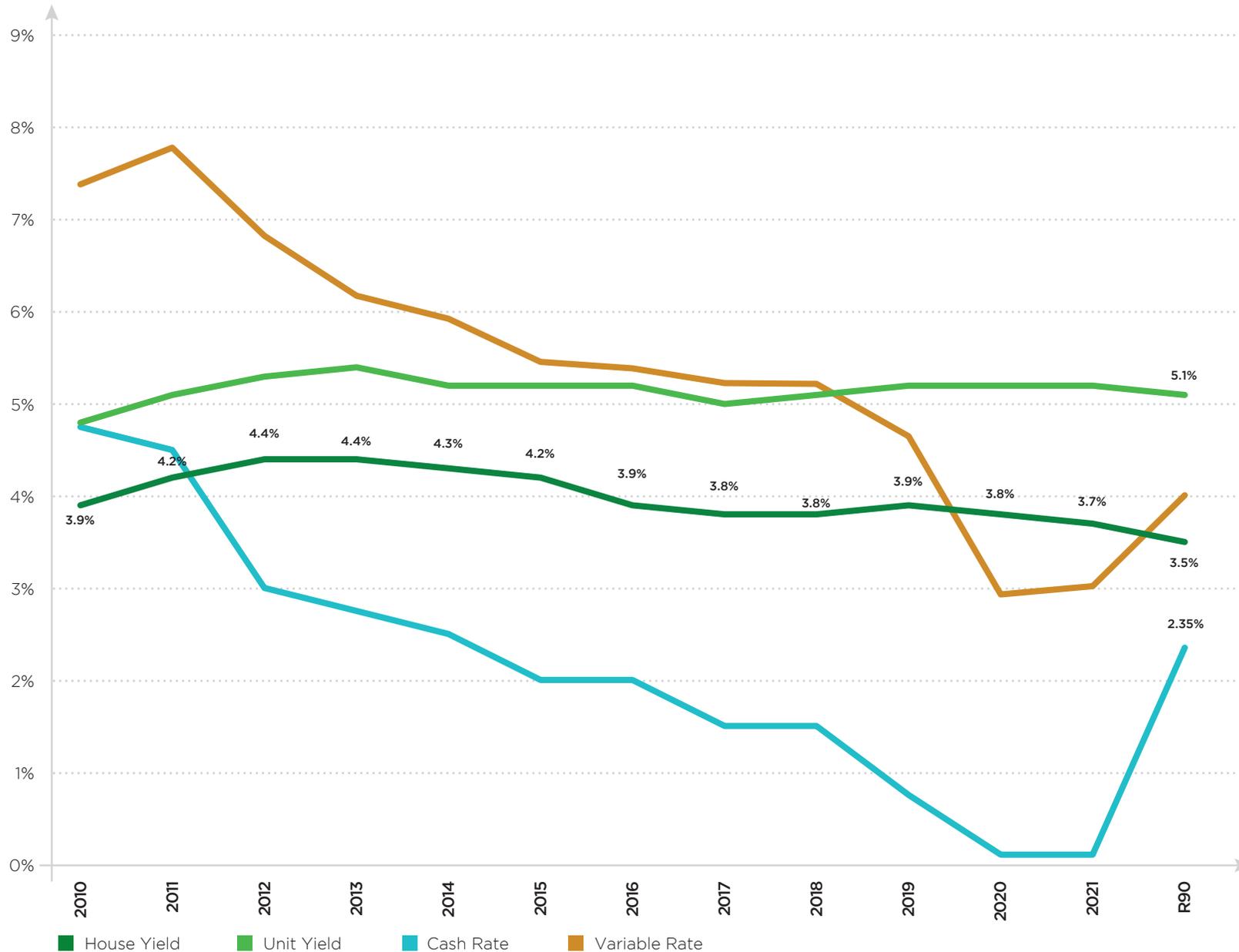
This graph compares the gross yield for houses and units in each of the five major capital cities.



SLIGHTLY  
POSITIVE

# YIELD V. INTEREST RATES

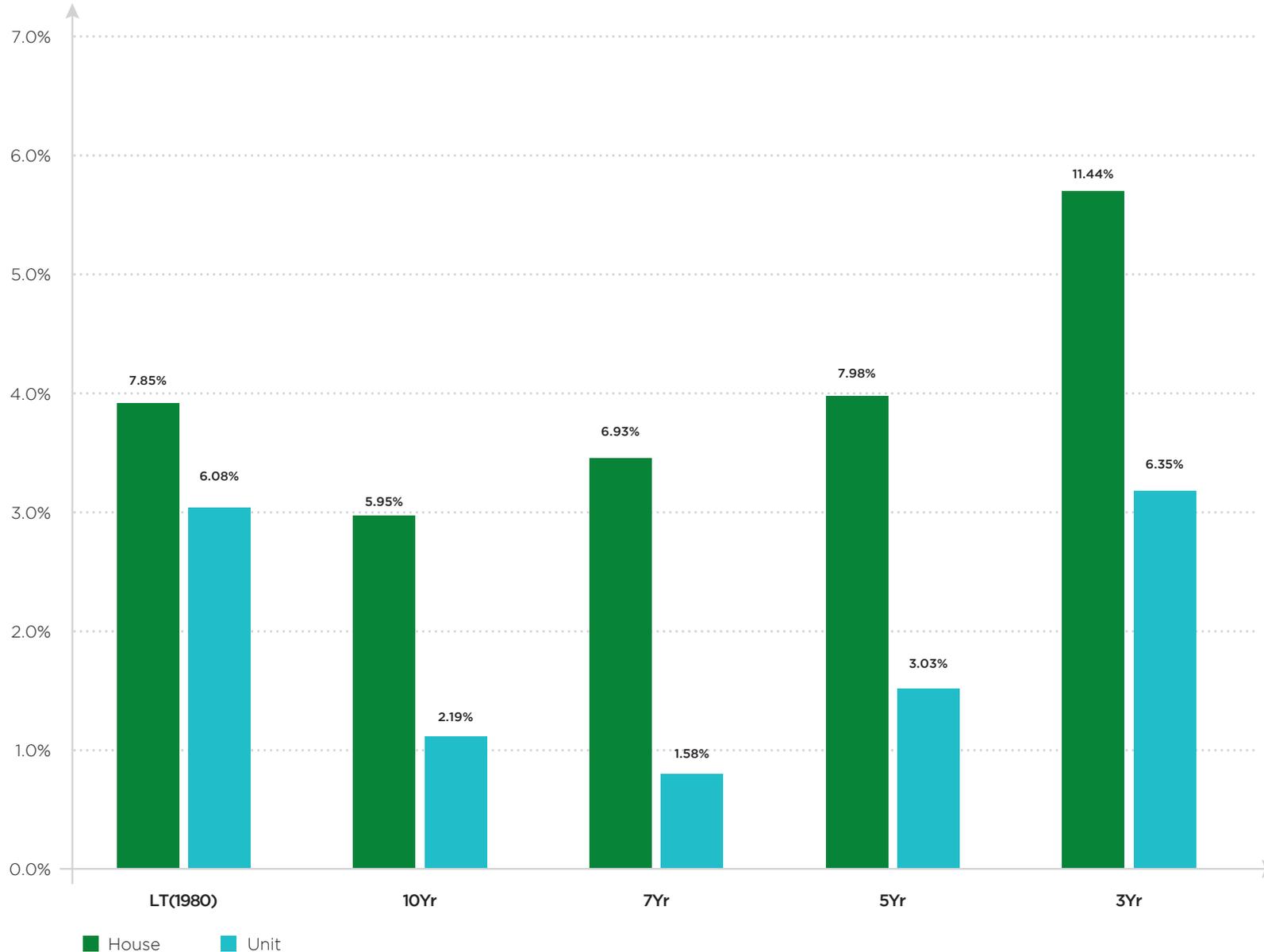
This graph displays house and unit yields against the variable and cash rates.



SLIGHTLY  
NEGATIVE

# LONG TERM TRENDS

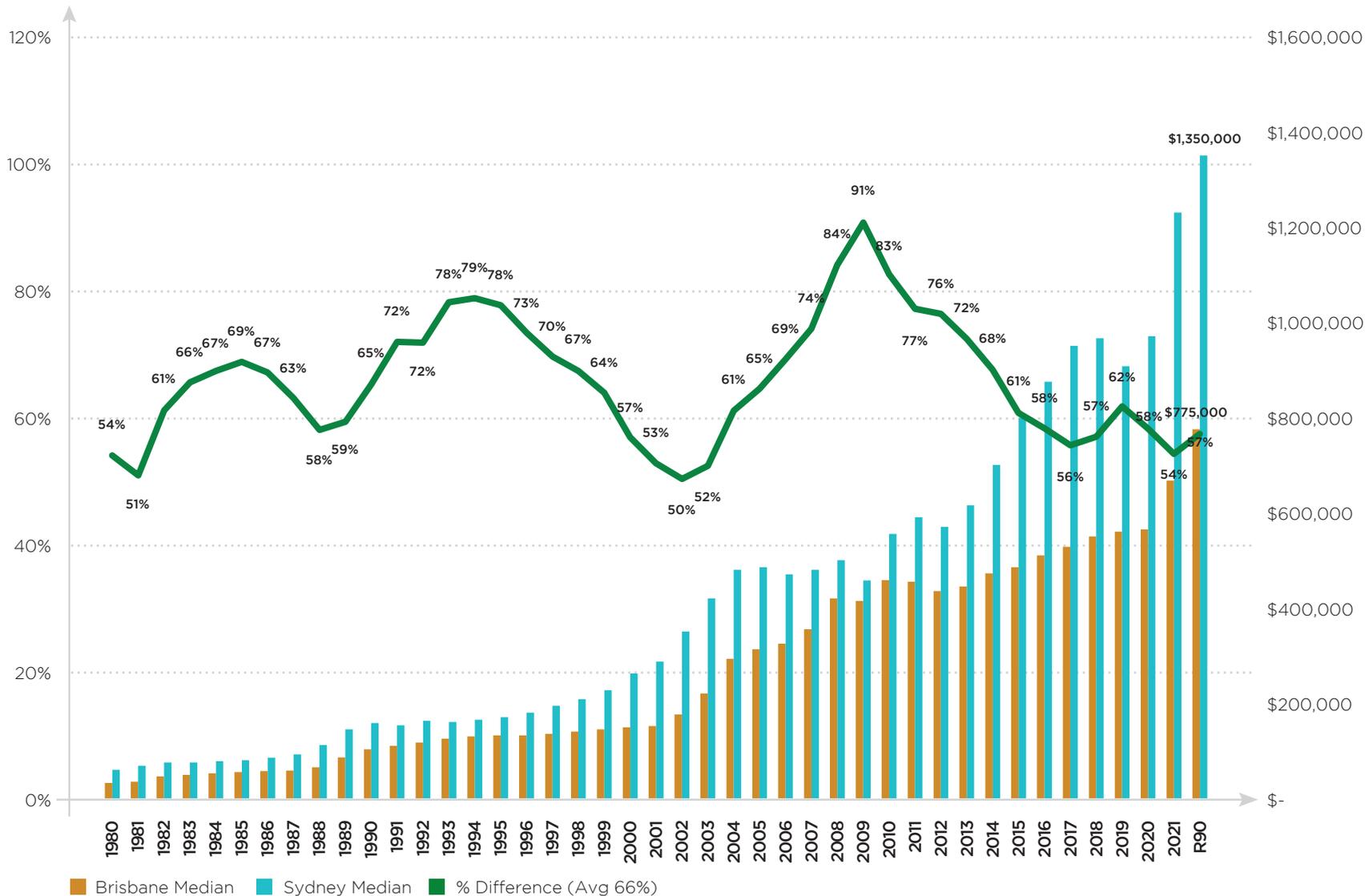
This graph displays the annual compounded growth rates for houses and units over the long term, and the last 10 years, 7 years, 5 years and 3 years.



SLIGHTLY  
POSITIVE

# BRISBANE VS. SYDNEY PRICE COMPARISON (HOUSE)

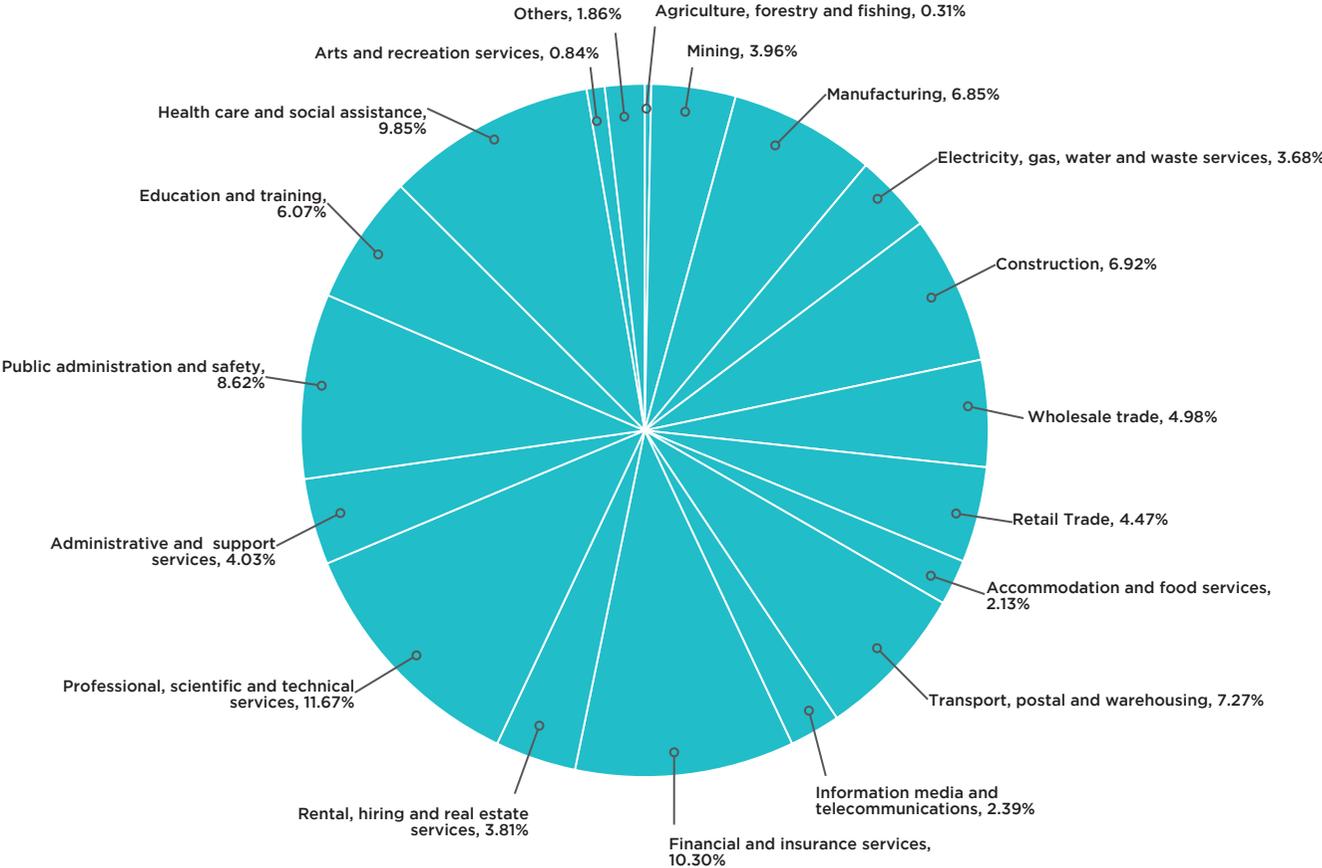
This graph shows a relationship between the Brisbane median and the Sydney median and the percentage difference between them for each year.



SLIGHTLY POSITIVE

# INDUSTRY VALUE ADDED

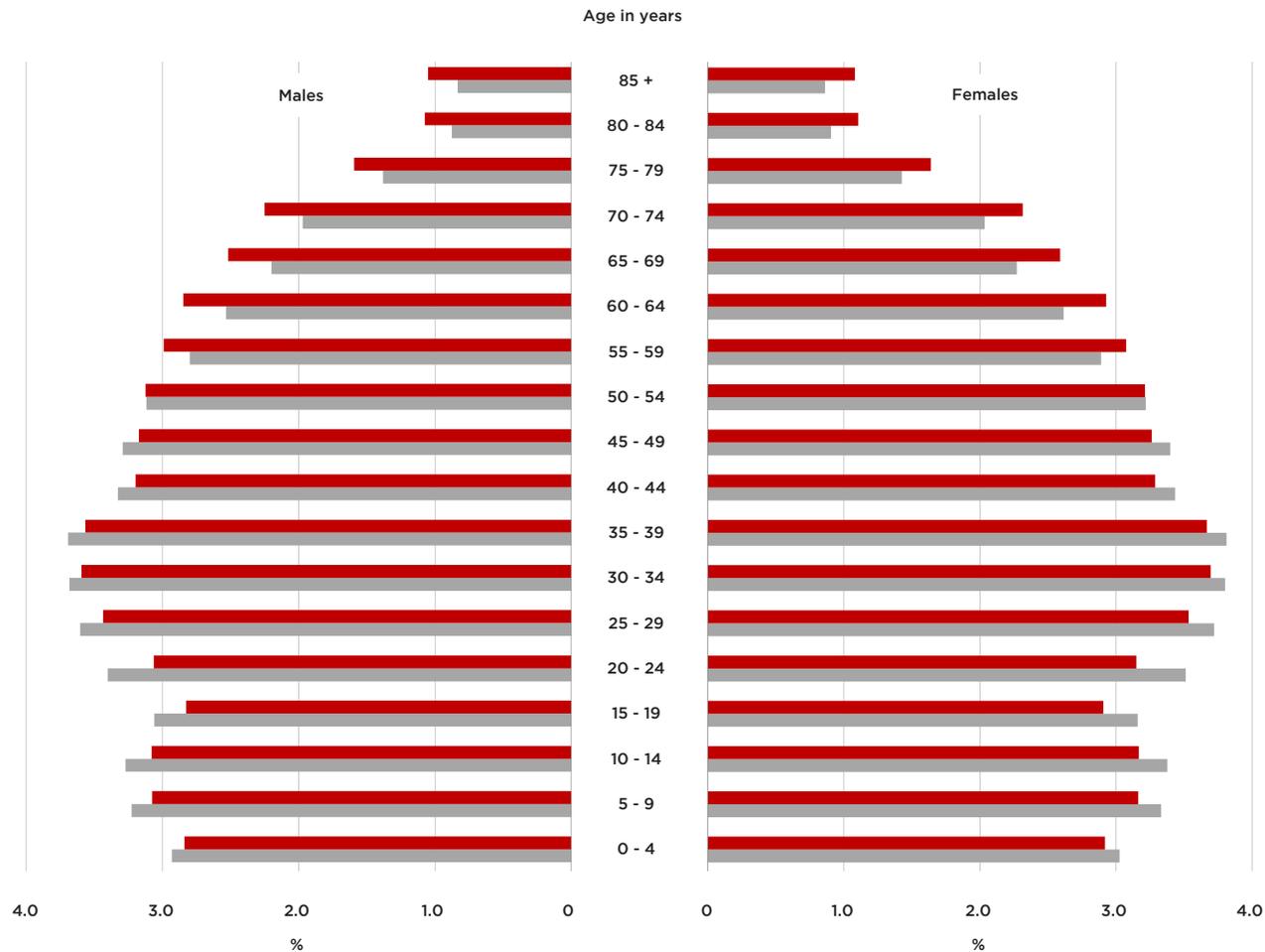
## INDUSTRY BREAKDOWN



POSITIVE

# QUEENSLAND POPULATION PYRAMID

The population pyramid demonstrates the breakdown of the different ages and sex percentages of the population. The dominant consumer base of a population is the 35 to 49 age brackets and ideally we like to see the preceding age brackets larger as they age to replace the existing group.



Source: Australian Bureau of Statistics, Census of Population and Housing, 2021 (Usual residence data).

■ Greater Brisbane ■ Australia

NEGATIVE

## INVESTMENT PHILOSOPHY

PERFORMANCE  
PROPERTY ADVISORY  
IS A DYNAMIC PROPERTY  
FIRM PROVIDING  
PROPERTY ACQUISITION  
SERVICES ACROSS  
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FIRM IS COMPLETELY  
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WE APPLY A SOUND  
COUNTERCYCLICAL  
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Our objective is not to buy you a property. Purchasing a property is the last step in our considered and thorough process.

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## OUR PROCESS

### RESEARCH

Macro Micro Property

### ACQUIRE

Find Assess Negotiate

### MANAGE

Property Management

### REVIEW

Annual Portfolio Review

### ADVISE

Hold Improve Dispose

### PERFORMANCE PROPERTY ADVISORY SERVICES

- Property Acquisition
- Property Management
- Portfolio Review
- Sales Advisory / Vendor Advocacy

### DATA SOURCES:

- Australian Bureau of Statistics
- BIS Shrapnel
- Residex
- SQM Research
- CoreLogic RP Data
- Foreign Investment Review Board
- Australian Trade & Investment Commission

# IMPORTANT INFORMATION



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## Capital Cities and Regions Median House Price

