

2020 HALF-YEAR FINANCIAL RESULTS

21 FEBRUARY 2020

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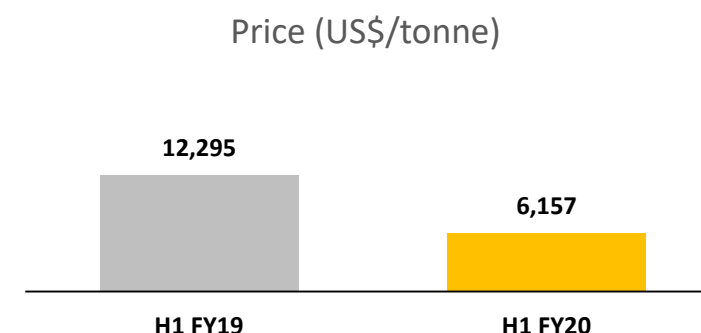
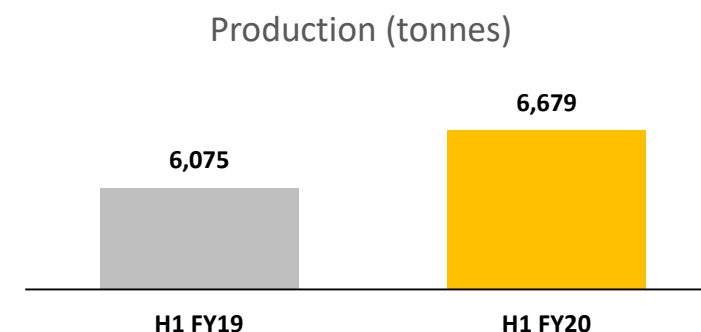
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POSITIVE OLAROZ CASHFLOW DESPITE SOFT MARKET

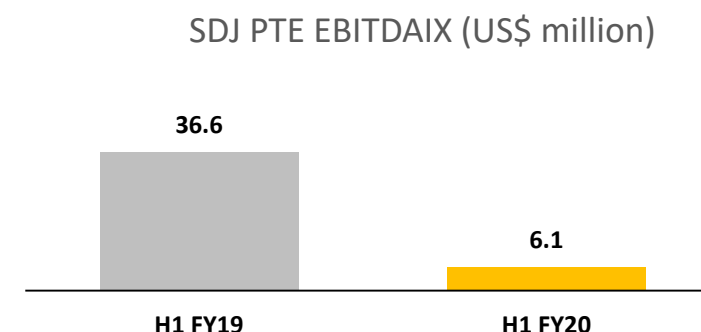
Olaroz (100%)

- **Safety** – 3 LTIs recorded at Olaroz during half
- **Record production** – 6,679 tonnes up 10% on previous corresponding period (pcp)
 - New ponds and improved management are delivering improved brine quality, product quality and processing capability/stability
 - **Target to increase the proportion of purified production**
- **Quality** – brine and process stability is improving. Long term contracts signed for supply of battery grade lithium carbonate following qualification process
- **Sales** – 6,395 tonnes (up 24% pcp) with revenue of US\$39.4 million
 - Average sales price of US\$6,157/tonne FOB¹
- **Strong margin maintained at 25%²** for H1 FY20
- **EBITDAIX³** of US\$6.1 million
- FY20 production expected to be at least 5% higher than FY19
- Q3 FY20 product pricing is expected to be US\$5,000/tonne FOB¹



Orocobre

- **Group loss** of US\$18.9 million (underlying loss of US\$9.9 million) and EBITDAIX of US\$2.1 million
- Total Group cash of US\$195 million (corporate + 100% SDJ PTE), net proportional group cash (excluding shareholders loans) of US\$115.5 million
- Borax had 2 LTIs during the half and operational EBITDAIX loss of US\$0.2 million
- Growth projects at Naraha and Olaroz Stage 2 are progressing well



1. Orocobre reports price as FOB (Free on Board) which excludes insurance and freight charges included in CIF (Cost, Insurance, Freight) pricing. Therefore, the Company's reported prices are net of freight (shipping), insurance and sales commission. FOB prices are reported by the Company to provide clarity on the sales revenue that is recognised by SDJ, the joint venture company in Argentina.
2. Excludes royalties, export tax and head office costs
3. See NOTES TO SLIDES.

FINANCIALS



HIGHER PRODUCTION IMPACTED BY LOWER PRICING

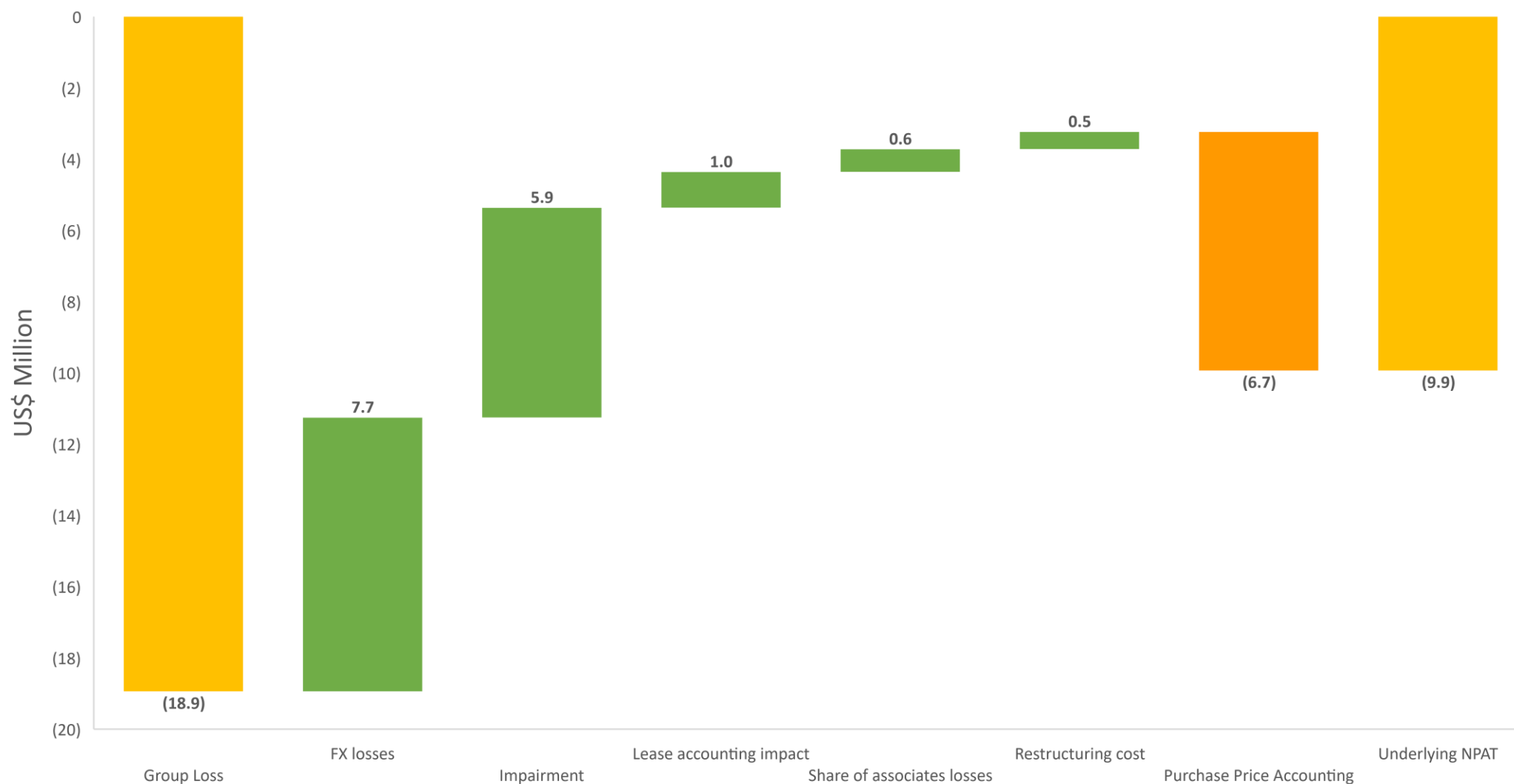
Orocobre Consolidated Group	31 Dec 19 US\$M	31 Dec 18 [#] US\$M
Revenue	49.0	72.8
EBITDAIX*	2.1	33.2
Depreciation and amortisation	(8.3)	(4.4)
EBITX**	(6.2)	28.8
Interest	(6.2)	(4.0)
EBITX***	(12.3)	24.8
Foreign currency losses	(7.7)	(10.2)
Impairment	(5.9)	(0.2)
Share of net losses of associates	(0.6)	(0.8)
Total profit/(loss) for the year before tax	(26.6)	13.7
Income tax benefit/(expense)	7.6	21.2
Total profit/(loss) for the year after tax	(18.9)	34.9
Profit/(loss) attributable to:		
Owners of the parent entity	(14.9)	24.1
Non-controlling interest	(4.1)	10.8
Total profit/(loss) for the year after tax	(18.9)	34.9

[#] 31 December 2018 Proforma includes SDJ as 100%, comparable with 31 December 2019

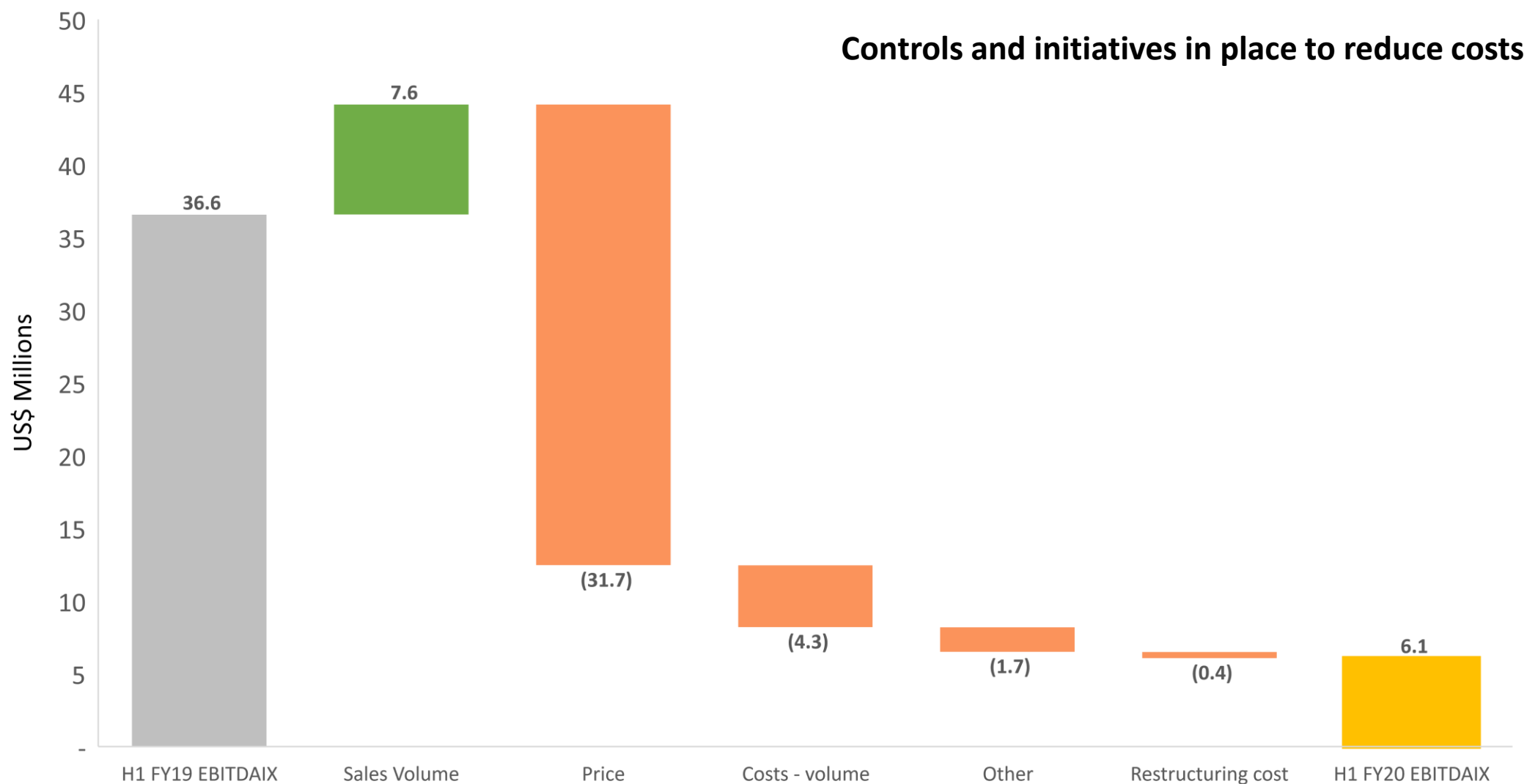
- Olaroz sales of 6,395 tonnes of lithium carbonate at average FOB price of US\$6,157/t compared to 5,163 tonnes at US\$12,295/t in H1 FY19. Revenue includes an adjustment to sales price due to customer re-allocation of product
- Olaroz cash cost of goods sold¹ of US\$4,643/t are higher than previous corresponding period (US\$4,251/t) predominantly due to a reduction in export incentive following lower sales revenue and a warranty provision related to packaging costs
- Gross cash margin of US\$1,514/t down by 40% compared to previous corresponding period as a result of low lithium prices
- Depreciation costs of US\$1,215/t including amortisation of uplift in value of US\$211/t resulting from consolidation of SDJ PTE
- Net interest of US\$6.2 million includes interest income of US\$3.6 million, offset by financing cost of US\$9.8 million for project finance and working capital facilities
- Foreign exchange losses relate to translation currency impact of Borax rehabilitation provision (estimated in USD with ARS functional currency) and VAT/other net receivables which are ARS based due to the impact of devaluation
- Share of losses of associates relates to AAL (US\$0.4 million) and Naraha (US\$0.2 million)
- Income tax benefit represents carried forward loss for SDJ in this period

ATTRIBUTABLE LOSS IMPACTED BY NON-CASH ITEMS

Underlying loss of US\$9.9 million is down from a profit of US\$24.0 million in FY19 with lower sales price



OLAROZ EBITDAIX DOWN DUE TO LITHIUM PRICE



BALANCE SHEET REMAINS STRONG

	31 Dec 2019 US \$'000	30 Jun 2019 US \$'000
Cash and cash equivalents	195,025	279,798
Trade and other receivables	19,557	22,510
Inventory	44,426	45,620
Prepayments	6,067	14,408
Total current assets	265,075	362,336
Trade and other receivables	14,665	13,194
Inventory	36,323	34,537
Other financial assets	17,171	17,171
Property, plant and equipment	744,561	643,730
Intangibles	834	920
Exploration, evaluation and development assets	15,109	11,833
Investment in associates	25,151	28,779
Total non-current assets	853,814	750,164
Total assets	1,118,889	1,112,500
Trade and other payables	32,976	32,027
Derivative financial instruments	1,986	1,797
Loans and borrowings	63,374	76,695
Provisions	961	923
Lease liabilities	2,758	-
Total current liabilities	102,055	111,442
Trade and other payables	2,942	1,398
Derivative financial instruments	4,729	5,658
Loans and borrowings	113,542	102,849
Deferred tax liability	121,669	129,121
Provisions	31,091	27,336
Lease liabilities	25,855	-
Total non-current liabilities	299,828	266,362
Total liabilities	401,883	377,804
Net assets	717,006	734,696

- Decrease in cash mainly due to funding Stage 2 Expansion
- Decrease in trade and other receivables predominantly due to higher collections from Borax and devaluation of VAT receivable
- Decrease in prepayment largely due to capitalisation of advanced payments to plant and equipment
- Increase in Property, Plant and Equipment mainly due to investment in Stage 2 Expansion and adoption of AASB 16 Leases
- Increase in exploration, evaluation and development asset largely related to Cauchari exploration and other projects
- Decrease in investment in associate mainly due to impairment of investment in AAL (US\$4.1 million)
- Decrease in current loans and borrowings reduced due to the impact in local funding resulting from foreign currency control measures
- Non-current loans and borrowings increased due to related party shareholder loans for Stage 2 Expansion, partially offset by paydown of project finance for Stage 1
- Net deferred tax liability decrease mainly due to SDJ net loss for the period
- Increase in provision relates to higher provision for rehabilitation for Olaroz due to Stage 2 Expansion
- Finance lease liabilities are related to right of use assets recognised due to adoption of AASB 16 Leases

SIGNIFICANT INVESTMENT IN FUTURE PRODUCTION

	31 Dec 2019	31 Dec 2018 [#]
	US\$M	US\$M
Cash flows from operating activities		
Receipts from customers	50.4	76.9
Payments to suppliers and employees	(46.7)	(64.8)
Interest received/(paid)	(1.4)	2.8
Net VAT, royalties and duties Paid	(5.3)	(5.6)
Other cash receipts	1.0	4.8
Net cash (used in)/generated from operating activities	(2.1)	14.1
Cash flows from investing activities		
Payments for exploration, evaluation and development expenditure	(3.3)	(3.6)
Purchase of property, plant and equipment	(66.1)	(22.5)
Stage 2 VAT and transaction costs paid	(8.0)	-
Investment in associates	(1.2)	(3.9)
Net cash used in investing activities	(78.6)	(30.0)
Cash flows from financing activities		
Proceeds from issue of shares, net of costs	-	0.3
Proceeds from borrowings	48.8	10.5
Repayment of borrowings	(51.5)	(15.3)
Repayment of lease liabilities	(0.9)	-
Loan to joint ventures	-	(1.2)
Net cash provided by financing activities	(3.5)	(5.7)
Net decrease in cash and cash equivalents	(84.3)	(21.6)
Cash and cash equivalents, net of overdrafts, at the beginning of the period	279.8	336.2
Effect of exchange rates on cash holdings in foreign currencies	(0.5)	(0.5)
Cash and cash equivalents, net of overdrafts, at the end of the period	195.0	314.1

[#] 31 December 2018 Proforma includes SDJ as 100%, comparable with 31 December 2019

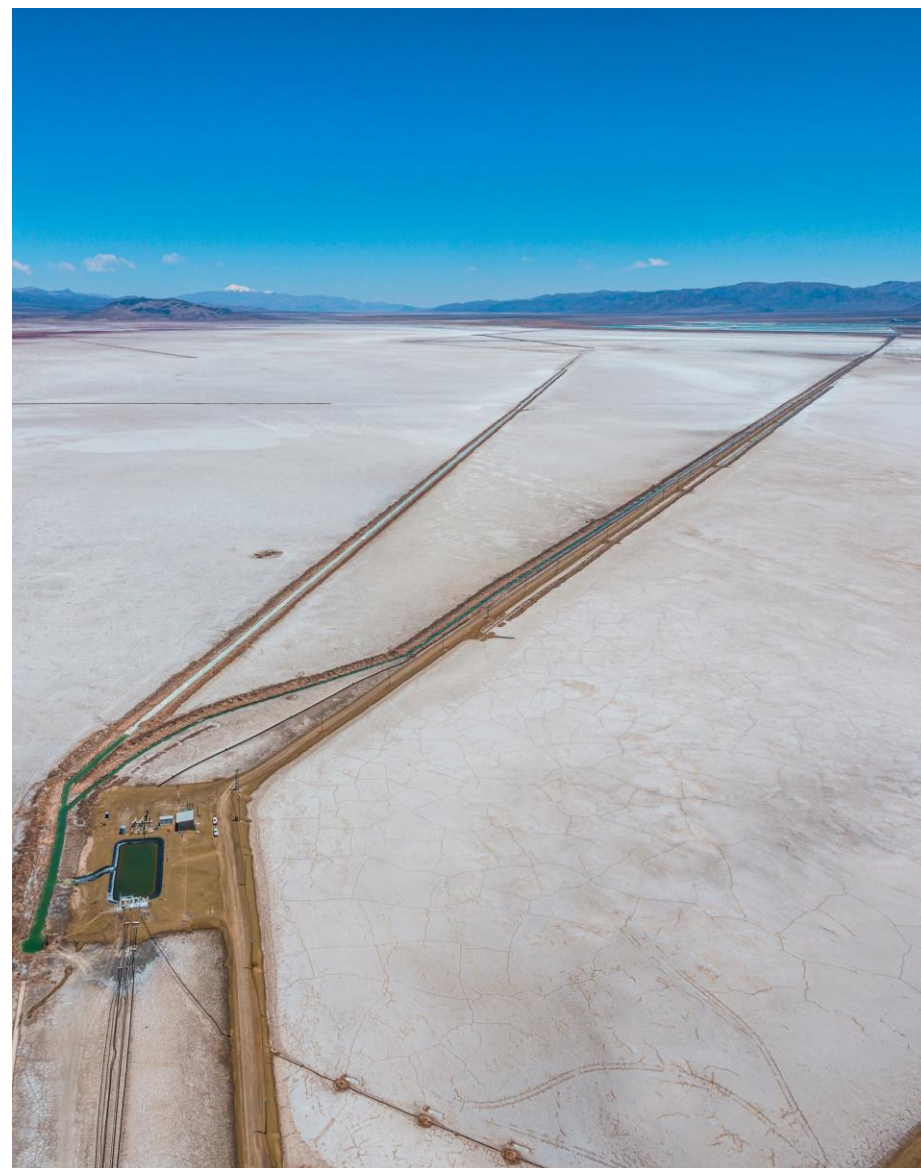
- Cash generated from operations was lower than previous year due to lower average sales price
- Decrease in interest received due to lower fixed deposit interest rates and lower cash balance
- Exploration cost relates to Cauchari and other projects
- Purchase of property, plant and equipment mainly relates to Stage 2 Expansion and Stage 2 Expansion VAT
- Investment in associates represents participation in AAL private placement
- Proceeds from borrowing represents drawdown of working capital facility and loan from shareholders received from TTC by SDJ
- Repayment of borrowings relates to payment to Mizuho and working capital facilities

OLAROS LITHIUM FACILITY



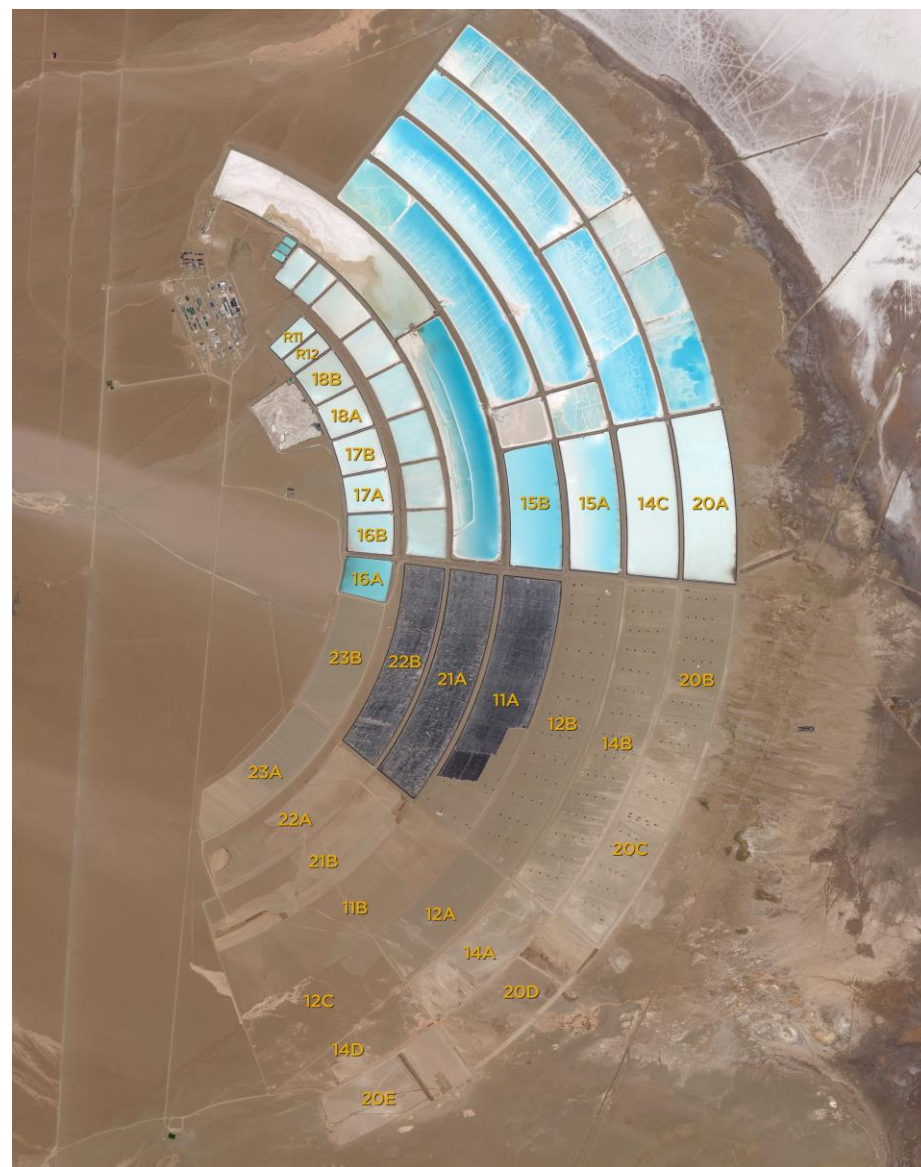
IMPROVING OLAROZ STAGE 1 PERFORMANCE

- **Plant management has a focus on safety, quality and productivity**
 - Safety – HAZOP implemented and new medical facilities
 - Quality – improving with measurable and sustained improvement of process capability (C_{pk})
 - Productivity – achieving higher processing capability and improved product quality and consistency
 - Cost reduction is a priority and new initiatives are being implemented
- **Operating strategy is focussing on brine quality**
 - Brine concentration remains better than same time in last two previous years
 - Incremental pond area has resulted in stabilised lithium concentrations
- **Product development**
 - Continued development of low specific impurity products for customers of industrial product
 - Long term contracts signed in January for battery grade lithium carbonate with two top tier Chinese cathode manufacturers



OLAROZ STAGE 2 EXPANSION PROJECT 25% COMPLETE

- Design capacity of up to 25,000 tonnes per annum (tpa) of industrial grade lithium carbonate
- Will supply Naraha with feedstock for conversion to battery grade lithium hydroxide
- Commissioning expected to commence mid-CY21
- New production wells exceeding flow and lithium concentration expectations
- Civil works commencing in June half, structural steel for carbonation plant en route
- Worley are on site supervising construction. Detailed engineering for the carbonate and services plants is nearing completion
- Recent works include brine transport, ponds, rain diversion channels, commissioning of secondary lime plant, roads and camp upgrades
- Capital expenditure budget of US\$295 million including US\$25 million contingency¹, CAPEX spent to date of US\$105 million (excluding VAT)
- Operating costs are expected to be less than Stage 1 as only industrial grade lithium carbonate will be produced from Stage 2
- US\$180 million from Mizuho Bank, 10-year term, interest rate <4%, conditions precedent now satisfied



NARAHA LITHIUM HYDROXIDE PLANT



CONSTRUCTION 40% COMPLETE AT NARAHHA

- **ORE holds a 75% economic interest** in the 10,000 tpa Naraha Lithium Hydroxide Plant
- **No LTIs recorded to date**, ongoing safety program
- Work commenced on feed and product storage facilities, office, lab, waste treatment, kiln and plant foundations, roads and liquid CO₂ storage
- **95% of equipment orders** have been placed
- **Total capital costs** ~JPY9.5 billion¹ (**US\$86.4 million**, excluding VAT), US\$39.3 million spent as at 31 December
- Equity and debt funding in place for JPY10.1 billion¹ (US\$91.8 million) which provides a significant buffer
- **Operating costs** (excluding industrial grade lithium carbonate feedstock) are estimated at **approximately US\$1,500/tonne**
- Commissioning expected to commence in H1 CY21



BORAX ARGENTINA



BORAX ARGENTINA

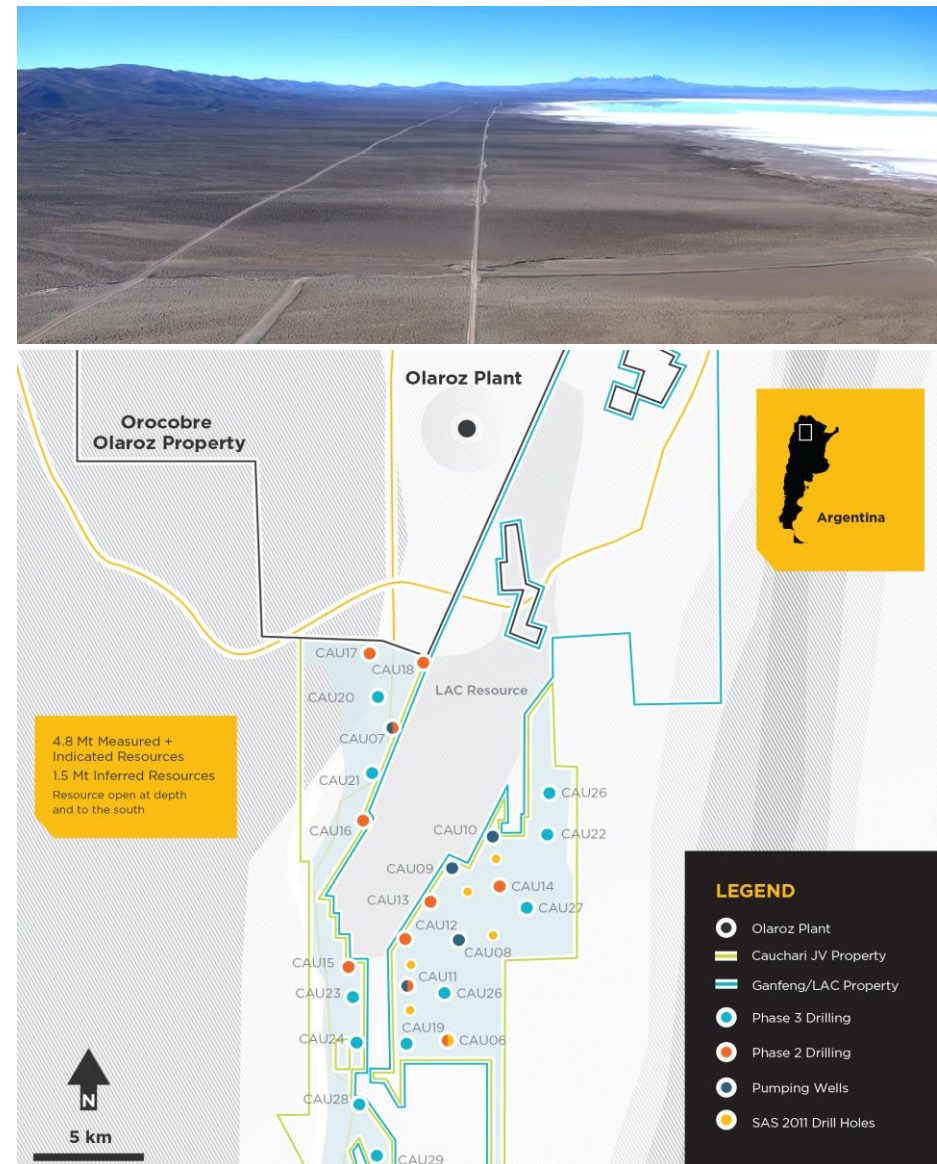
- Operational loss of US\$0.2 million in H1 FY20
- Strong focus on cost control continues
- Lower sales due to weak Brazilian market
- Product diversification delivering value for customers
- Provide secure locally sourced product for customers
- A number of long-term agreements developed with strategic corporate customers and a renewed focus on Southern Cone markets (Chile, Argentina, Paraguay, Uruguay)



ADVANTAGE LITHIUM

ADVANTAGE LITHIUM DEFINITIVE AGREEMENT

- Orocobre to acquire 100% of issued and outstanding shares of Advantage Lithium (AAL) that it does not already own
- Orocobre will gain 4.8 Mt of Measured & Indicated Resources and 1.5 Mt of Inferred Resources (expressed as LCE¹) currently defined at Cauchari
- Under the terms of the agreement AAL shareholders will receive 0.142 shares of Orocobre per AAL share
- If approved the arrangement will see Orocobre issue approximately 15.1 million shares to AAL shareholders
- Transaction allows continued cost-effective development of Olaroz/Cauchari basins benefiting all stakeholders
- Development of Cauchari to be considered in future plans for the Olaroz Lithium Facility
- Does not trigger the need for any additional financing
- This transaction will further consolidate Orocobre's position as one of the world's lowest cost lithium chemical producers



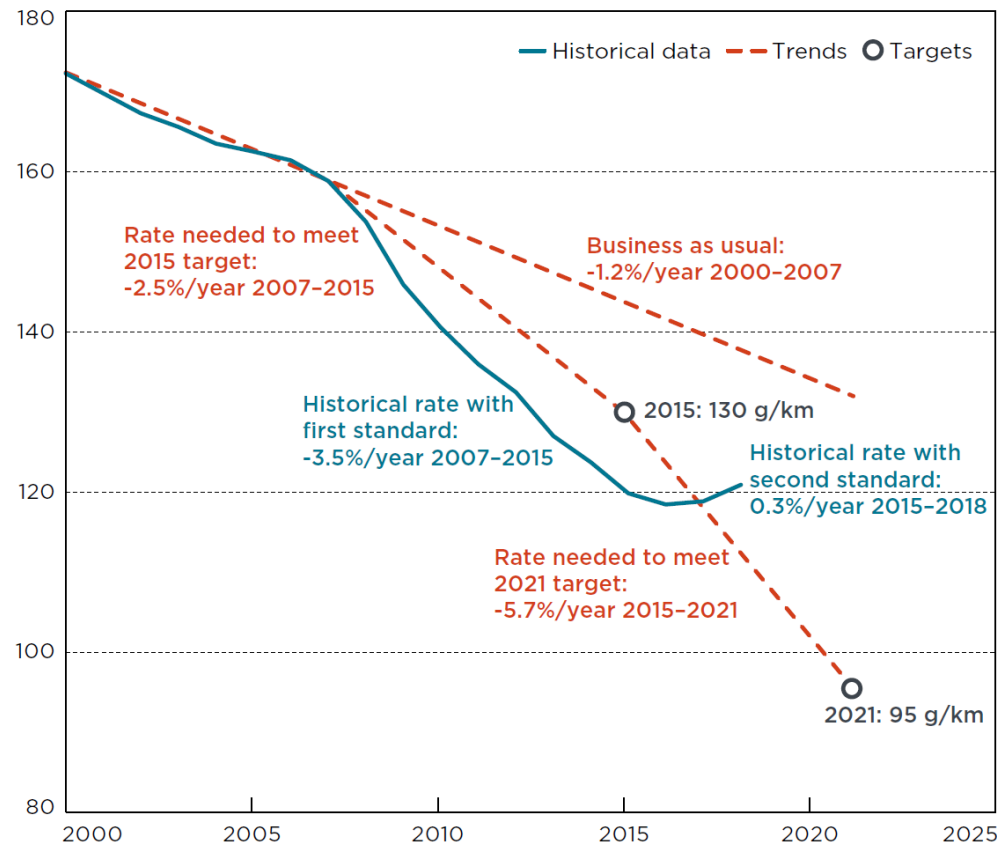
LITHIUM MARKETS



EMISSION TARGETS & PENALTIES HAVE DELIVERED RESULTS IN THE PAST

European Union Average CO₂ Emissions from Passenger Vehicles

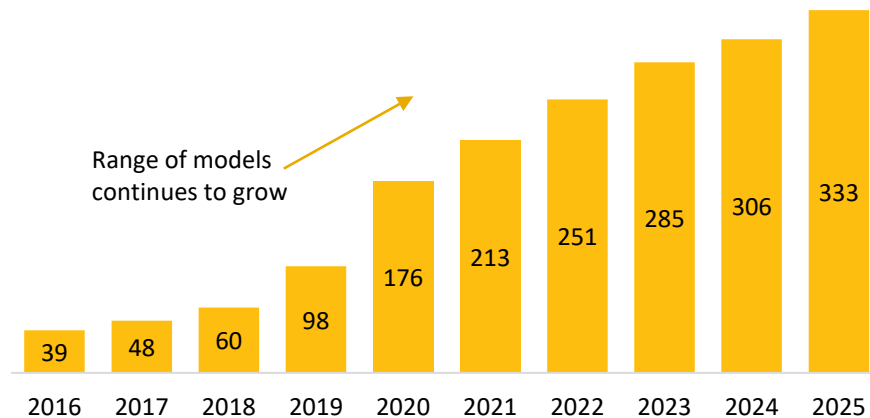
Average CO₂ emission values (g/km, NEDC)



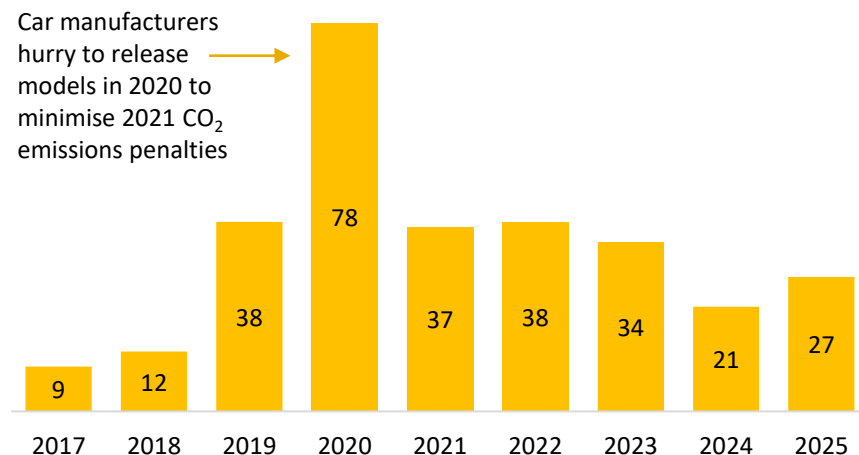
	2007-2015	2015-2018
Industry Mandate	Reduce average emissions from 160g/km to 130g/km by 2015	Maintain emissions under 130g/km
YoY % Change Required	- 2.5% YoY	0%
YoY % Change Achieved	- 3.5% YoY	+ 0.3%
Annual g/km Change Required	- 3.5g/km per year	0g/km
Annual g/km Change Achieved	- 5g/km per year	+ 0.5g/km per year
Key contributing factors	<ul style="list-style-type: none"> • Introduction of new BEV models • Incentives & Taxes introduced • Lower CO₂ Emitting ICE vehicle engines 	<ul style="list-style-type: none"> • Slowdown in release of new BEV models • Higher SUV registrations

EUROPEAN SALES TAKE OFF AS MANUFACTURERS PREPARE FOR 2021 PENALTIES

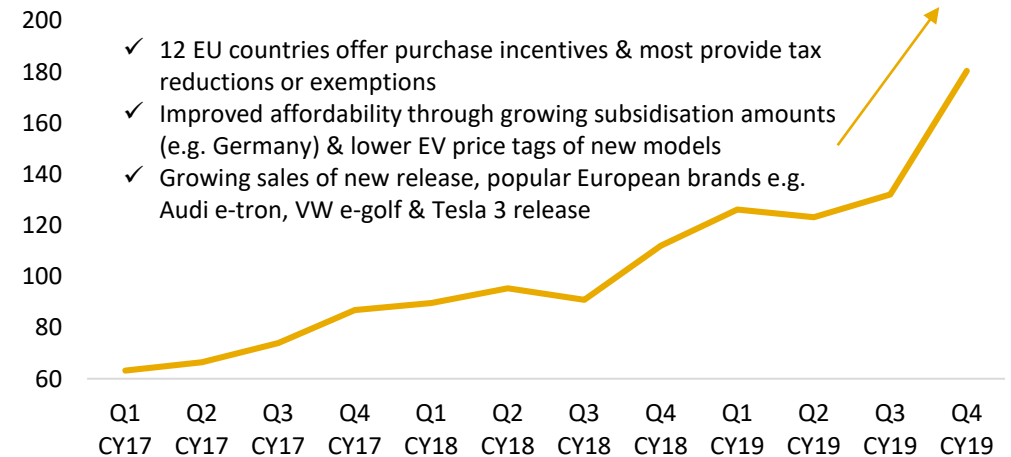
Number of EV Models available in the European Market



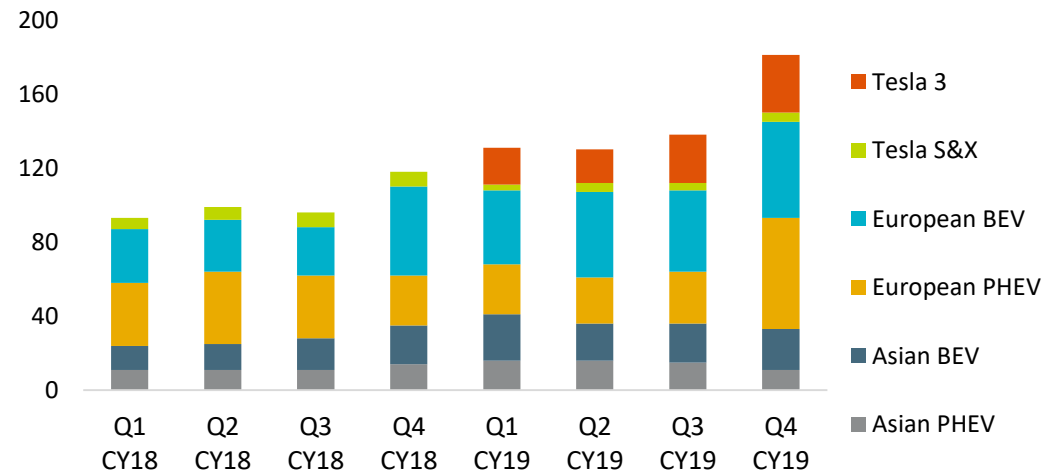
New EV Models introduced into the European Market



European EV Sales ('000)

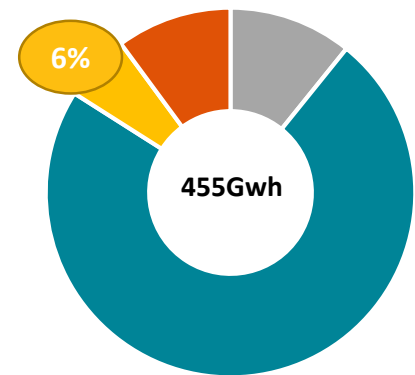


European EV Sales by Segment ('000)



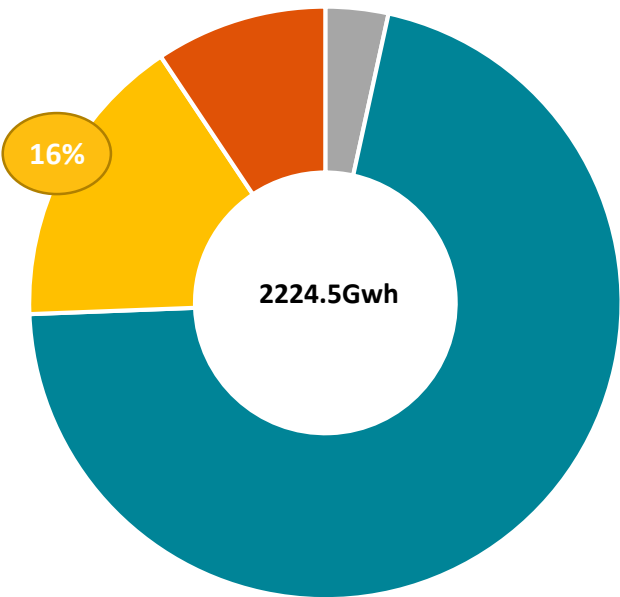
BATTERY MANUFACTURERS RESPOND TO EUROPE'S DEMAND

2019 Megafactory Capacity
Gwh



■ Asia (ex China) ■ China
■ Europe ■ North America

2029 Megafactory Capacity
Gwh

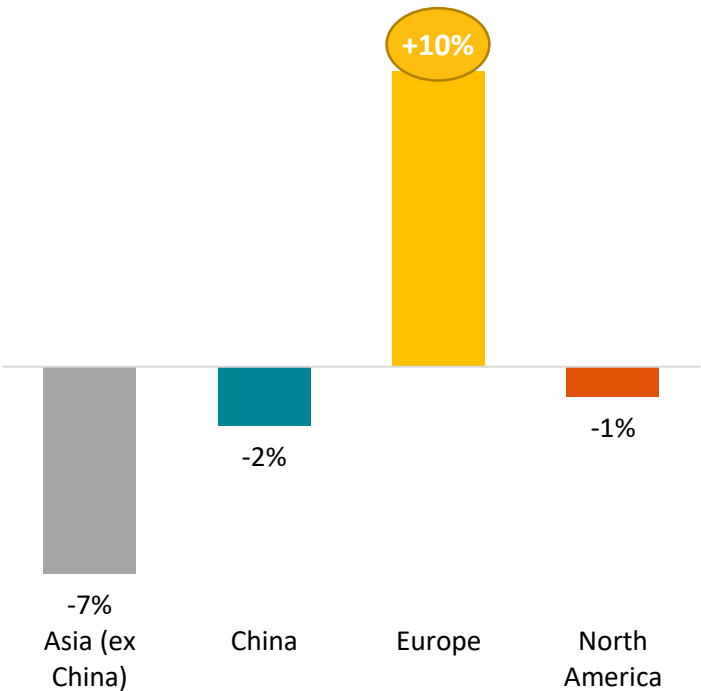


■ Asia (ex China) ■ China
■ Europe ■ North America

Change in Share of Global Megafactory Capacity
2019 - 2029

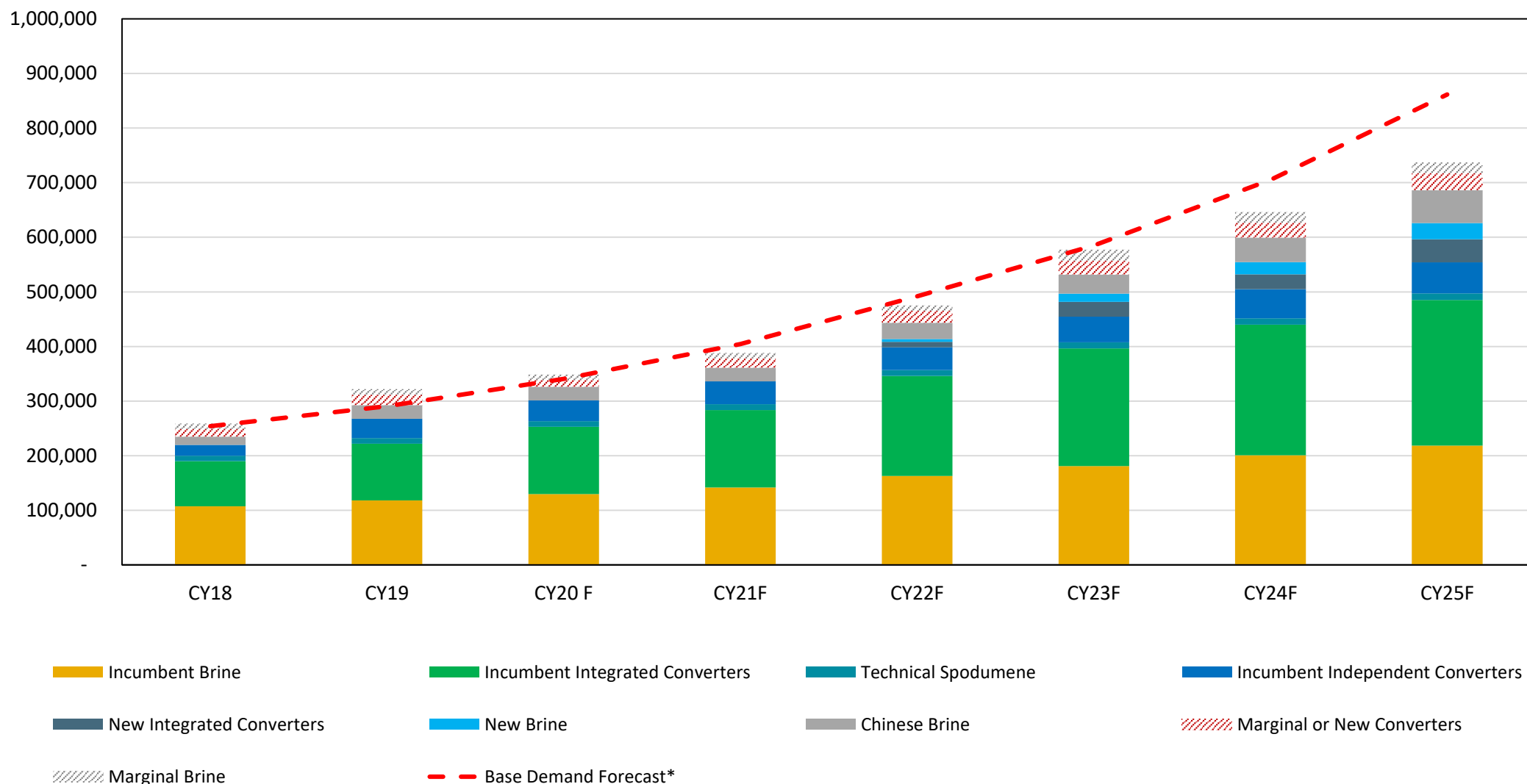


Tier 1 & 2 battery manufacturers
investing in European capacity



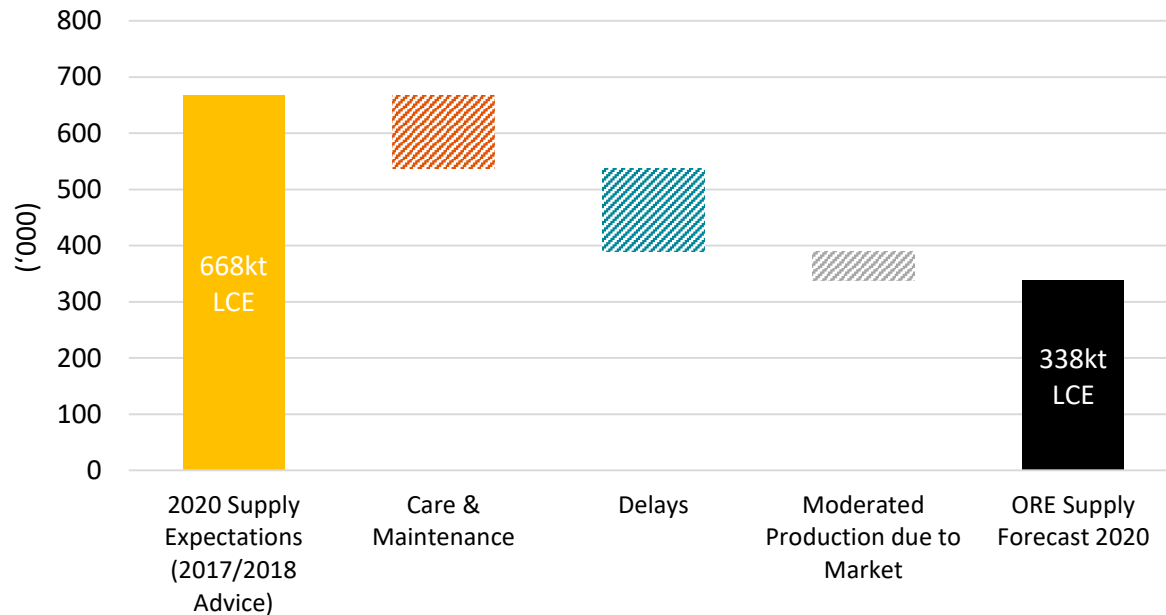
MARGINAL PRODUCTION NEEDED AS EU ACCELERATES

Orocobre Supply & Demand Forecast (LCE t)

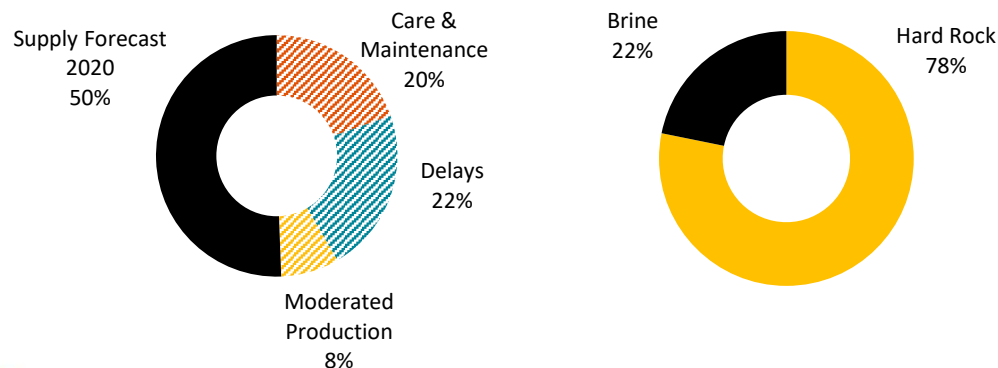


PROJECT DELAYS TO LIMIT FUTURE SUPPLY GROWTH

2020 Supply Expectations vs. Actual (ktpa LCE)



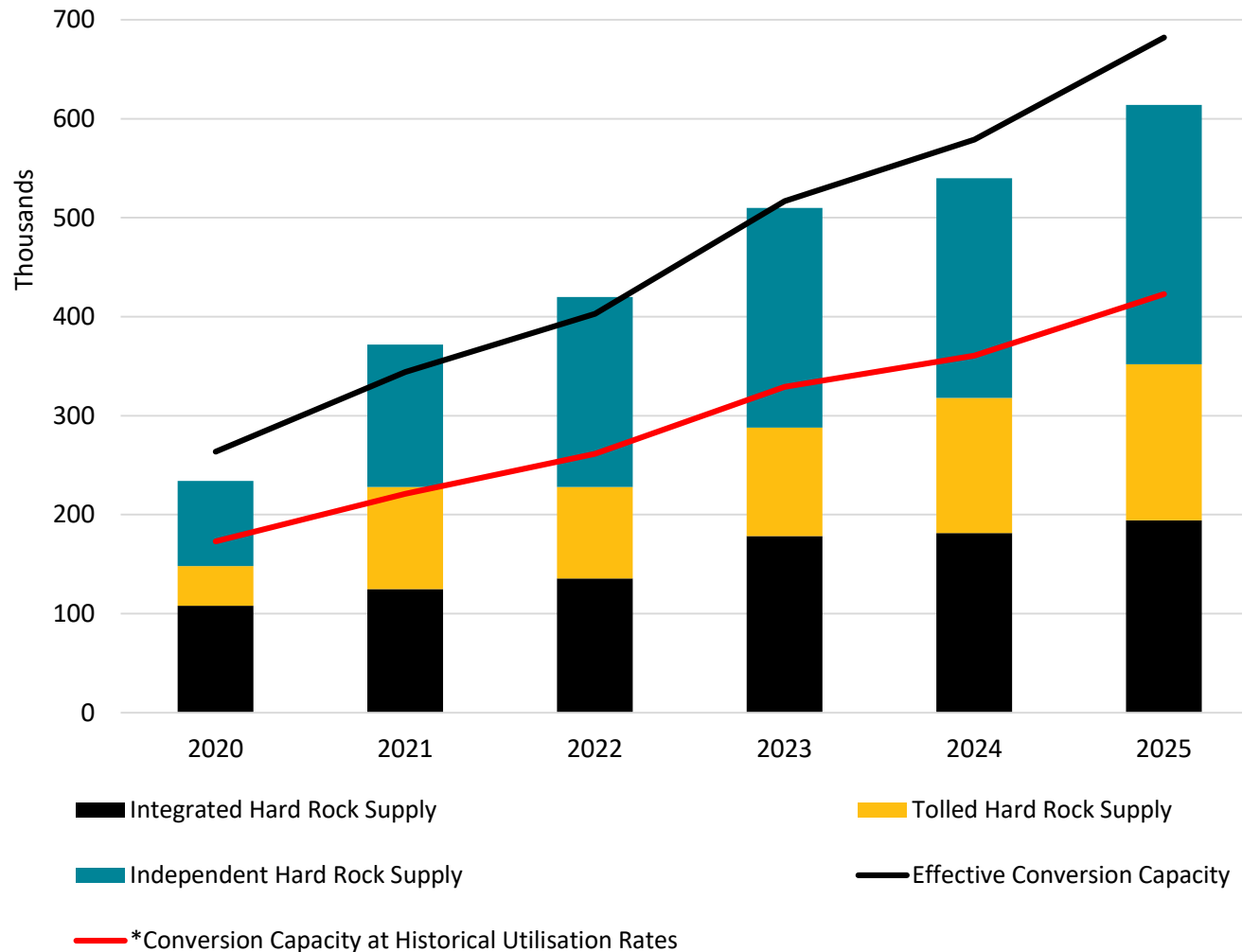
2020 Supply Curtailments



Company	Project Update
Albemarle & Mineral Resources	Wodgina care & maintenance
Albemarle	Kemerton delayed
Albemarle	China conversion plant expansions delayed
Alita	Bald Hills care & maintenance
Nemaska	Nemaska care & maintenance
SQM & Wesfarmers	Mt Holland delayed
SQM	Atacama expansion delayed due to environmental pressure
North American Lithium	La Corne on care & maintenance
Pilbara Minerals	Pilgangoora phase 1 campaign production
Pilbara Minerals	Pilgangoora phase 2 & 3 deferred
Altura	Altura refinancing
Galaxy	Mt Cattlin campaign production
Livent	China/US Hydroxide & Hombre Muerto expansion delayed

MARGINAL HARD ROCK PRODUCTION REQUIRES IMPROVED CONVERTOR PERFORMANCE

Hard Rock Supply versus Conversion Capacity (kt LCE)



	Tier 1	Tier 2	Marginal
Average Historical Utilisation Rates	90%	60%	40%
Consistent Feedstock Quality & Size	●	✗	✗
Experience	●	◐	✗
Technical Competence	●	◐	✗
Cost of Production	●	◐	✗
Security of supply	●	✗	✗
Financial Stability	●	◐	✗
Stable Customer Base/Demand	●	✗	✗

SUMMARY

Olaroz remains a low-cost producer with Olaroz December half gross margins of 25%¹ despite significantly lower pricing

Orocobre underlying net loss after tax of US\$9.9 million, with Olaroz EBITDAIX of positive US\$6.1 million despite soft market conditions

Half-year production of 6,679 tonnes, FY20 production expected to be approximately 5% higher than FY19

- Olaroz Stage 2 Expansion is 25% complete
- 10,000 tpa Naraha Lithium Hydroxide Plant construction is now 40% complete

Operational and cost improvement program clearly defined and currently being implemented

Lithium chemical prices are lower than previous periods but long term fundamentals remain intact





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NEW LEASE ACCOUNTING IMPACT

- Orocobre adopted AASB 16 “Leases” from 1 July 2019. On initial recognition, US\$28.2 million of right of use of assets and lease liabilities were recognised in the balance sheet.
- As a result of the adopting AASB 16, the cost reported by Orocobre increased by US\$1 million during the period ended 31 December 2019, and total assets and total liabilities increased by US\$27 million and US\$28.6 million respectively as at 31 December 2019.
- The table below summarises the key accounting changes resulting from AASB 16 as follows:

US\$'M	Initial Recognition	Amortisation (P&L)	As at 31 December 2019
Right of use assets	28.2	(1.3)	27.0

US\$'M	Initial Recognition	Payment	Accretion - P&L	Accretion - capitalised	As at 31 December 2019
Lease liabilities	28.2	(0.9)	0.9	0.4	28.6

P&L Impact	AASB 16	Pre AASB 16	Variance
Amortisation of ROU	1.3	-	1.3
Finance costs	0.9	-	0.9
Consumable supply costs	-	0.8	(0.8)
Administration costs	-	0.3	(0.3)
Total	2.2	1.1	1.0

TAXATION IN ARGENTINA

- Corporate income tax rate is reducing from 30% in 2020 down to 25% from 1 January 2021.
- Withholding tax on profit distributions (dividends) to foreign shareholders is increasing from 7% in 2019 and 2020 to 13% from 2021. The withholding tax to the shareholder may be considered as a tax credit against its assessable income in its domicile Country.
- Shareholders from Countries in which Argentina has a Double Taxation Agreement with may access a lower withholding tax rate on dividend distributions if the receiver of the dividend has a certificate of fiscal residence.
- Generally tax losses can be carried forward up to 5 years. Under the mining law this period can be extended based on the generation of taxable income and Fixed Assets useful life.
- Export Tax: Maximum rate of 8%. Currently the rate is calculated at ARS3 for each US\$1 which is equates to a duty of approximately 5% on export sales revenue from SDJ and Borax. Legislated to expire December 2021.
- Withholding taxes:
 - Dividends of 7% in 2019-2020 and 13% from 2021 onwards
 - Interest generally of 35%. Can be reduced to 15% in certain instances
 - Royalties/fees of 35% relevant royalty or fee.

NOTES TO SLIDES

- **ktpa** is thousands of tonnes per annum
- **NCI** is non-controlling interest
- **YoY** year-on-year
- **tpa** tonnes per annum

Notes:

- EBITDAIX is 'Earnings before interest, tax, depreciation and amortisation, impairment and foreign currency gains/(losses), share of associate losses and share of profit from joint ventures'
- EBITIX is 'Earnings before interest, tax, impairment and foreign currency gains/(losses), share of associate losses and share of profit from joint ventures'
- EBTIX is 'Earnings before tax, impairment and foreign currency gains/(losses), share of associate losses and share of profit from joint ventures'
- 'underlying NPAT' and 'underlying EBITDAIX' being statutory profit being adjusted for certain one off and non-recurring items
- EBITDAIX, EBITX, EBTIX, and Underlying Statutory profit are non-audited, non-IFRS measures
- NCI is the Non-Controlling Interest which represents the portion of equity ownership not attributable to Orocobre Limited
- Orocobre reports price as FOB (Free On Board) which excludes insurance and freight charges included in CIF (Cost, Insurance, Freight) pricing. Therefore, the Company's reported prices are net of freight (shipping), insurance and sales commission